

# THE ANNALIST

A Magazine of Finance, Commerce and Economics

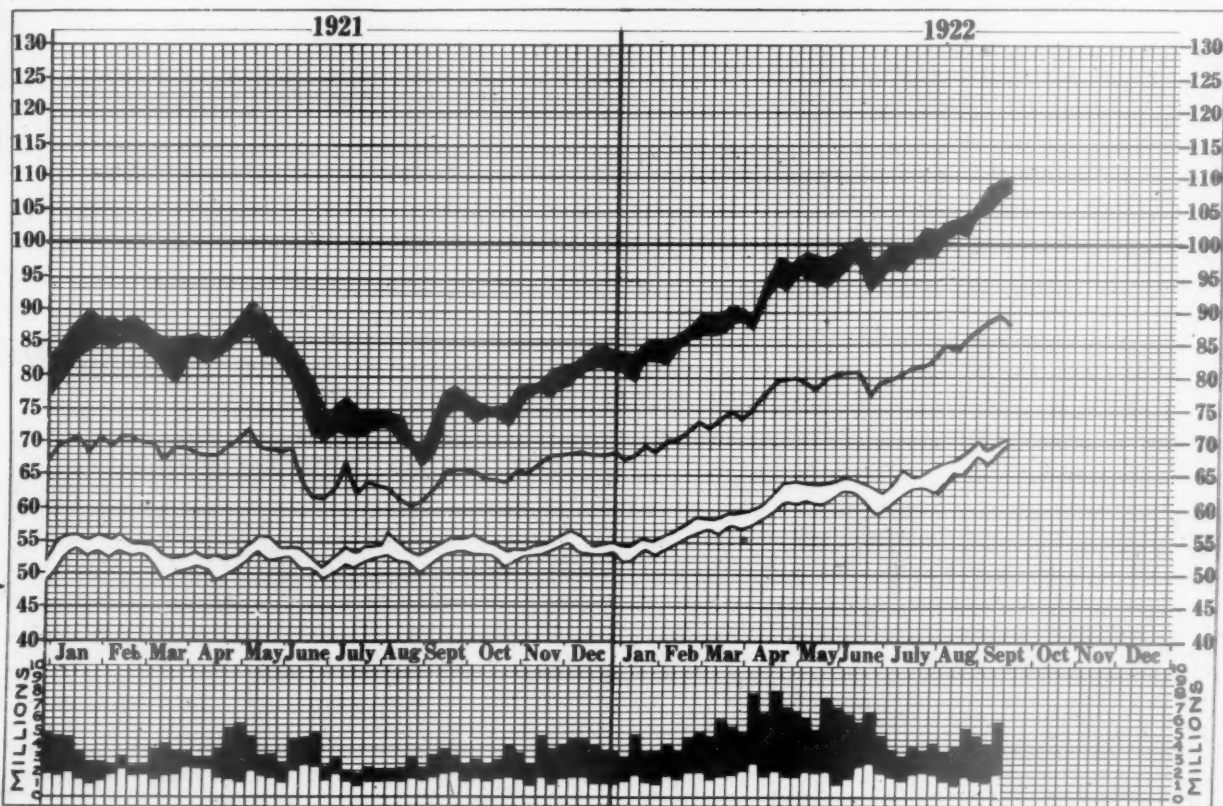
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NEW YORK, MONDAY, SEPTEMBER 18, 1922

Ten Cents

## Chief Contents

	Page
Labor Day Ethics and Economics.....Edward A. Bradford	267
The Cost of Industrial Strikes.....Dr. R. Estcourt	269
Coal Mining Stocks for Investment.....H. A. Haring	270
Growing Debts of the States and Their Significance....Edward C. Delafield	271
The Annalist Barometer of Business Conditions .....	273
Barometrics.....	274
The New York Stock Exchange Transactions.....	276
The Trend of Bond Prices .....	277
The Week's Curb Transactions.....	279
Branch Banking.....John E. Barber	281
Open Security Market .....	284



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the distance from the base line to the top of the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

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## Labor Day Ethics and Economics

By Edward A. Bradford

**S**ELDOM has labor celebrated a Labor Day more sedately than this year. Yet never has American labor been more militant. Never before have there been a greater number on strike, for issues considered more essential to labor. Wage issues have been subordinated to demands of both moral and political significance. The strongest union in the United States refused to take its part in the economic readjustment following the war and added to its wage demand one for a national settlement controlling both the hard and soft coal trades. In the Roosevelt settlement twenty years ago the unions were not allowed even to sign the award, for reasons which might well have controlled this year. Now the unions are admitted as signatories to a treaty which makes the national issue part of the wage issue and promises future trouble. The railway strikers lost this issue of national control by a union, but the decision was not made in a manner preventing its arising again. In both cases there was a demand for a "living wage," for the assertion of humanity to labor over the needs of the community dominated by labor, and for the consideration of labor as something other than a commodity, to be paid for upon economic considerations. This is the point at which the year's strikes mingled ethics and economics, and the Church entered into the controversy.

Among the most notable Labor Day sermons was one by the Right Rev. Edwin S. Lines, Bishop of Newark, at the opening of the National Convention of the Episcopal Church at Portland. He remarked that the material progress of the world had been greater than the moral. Naturally, there are no novelties in conduct; right remains right and wrong remains wrong, on principles that are universal and eternal. Inventions are made with breathless speed, and labor shares in the material benefits of all of them, although capital develops them. But in morals there is backsliding, which makes a challenge to the Church to be accepted with courage. Said Bishop Lines:

The Church must make its own the cause of the unprivileged people, of those who are in hard places in life, of those upon whom the existing social and industrial order presses heavily, while it must stand against injustice, unfairness on both sides. The Church is suffering today from too close association with those high in authority, and in prosperity, while less consideration for the great majority for whom life is one long unending struggle, often with little hope, often in poverty. It is suffering for its silence when horrible abuses thrived in English mills and mines in the first half of the last century. We have not measured yet the meaning of our Lord's compassion on the great multitude.

The Church cannot countenance violent methods or an unfair day's pay or an unfair day's work, or the breaking of agreements, but it must never

lose its interest, nor forget its obligation in the Master's name for the great multitude in the hard places in life. It must be able to give voice to the aspirations and hopes and desires of this multitude for something better in life for themselves and their children. Out from unspoiled homes are to come those who shall maintain the life of the Church and the service of religion. The Master's heart went out to those who had the least in the way of possessions or opportunity in life and so must the heart of the Church. Our Blessed Lord came into the world to get under that heavy burden which rests upon the great majority of men and women, and woe is to the Church if with His spirit and example, it does not try to get under that burden also.

That is both judicious and sympathetic, well expressive of the function of the Church. It shines in comparison with utterances of other clerics, who have undertaken to say with precision and decision how many hours labor should work, and what wages should be paid. Such matters more concern Caesar than the Church of any faith or denomination. But that does not prevent well meant intervention. For instance, the Research Department of the Social Service Commission of the Federal Council of the Churches of Christ in America handed down what may be called the following ex cathedra decision in connection with the railway shopmen's wage reduction by the Labor Board:

It is perfectly patent that the wage reductions ordered bring the earnings of large numbers of employees below the level of a minimum living standard. It is also clear, however grave the crisis, that any effort to enforce as mandatory the board's decision will be contrary to the law as expressly interpreted at the time of its passage and will be regarded by the men as a breach of faith.

It is not clear where the "Protestant

### The Labor Board and a Reasonable Wage

Needless to say, law does not include a theoretical family budget among the seven standards of a just and reasonable wage, and does same demand had been made on behalf of the in comparable employment. The board found no difficulty in declining a "living wage" to this deserving class of workers, because the not include comparison with the wages paid shopworkers in a more extravagant form.

That discovery does not rest upon the decision of the Labor Board. The same demand was raised in proceedings before the New Zealand Arbitration Court, and the recommendation of the Australian Royal Commission in support was quoted. Nevertheless the Arbitration Court reduced wages because "the total income of the country was insufficient to pay £5 16s. a week to every adult male worker, and because there were not enough children to sustain the argument for a family wage."

denominations in America" get their authority to make decisions in law. The conflict between ethics and economics will be considered in a few lines later, the present point being the injudicious and excessive partisanship of some churchmen in contentious matters concerning which bishops have no especial qualifications or authority. For example, one of Bishop Lines's colleagues reproached Government and capital for their labor policy, saying:

I admit there is anarchy in labor ranks, but under the present system there is bound to be anarchy.

The Anglican Church is far ahead of the Episcopal Church in America in its attitude toward labor. Of the thirty bishops, eight are members of the Labor Party.

Labor has far more intelligent leadership in England than here—partly because the movement is older there. But also the church folk and the intellectuals have not held aloof from the movement. The leaders of thought in England are also leaders of the Labor Party. There is a tremendous political force back of the labor movement, and this force must find expression.

**H**ERE are comparisons between British and American policies on which an opinion is not expressed. But it would seem that the British bishops might have used their influence to moderate the British strikes, which have rivalled the American in their spirit of domination at any cost of distress to others than union labor. Whether British or American labor are fifty years ahead of or behind each other, as their respective leaders have contended, they are alike in readiness to carry their points by ruthless power used in methods unworthy of savages, and betraying no traces of sympathy or even tenderness for any but themselves. That the Church should be sympathetic toward the

lowly and distressed is in accord with its best traditions and divine inspiration. But when the Church meddles with the "living wage question" it is in danger of finding it loaded for the Church as well as for labor.

Take for example the question now before the Labor Board regarding a reasonable wage for the railway maintenance of way men. On behalf of the men it was put in evidence, or more appropriately in argument, that \$1,600 a year was a minimum living wage. The demand was made in behalf of 400,000 workers, in whose favor it must be said that they are proceeding according to law, and are not seeking to impose their will by a strike. But it is clear that, however deserving they may be in all respects, 400,000 cannot expect, and should not have, a wage above others of like desert. There are 17,000,000 workers of that class in the nation, and the concession of this so-called living wage to all of them would demand \$11,300,000,000 above the present scale. For railway trackmen alone the increase would be \$1,300,000,000. The Labor Board promptly declined to recognize the argument, and resolved to proceed according to the Transportation Act, from which they draw their only right to act at all.

Needless to say, law does not include a theoretical family budget among the seven standards of a just and reasonable wage, and does include comparison with the wages paid in comparable employment. The board found no difficulty in declining a "living wage" to this deserving class of workers, because the same demand had been made on behalf of the shopworkers in a more extravagant form. If their demand had been granted all other workers would have been entitled to the same pay, and the total would have exceeded the total earnings of the nation for this single class of it. In short the living wage as propounded by the workers is both impossible, and unjust privilege in their favor at the cost of others.

**T**hat discovery does not rest upon the decision of the Labor Board. The demand was raised in proceedings before the New Zealand Arbitration Court, and the recommendation of the Australian Royal Commission in support was quoted. Nevertheless the Arbitration Court reduced wages because "the total income of the country was insufficient to pay £5 16s. a week to every adult male worker, and because there were not enough children to sustain the argument for a family wage." If that "living wage" for a family were adopted "it would involve payment of maintenance for 150,000 non-existent wives and 672,000 non-existent children." The case is similar in this country. The unions ask for a living wage for an average family of five. The Department of Labor has surveyed ninety-two localities and found a difference of \$259.06 between the maximum and minimum family budgets. Moreover, according to the census, there is an average of 6.4 per-



sons in a family, not five. Also the average of dependent children to a family is 1.4, not three, according to the living wage advocates. According to the living wage theory there are 73,055,028 dependents on the living wage, whereas, according to the census, there are 35,000,000. It seemed to the railways, which would have had to pay the bills, that the living wage on the family budget theory would call for the support of a fictitious population of 38,055,028, and that 5 per cent. of the male workers would be burdened with the support of 10.4 of the dependents of the country. The ideal is laudable theoretically. Practically, whatever is paid out of the country's total income, whatever it may be, to any class above its just proportion for the sake of humanitarianism, must come out of other workers at the expense of humanitarianism. Arithmetic will not yield to the most praiseworthy sentiment.

The "living wage" doctrine dates from Pope Leo's encyclical in 1891. Others have espoused it, before and since, but his is the most authoritative declaration in these words from his encyclical:

There is a dictate of nature more imperious and ancient than any bargain between man and man, that the remuneration must be enough to support the wage-earner in reasonable and frugal comfort. If, through necessity or fear of a worse evil, the workman accepts harder conditions, because an employer or contractor will give him no better, he is the victim of fraud and injustice.

President Harding has expressed the same sentiment in these words in connection with current events:

In our effort at establishing justice we must see that the wage-earner is placed in an economically strong position. His lowest wages must be enough for comfort, enough to make his house a home, enough to insure that the struggle for existence shall

not crowd out the things worth living for. There must be provision for education, for recreation, and a margin for saving.

IF the President were asked whether or not employers would do wrong to pay a worker enough for his personal support, but not enough to support a family, he could not do as the Pope did—refer the question to a Cardinal. Repeated "proofs" that families cannot live on the prevailing rate of wages is met by the fact that families do live on the wages paid. The reconciliation of the conflict lies in the fact that the family is the economic unit rather than the individual, many children adding their earnings to the father's. It is unjust and impracticable either to raise the bachelor's pay to the married man's, or to reduce the married man's to the bachelor's. Either way the industry would be starved. There may be nothing unmoral or unethical in starving an industry, but that would be more injurious to the community to which the maintenance of industry is essential than a compromise wage. The family is swallowed in the community and production is by the community under the industrial regime even more truly than by the individual or family. Whatever the wage, it is more than the man or his family could earn separately. More than is produced cannot be divided, and whatever reduces production reduces the dividend to whatever unit of production. Christian ethics are not to be rejected because inconsistent with economics and practicalities of actual life. More progress will be made if business ethics are raised, rather than that the churches should raise contentions and depreciate their own esteemed influence by taking up indefensible positions.

There is nothing sectarian in Catholic views of social questions. There is no such thing as a Roman Catholic system

of political economy. But the oldest human institution has learned to accommodate itself to realities of life, and its spokesmen have just now taken thought to urge the claims of the forgotten element of the community—the consumers. The National Catholic Welfare Council is no less considerate of the workers than the Protestant denominations, but it is more cautious in its championship, because it sees the subject more nearly as a whole. The Council rejoices in labor's recent victories, but fears that, unless labor, with its practical experience of industrial life, shows the public something worth while, the public, in its anxiety, may pick upon something injurious to the working people. It is not an idle fear.

GOVERNOR MILLER has propounded that workers engaged in the production of necessities have no right to stop working at their own will, or to refuse to work except on their own terms. Labor's refusal of compulsory arbitration is known to all and Governor Miller's idea has been denounced within the last few days by many spokesmen for labor, and even by others. The Call (Socialist) considers the idea practical conscription of labor and some labor authorities charitably suggest that the Governor has lost his mind. Perhaps. Also he may be a mindreader, and may perceive more clearly what is in the community mind than those interested against the community's interest.

The Catholic Council takes ground like the Governor's, and sees signs that strikes are to be outlawed, because the community does not perceive the necessities of the workers. "Usually it is not a wanton desire to crush free contract that prompts the outlawing of strikes. Ordinarily it comes from a keen sense of the harm strikes inflict upon the general public, and the belief that

the consumers must be protected even at the cost of denying to employees in industry the reality of freedom of contract. Most persons favor the unions \* \* \* but a great many persons are hindered from acting upon these convictions by the belief that the working people are not doing all they can for the consumers. During strikes this belief comes clearly to the surface \* \* \* The public needs to be told that if the employees in industry are to help the general public a great deal, they should be made partners in the industry. They should not be kept in the position of one who can be hired and fired at will, and is paid the lowest wages the "labor market" allows. The public needs to be told that employees strike but partners do not and that, to stop strikes, employees should be made partners \* \* \* Because the issue is in the balance it appears imperative for the working people to lay their plans to secure the greater dignity and rewards of partners in industry and, at the same time, help to obtain for the consumer a steady flow of goods at a fair price."

Is that more or less practical than the doctrines of the Protestant divines that the living-wage should be paid, whether or not it is or can be earned? At least it is safe to answer that there are many working partners in industry, and will be more as soon as the unions qualify for partnership, and give over their dreams of domination by ruthless methods. Consider the thousands of affidavits officially read in court of hundreds of outrages, unworthy of civilized war, committed in the interest of the living-wage advocates. How can capital admit to partnership those whose creed is based on increasing costs and decreasing production and abolishing profits? The ecclesiastics who espouse the cause of labor have much missionary work to do among their proteges.

## The Legislative Week in Washington

Special Correspondence of The Annalist  
WASHINGTON, Sept. 16.

THE Senate adopted the Capper-Tincher Grain Futures act, which was framed to overcome the objections made by the United States Supreme Court to the original grain futures legislation.

Secretary of Commerce Hoover declared that the economic losses to the country because of the coal and railroad strike were overestimated and said "If we can secure a resumption of transportation and rapid distribution of coal and agricultural products, we will not have received such an economic wound as cannot be very quickly recovered from."

The State Department announced that the Haitian Government, through John A. McIlhenny, had invited two bankers to submit bids to be opened here on Sept. 25 for the \$16,000,000 bond issue, representing Series A in connection with the \$40,000,000 loan provided for in the protocol between Haiti and the United States, dated Oct. 3, 1919. The bonds will bear 6 per cent. interest and mature in 1952.

The United States Shipping Board sold 226 wooden ships, built during the war, to George D. Perry, of San Francisco, for \$750,000. The average cost of the vessels was \$700,000 each. They will be dismantled.

The Treasury announced its estimates indicated that the income and profits taxes to be collected this month would amount to about \$270,000,000. Against this tax-payment the Treasury has outstanding about \$360,000,000 of Treasury certificates which mature Sept. 15 and are acceptable in payment of taxes. The 4½ per cent. Victory notes have also been made acceptable in payment of taxes.

The soldier bonus bill was adopted by the House without a record vote and transmitted to the Senate. It is the belief here that he bill will go to the President and that he will veto it. Polls

still indicate that advocates of the bill will be unable to rally enough votes to pass it over the veto.

Revolt in the House over the tariff bill has forced the conferees to remove the dye embargo and place potash on the free list. New rates for dyes are fixed as a compromise between the high Senate rates and the rates proposed by the House. New rates, it is believed, will permit importation of considerable quantities of dyes.

The State Department announced that reports from Cuba were that the Cuban Congress was holding up the reform program which had been approved by President Zayas and that much concern was felt. The Department holds that "no progress can be made toward the financial rehabilitation of the Island until this program is carried out," and expressed hope that the Cuban Congress would give way and "avoid the serious situation that otherwise would follow."

The Senate adopted the conference report on the China Trade Bill providing for Federal incorporation of American companies to do business in China with domestic tax exemptions and other privileges designed to foster American commerce in the Orient. The bill was transmitted to the President.

Leaders of the Senate and House agreed upon a plan to adjourn the present session of Congress on Sept. 23, after consideration of the tariff and bonus legislation.

The Senate continued its consideration of legislation to extend a loan of \$5,000,000 to Liberia. An amendment to the bill, which would appropriate \$20,000,000 for reclamation work in the West, was offered by Senator Borah and adopted. Other amendments appropriating money for various purposes were suggested with the hope of preventing adoption of the loan bill at the present session.

An appropriation of \$1,000,000 for the purchase of seed grains to be supplied to farmers in the crop-failure areas

of the United States was provided for in a bill introduced by Senator Jones of Washington.

The Senate agreed to House amendments to two measures designed to aid in the prosecution of war fraud cases under which the Supreme Court of the District of Columbia would exercise equal jurisdiction with other Federal courts.

The Rivers and Harbors Development Bill was sent to conference after an agreement that the House would have an opportunity to vote on the Senate amendments providing for the purchase of the Cape Cod and Dismal Swamp Canals.

Revision of corporation and personal income taxes is proposed in bills introduced by Senator King, Democrat, of Utah. He also introduced a bill requiring Government publication of an annual income tax directory containing names and addresses of taxpayers and the amounts paid.

The Senate adopted a resolution by Senator Smith, of South Carolina, authorizing a broad investigation by the Agriculture Committee of the methods employed in the marketing of cotton to determine whether or not there is interference with the law of supply and demand in the cotton market.

The Borah Fact-finding Coal Commission Bill was adopted by the Senate. Efforts to strike out the provision directing the Commission to make a study of the advisability or wisdom of nationalization of the coal industry were unsuccessful.

The abolition of the Rail Labor Board and the setting up in its place of a disinterested tribunal for settlement of railroad labor disputes was proposed in a bill submitted by Representative Hoch, Republican, of Kansas.

By a vote of 139 to 77 the House approved the conference report on the additional Judges Bill and sent the measure to the White House.



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# The Cost of Industrial Strikes

By Dr. R. Estcourt



HERE was published recently a book of 300 pages setting out the cost of strikes and how much cost is distributed between workingmen, employers and the general public. The writer estimated

that, in one year, 500,000,000 working days were lost; in the two and a half years, following the war, losses in wages and profits due to strikes, added to increased prices and reduced production, cost the country \$100,000,000,000, or five times the amount owing to us from public and private debtors in Europe. Into that total he introduces increase in apartment rents, due to shortage of housing, general housekeeping costs and even clothes and overalls. To the same fact are attributed increases in the cost of potatoes and sugar and losses of crops through the difficulty farmers experienced in obtaining spraying material.

If the only end were to reveal inaccuracies in details, nothing would be gained by examination of these figures, but the truth to which they draw attention lies outside such deductions. In the main the facts approach what is set forth, but the real question is not whether these losses actually occurred in the way stated but whether the same results must not necessarily have been attained by some other means. When a group of merchants realizes that, if market conditions do not improve, bankruptcy is near, they frequently combine to raise prices regardless of strikes so that losses may be counterbalanced by corresponding gains. A few seasons ago onions were selling at less than 1 cent per pound. Fifty-five carloads were wantonly, or perhaps discreetly, destroyed by precipitation into a river. The result was to create a shortage and raise the price to 10 cents per pound. Precisely the same result would have come about if the dealers had refused to buy or the banks to finance further movement of crops, and the surplus had rotted in the ground.

The discussion of the matter from an ethical point of view would lead to endless divergence of opinion without any useful result ensuing but, solely considering the economic point of view to the exclusion of all others, we get a step further toward a solution. The English farmers of the Napoleonic period had for a toast "A short crop and a long war." Labor was scarce and an easily harvested crop at a high price was more remunerative than a heavy crop at a lower price. Discussion of the rightness or wrongness of such matters usually leads to some hasty and ill-advised legislation making matters worse. What is needed is a comprehension of ultimate causes. No one blames a merchant for charging five cents higher for his article than what is esteemed to be its value, but if he charged five cents for an item that had not been supplied he would be condemned. Yet in both cases five cents was transferred from the consumer to the merchant in respect of value not given. Economically there is no difference in the two transactions. Thus we come up against the vexed question of value, what is a just price and so on. At the moment we do not advance far but actually we do advance much more permanently than by shouting about right and wrong, according to previously existing prejudices or, not infrequently, with a view to distract attention from something analogous.

In the last analysis we find ourselves confronted with the basic principle of trade. Should we first fix a price and then see how much we can afford to give for that sum, or should we first provide the goods and then consider how much we can compel people to pay for them? Mr. Ford advocates the former principle,

which was enunciated by John Ruskin as a deduction from very ancient teachings. The latter principle is, however, more generally adopted, on the theory that the value of an article is what it will fetch, and this accords more nearly with orthodox economic teaching. There is much to be said for both theories. It is often contended that the former is applicable only to exceptional circumstances and that, if generally adopted, would lead to price-fixing and other alleged evils. Objections to the latter are heard everywhere from any one who does not happen at the moment to have anything to sell. Directly he or she has something to sell, whether it be goods or service, the point of view automatically changes, at any rate for the time being. It is more than probable that, in the future, before we can adequately settle many of the questions that arise out of strikes, we shall have to consider seriously the consistent adoption of one of these principles, but its adoption will have to rest on the ground of ultimate expediency, not prejudice.

An American merchant was in England a few years ago visiting the works of a manufacturer of notions for export to this country. Incidentally he asked the wages paid to the 380 girls employed. They happened to be \$2.25 per week, a figure that made him gasp. He inquired how the girls managed to live on that wage and the reply was "I do not know. All I know is that I have only to put a board outside the works to get all the applicants necessary, offering to work at that figure." The wages are double since the war but, other things being proportionate, the principle is not affected. This particular manufacturer was of a kindly disposition, an exemplary husband and father. The economic aspect was beyond his grasp. Recently in a Western State a Government commission fixed the minimum wage for females at \$15 instead of \$16 as formerly. The actual cost of living was shown by statistics to have gone down to \$14.99 and an unsuccessful appeal was made to have the former rate restored. In both cases the ability to accept the wage was determined by the competition of workers partially supported otherwise, either as wives or children. It is quite a common affair for an employer to advertise for a pensioner or annuitant to fill some position. In fixing the wages the other source of income is taken into account so that the wage paid, while less than what is current, makes, with the other receipts, a larger income than the current wage.

UNDER the English Poor law system what is known as out-relief is paid out of the taxes to the partially indigent. For many years after the Napoleonic wars it was customary for farmers to use their influence to obtain for their men large doles of out-relief and then to obtain their services at a wage that discounted the amount obtained as relief. Quite apart from any other consideration the economic result was to obtain a subsidy out of the taxes for the benefit of the particular farmer. In precisely the same way when married women and unmarried members of a family living at home accept a wage that is less than sufficient to provide the recognized stand-

ard of living for an individual living alone, the person paying that wage is subsidized out of the earnings of the rest of the family. It matters not where the subsidy comes from, the fact of the subsidy is the same.

It would be contended to be an interference with individual liberty and probably unconstitutional to attempt to prevent married women or pensioners from accepting a wage below that required for self-supporting individuals, yet this liberty disorganizes the whole industrial machine. To one already partly supported the standard of living is not very material. The \$15 a week paid to one who has to provide everything may be almost penury; to a member of a family who only has to contribute to the family budget a share of the cost of food \$12 may provide a standard of living that makes life joyous. There is a large department store where nearly all the employees are of the latter class. They are contented. The proprietor is an estimable man. The customers of the store obtain goods at reduced prices resulting in a further spread of contentment, but the competing stores find the position difficult through having to pay the higher wage, to sell a less quantity at a higher price and to bear a relatively larger proportion of general overhead expenses. The remedy is not readily apparent. Legislation when touching the difficulty at one point usually throws out of gear more than it adjusts.

SOME months ago an official Committee on Elimination of Waste in Industry made a report based on research into the affairs of six leading industries. The result is very instructive, particularly worth considering by those who imagine remedies can easily be found. The industries studied were men's clothing, building, printing, boot and shoe manufacturing, metal trades and textile manufacturing. The table below will prove startling to many people. A theoretical 100 points would represent all possible waste. As no plant could be entirely wasteful the number of points assayed in any case must obviously be less than 100.

In every industry studied there are outstanding examples of good management, but the bulk of the industry does not approximate to this standard. In the clothing industry one plant was rated 57 points higher than the worst and 37 points better than the average. In the following table are shown the best cases compared with the average of the plants studied:

	Points Against Best Plant.	Points Against Average.
Men's Clothing .....	26.73	63.78
Building Industries .....	30.15	53.00
Printing .....	30.50	57.61
Boot and Shoe .....	12.50	40.83
Metal Trades .....	6.00	28.66
Textiles .....	28.00	49.20

From what follows it will be seen to be unjust to jump to the conclusion that the management in those plants showing greatest waste was less capable than in other cases. It might be so and it might not. The management is responsible for keeping the works as a whole going and if the sales were not such as to call for the most economical employment of the full force, the management might be

compelled to slow down the output being able to reduce essential expenditure. An engineer whose train was obstructed by some accident having to keep steam up in anticipation of being able to proceed would consume more fuel on the run than an engineer who went straight through, but it would not follow that he was a less capable operator.

The "responsibility" of a given agency does not mean moral responsibility as ordinarily understood, but only that responsibility which arises from the undeniable fact that a given cause of waste can be removed only by that particular agency. In the illustration just given the engineer would be only a part of the management of the train. Quite a number of officials superior to him and far from the scene would be included in the idea of management. The premature introduction of ethical considerations into matters of this nature merely results in confusing the issue which in the first place is purely economic. Everyone imagines that they alone have a correct conception of what is right and what is wrong. Still worse they constantly regard these terms as equivalents for legal and illegal, notwithstanding the reiterated protest against that conception which can be found in the sacred volumes of any of the great religions, to say nothing of our own revered declaration. It is unfortunate that so few trouble about the economic aspect. The error persists that economics is the domain of a few savants whose deliberations matter little to the mass of the people, instead of being the science of man's temporal well-being in the widest sense.

To comprehend is the great need. How many people have given thought to what would result from full time employment, complete elimination of waste and maximum output of every manufacturing and mining plant in this country? The result would be that perishable articles would rot for want of consumers and the goods that could be safely stored would be piled up in warehouses. If such a thing were conceivable as banks issuing currency at all commensurate with the values produced, on the basis of prices subsisting at the commencement of the operation, the position might prove to be beyond the capacity of the most able financiers. Let those whose who doubt this assertion look back to 1918. In that year we had 4,000,000 men withdrawn from productive employment and yet the country was able to produce sufficient for its own needs, sufficient to support these 4,000,000 as well as an excessive staff of administrative officials unproductively employed. In addition we produced sufficient to supply still larger aggregates of unprofitably employed persons in Europe, the bill of \$10,000,000,000 for this service still remaining unpaid. With the financial aspect of the matter we are not here concerned. That is another story. The easily deducible fact is that if this result can be attained when 4,000,000 workers are withdrawn from production a far greater result would ensue from a condition of full employment that included those 4,000,000 workers. It cannot then be doubted that in normal times we work, and under existing conditions are compelled to work, in such a way as to produce less than half of what is possible.

There was a well-known cycle factory in the East whose capacity some one took the trouble to examine. Its possible output was more than the whole demand for cycles that existed at the peak period. Its works came in for use when the Government required munitions, but now again it is condemned to operate on a quarter schedule, loading on to cost of production overhead charges four times as great as would be chargeable if capacity operation were possible. It would not be a wild guess that the Steel Trust could economically compass the whole output of its product required for this

## An Analysis of Waste in Industries

	Management Responsibility.	Labor Responsibility	Outside Contacts.	Total Waste.
Men's Clothing .....	48.33	10.50	4.95	63.78
Building Industries .....	34.50	11.30	7.40	53.00
Printing .....	36.36	16.25	5.00	57.61
Boot and Shoe .....	30.25	4.85	5.83	40.93
Metal Trades .....	23.23	2.55	2.88	28.66
Textile .....	24.70	4.70	19.80	49.20



country and much of the rest of the world.

A large warehouse in California was stocked to capacity with goods that could not be marketed except at a great loss. It was burnt down and the whole of the stock destroyed. The immediate result was to remove the congestion of the market. Goods in other warehouses could be sold without loss and bank loans repaid. As the premises and stock were fully insured the rebuilding gave a stimulus to various departments of structural industry. A strike or lockout would have resulted in a similar shortening of supply but the benefits would have been delayed through the diminished demand due to loss of wages with their purchasing power. Under such circumstances one may wonder why we should be regretting waste and calculating the cost of strikes.

Every seven years a human body is completely reconstructed by food making good the healthy destruction of tissue through labor. Every four years on the average every piece of machinery is renewed completely, all capital replaced. Every year the world produces enough food to sustain the whole human race. In considerably less than a year, without

interfering with any of these other operations, ample clothing and housing for every human being can be produced. If it were possible everywhere to work productive powers to full capacity a large excess would result. The failure to attain such results is mostly due to the super-organization. Neither the world nor any single country is regarded as a unit.

It is not very difficult to trace out particular losses as due to a strike or lockout. The seriousness of these effects is not to be questioned. The error lies in attempting to deal with them piecemeal, or to calculate their incidence apart from the whole industrial machine. The welfare worker, the local banker and the local politician may be left to undertake the needful operations of first aid. The real mischief arises in imagining that, because the patient looks bright after these ministrations, there is no need for a major operation. A meal to a starving man is essential but it is a remedy that will prove effectual only until he becomes hungry again. What is necessary is to discover the means of enabling him to provide for himself and avoid being a burden in the future. It is not merely employment that is needed, but employ-

ment that will result in supplying an effective demand. All labor does not create value. What is necessary is so to employ it that it does have that result.

Under existing conditions a manufacturer has to consider whether it is more profitable to produce a smaller quantity of goods at a higher price than a larger quantity at a lower price. He can be assured in this process only by co-operation with those similarly engaged. When a decision has been reached, the result may be a strike or lockout. It is unfair to attach blame to an individual driven to this attitude by circumstances over which he has no control. In the long run the aggregate amount of employment may actually be greater, under existing conditions, through keeping the concern out of bankruptcy, although of course that does not mend matters for the workers. Relatively to the whole organization such a man is placed like the head of a department who has to keep his machinery idle or to waste material as a result of the general system adopted by those above him. The organization might appear to be defective when producing such a result, yet those above might well be fully aware of what was occurring in that particular department but compelled to permit it to

continue as a necessary concomitant of larger considerations.

There is no intention of extenuating the existence of things capable of remedial treatment. The need is to understand the futility of applying partial remedies under the mistaken belief that these will solve the difficulty. Whatever a State may have been in days that are gone, we have now to realize that, before all else, it is an economic organization. The men that can best direct it are those with the ability to direct a commercial undertaking. This does not imply following the existing methods of direction involving great waste. Comprehensive treatment is required, the entire industrial organization being regarded as a single unit, firstly as regards States, then as regards federations, ultimately as regards the whole world. To this end all information is of use, whether it shows the cost of strikes, waste in production or distribution or any of the apparent defects of our present system. The way out is by no means clear, but it will not be discovered by jumping at conclusions and remedies based on generalizations from such incidents as happen to appeal most dramatically to the imagination.

## Coal Mining Stocks for Investment

By H. A. Haring

IN TWO PARTS

PART II.

### Coal Mine Earnings

#### THE CONSOLIDATION COAL COMPANY

Year	Tons of coal produced.	Surplus for year after fixed charges, taxes and dividends.
1917	10,368,898	\$5,389,933
1918	8,845,957	2,598,645
1919	7,211,895	697,424
1920	9,189,281	7,148,565
1921	7,740,678	744,505

Production: 1½% to 2% of country's total. Cash dividend: 6%.

#### THE PITTSBURGH COAL COMPANY

Year	Tons of coal produced.	Surplus for year after fixed charges, taxes and dividends.
1917	18,388,739	\$10,071,852
1918	17,157,169	3,398,925
1919	13,852,515	Def. 337,020
1920	12,348,686	6,757,350
1921	8,261,635	Def. 1,197,938

Production: 2% to 2½% of country's total. Cash dividend: 5%.

#### THE CLINCHFIELD COAL CORPORATION

Year	Tons of coal produced.	Surplus for year after fixed charges, taxes and dividends.
1917	2,301,718	\$1,919,104
1918	2,134,199	1,296,100
1919	1,960,838	31,888
1920	2,094,077	669,595
1921	1,822,412	272,926

Production: ½% of country's total. Cash dividend: 3%.



Examples of how earnings vary. The accompanying table gives the production in tons, and the surplus after fixed charges, taxes and dividends, of two of the principal coal-mining com-

panies and of a third company whose production, although smaller, has been more constant.

The Consolidation Coal Company operates 75 mines, producing 1½ to 2 per cent. of the bituminous coal of the country. The Pittsburgh Coal Company, with 66 mines, produces from 2 to 2½ per cent. of the total. Both companies are well established, experienced, and operating many mines so as to average the hazards of the industry. Production is well developed. Their cash dividends range from 5 to 6 per cent., the continuation of which is fairly well assured, in poor years as well as good, with rather good prospects for extras, probably in stock. Such stock dividends have, in fact, been distributed by the first-named—5 per cent. in 1917 and 14 per cent. in 1918, not from current earnings, but from "appreciation" of their coal deposits, as written onto the company's books in a special adjustment of assets.

And yet, within these five years, the first company shows surpluses as far apart as \$7,148,565 and \$597,424, while the second swings from a surplus of \$10,071,852 to a deficit of \$1,197,938.

The similar earnings of the Clinchfield Coal Corporation are also shown, this company being selected because its tonnage remains constant for the five years, at about 2,000,000 tons annually. With this almost unchanged output, the surpluses of the company exhibit wide variations, ranging from a high of \$1,919,604 to a low of \$31,888.

It is to be noted that fat years and lean, in coal, do not correspond to the cycles in general business. In coal, 1919 was bad, while for general business it was good; with coal, 1920 was a royal year for earnings, at the very time that elsewhere everything had gone to the dogs.

The losses of bituminous mining companies, in the years in which loss is sustained, are the result of current operations. No part of the unfavorable showing is due to "inventory adjustment" and similar "hang-over" items of uncertain nature. In one respect, coal mining is like banking: every night finds

the table bare. Bituminous coal is too bulky to carry over. It is nowhere stored by the mines. To do so is impossible. Coal must be loaded into railroad cars as mined, not only day by day, but literally hour by hour. If railroad cars are wanting at 7 A. M., the mine lies idle for the day. If all available cars are filled by 1 P. M., work for the day stops at that hour. As the coal mine has, therefore, no merchandise on hand at any time, consequently the industry, in its accounting, knows no "inventory." In its workings, this lack of inventory accentuates the severity of the recurrent swings up and down. Inability to put its manufactured product into warehouses prevents the mine from accumulating coal in storage in slack times to be released at times of demand. Hence arises the seasonal activity of the industry. As a rule the impossibility of storing coal at the mines has been bewailed by operators, but in 1921 it worked to their advantage. Had they been obliged to write off large losses because of adjusting inventories from the high

prices of 1920 to the low of 1921, their losses would have been beyond calculation. As it was, 1921 was the worst year the business has known. Further loss would have spelled complete disaster.

The investor's chief concern is for his dividends. In the larger corporations and syndicates of mines he will find stability of dividends, protection from large, unexpected losses due to hazards of mining, with the probability, almost the certainty, of extra dividends in cash or, more likely, in stock. If investment be made in smaller corporations, he will worry through long periods without seeing a dividend check, his inquiries for information met with doleful tales of gloom, to be alternated by brief periods of wondrous plethora, when dividends will come in quick succession. The total of these distributions will be like stakes from the gambling table—not infrequently mounting to several hundred per cent. To offset this wealth of income, the investor assumes the corresponding risk of losing all. The small mining company is nothing but a hazard.

Too long a lean period may starve it; one cave-in, one explosion, one inrush of water may end all.

Taken in a large view, the bigger the coal company the less of fancy prices it realizes at times, like the present, when coal soars. The large producers dispose of their coal mostly on long-time contract, and they have relatively small tonnages of "free coal" for playing the market. Indeed, they do not seek the crazy market situations which are the life of the small operator. Repeatedly in past years they have refused to accept unduly high prices, even when they were fairly hurled on them by eager purchasers, crying for coal. In the present year, not just a few of them, but scores and scores, are declining to sell for more than "fair" prices, as established by their "gentlemen's agreement" with Mr. Hoover. The large corporations, such as the two already cited, are the great stabilizers of coal price. They leave to the smaller concerns the big "killings", and the result is that the abnormal, spectacular profits have been made by companies with small capital, say from \$20,000 to \$50,000. These were the horrible examples against which Senators hurled their castigating speeches. Had their profits been given in dollars, none would have noticed them, but to state them in percentages made staggering showings. In the same years that brought these "outrageous" profits to these companies, others, with similar small investment, operating a single mine, were utterly wiped out by some mine disaster. The big money in coal mining, as in every business, when calculated in percentages, goes to the small concern, almost the tiny one, where the owner gives it his primary attention. Conversely, this is the very class of mines which are most often blotted from existence by one of common mine disasters, and they are the mines which, when depression appears, are merely boarded up by their owners, temporarily abandoned.

Before investment is made, consideration would naturally be given to a fifth element, which today no one can escape. For it is the outstanding fact of bituminous mining. It is overproduction, overdevelopment. It is scarcely necessary to expand these bare statements, in view of the wide publicity of this feature of the industry and its frequent discussion in the last six months. The basic condition of overproduction has always existed, has always been recognized within the industry. Only recently

Continued on Page 27.

SEP



# Growing Debts of the States and Their Significance

By Edward C. Delafield

President of The Bank of America, New York

**W**ITH the attention of the financial community and the general public turned to the billions of foreign debts, our federal financing

and the grave problems they involve, there has been a tendency in recent years to lose sight of our growing internal debts and of their significance. The favorable character of the bond market for municipal and State securities has, of course, been noted — and also the fact that hardly a week has passed in the last few months without a new State issue being offered. The average citizen naturally takes some interest in the financial affairs of his own State, particularly at election time, when a bond-issue proposition may be submitted for his vote, and when paying his taxes. Beyond this, however, too little attention has been paid to the growing State debts and what they mean, not only to the investor in State securities, but also in regard to very vital developments in State government and finance.

There are now outstanding State securities of the United States to the value of more than a billion dollars. To be more exact, according to a comprehensive study, made by The Bank of America, this total, as of recent date, amounts to \$1,071,506,981.28. This represents only gross bonded indebtedness, and does not consider debts of a temporary nature or sinking fund provisions for paying off these debts. On a natural per capita basis the States are indebted to the extent of about \$10.18. The significance of these figures is interestingly brought out by the fact that the total of State debts is very nearly equal to our total national debt before the war — \$1,028,564,000, or about \$10.60 per capita. Now, of course, the Federal debt is many times multiplied, amounting to about \$23,922,000,000, or approximately \$226 per capita.

The growth of these State debts is an accelerating one, and it is possible to "view with alarm" this increase, if its causes and meaning are ignored. The rapidity with which State debts have been augmented is indicated by the fact that nearly one half, or \$518,997,414.20 of the outstanding debt, has been incurred since this country entered the World War on April 6, 1917. And more than a third, or \$384,899,997.53, of existing securities was issued after Jan. 1, 1920. In fact, all of the existing indebtedness of Arkansas, Illinois, Iowa, Michigan, Ohio, South Dakota, Washington and West Virginia was incurred after the fateful April 6, 1917, as was all Oregon's debt except \$250,000, which was incurred a few days earlier. In the cases of Illinois, Iowa, Ohio and Washington, no outstanding obligation bears a date prior to Jan. 1, 1920.

A question immediately arises: How much of this growth in State indebtedness has been directly due to the World War? An analysis of the purposes for which the State debts were contracted discloses the fact that the war was the immediate cause of \$139,281,722.53 of the outstanding obligations — equal to about 13 per cent. of the entire gross debt. Those figures do not show the total cost of the war to the States, and do not even represent all the bond issues for defraying war-time expenditures, as some of the indebtedness has already been retired. It will be noted that these totals show that, of all the securities issued since this country's entry into the war, less than one third, or 26.8 per cent. was for war purposes. It is true, however, that the war was responsible for the entire debts of a number of States.

The influence of the war, therefore, explains, only in a limited measure, the

## The Purposes of State Indebtedness

### TOTAL FOR ALL STATES

Purpose of Debt.	Amount Outstanding.	Per Cent.
Highways .....	\$367,687,100.00	34.3
Waterways and harbors .....	213,891,400.00	20.0
Soldiers' bonus .....	130,022,000.00	12.1
Funding operations .....	118,557,513.42	11.0
Other improvements .....	101,550,561.00	9.5
Agricultural aid .....	45,156,139.39	4.2
Public buildings .....	20,254,523.28	1.9
Welfare institutions .....	19,710,750.00	1.9
Miscellaneous .....	19,331,406.68	1.8
Other military purposes .....	18,440,810.07	1.7
Education .....	16,904,282.44	1.6
Total .....	\$1,071,506,981.28	100.0

growth of State indebtedness, and this would indicate that there have been, in recent years, some more fundamental developments in our State governments. Have these developments been sound? Will they continue? Or are these growing debts an unnecessary burden and is their meaning fraught with danger?

The word "burden" has become so associated with "debt" in popular discussions of municipal operations that local government financing is always visualized in terms of taxes rather than in terms of purposes and results. And where, in some States, there has been a tendency to establish an all-embracing paternalism, there has grown up an equally powerful tendency antagonistic to any State enterprise. How much these conditions are really to be feared as a financial load on the communities, or as the manifestation of sinister tendencies toward paternalism, can be seen only upon close study of the distribution and magnitude of State debts and of the purposes for which they were incurred.

At the outset it will be noted that the debt is very unevenly distributed, and it should not be inferred from a casual glance at the figures that some State with a high debt is more extravagant than another State with a lower debt. Debt is unevenly distributed — but so is population. It is found that four States — New York, Massachusetts, California and Pennsylvania — have outstanding gross debts of more than \$50,000,000 each, and that these four States together account for \$530,174,454.79, or nearly as much as the debt of all the other 44

States together. When the other seven States, which have debts of more than \$25,000,000 each are included, the 11 States are responsible for \$793,315,460.34, or nearly three times as much as the other 37 States together. Four States — Kansas, Kentucky, Nebraska and Wisconsin — report no bonded indebtedness, Kentucky having outstanding warrants amounting to \$5,312,438.77, and Wisconsin owing its trust funds \$2,275,991.77.

NATURALLY, some of the more populated States — the highly developed industrially or agriculturally — have had more governmental activities to finance. But a study of per capita gross debts reveals no very striking correlation between total debt, per capita debt and population. Of the first four States in order of magnitude of total debt, only two are among the first four in order of magnitude of per capita debt — and one of them, Pennsylvania, is twenty-ninth on the list of per capita debts.

It is natural that New York State's density of population, industrial activity and prosperity and the vast public works necessitated by them, should be indicated in the highest debt of any State, \$267,784,000; although, it should be noted, its per capita debt of \$24.79, is fourth. Massachusetts, with a total debt of \$138,049,134.53, is second and its per capita debt of \$35.83 is third. South Dakota has the highest — \$75.02.

Geographically, it is found that the regions of highest per capita debt are along the coasts, the broad belt of the Middle West and South being below the

country's average in per capita debt. New England's debt is \$24.38 per inhabitant, while that of the Pacific States is \$23.15. The Middle Atlantic States' per capita debt is \$15.07 and the Mountain States' is \$12.07. With these figures should be compared the per capita debt of the East-North Central States, \$3.69; that of the West-North Central, \$7.39; the South Atlantic, \$9.20; the East-South Central, \$4.06, and the West-South Central, \$5.26.

These figures, of course, should not be used beyond their significance and no broad generalizations as to debt "burden" or "extravagance" can be based on them. They do, however, in a measure reflect relative governmental activity of the type in which large undertakings are financed through long-term securities. This is brought out in a study of the ratios of net debts to assessed valuation, the net debt, of course, being the gross debt minus sinking funds available for the redemption of the securities. These ratios are naturally very large, but relatively, if not absolutely, they are of interest, throwing light on the other data. Thus, although South Dakota has the highest per capita debt, it is twenty-fourth in order of ratio of net debt to assessed valuation. This would indicate that, considering South Dakota's "real assets" or wealth, it has financed itself very conservatively. And, when the nature of South Dakota's debt is considered, the per capita debt figure loses all sinister significance, as almost all of South Dakota's State debt is in rural credits and the State is not really spending money at all, but only lending it, the security being the very land itself.

No substantiation of fears as to reckless borrowing by the States can be obtained from the ratios of net debts to assessed valuation. This ratio ranges from 4.18 per cent. for Oregon down to 0.005 per cent. for Indiana, and zero in the cases of those States having no bonded indebtedness. In the case of only one State is this ratio higher than 3 per cent. and in only three more higher than 2 per cent. The ratio in fully two-thirds of the States is less than 1 per cent., and in nearly half of the States, lower than a half of 1 per cent.

Just what these State debts mean can be realized only from a close scrutiny of the purposes for which these long-term loans were made. The results of such an analysis cannot, of course, be taken unreservedly and do not present, by any means, a complete picture of State government activities and progress in specific directions. The billions of dollars spent by direct appropriation from current taxes are not represented here, and many specific purposes which are provided for by bond issues in some States are financed from treasury funds in other States because of con-

## Per Capita Gross State Debts

By States and Geographical Divisions.

Per capita average of State debts of all U. S. .... \$10.18

### NEW ENGLAND—\$24.38

14 Maine ..... \$14.17  
31 New Hampshire ..... 5.62  
33 Vermont ..... 4.75  
3 Massachusetts ..... 35.83  
12 Rhode Island ..... 18.25  
17 Connecticut ..... 11.80

### MIDDLE ATLANTIC—\$15.07

4 New York ..... \$25.79  
32 New Jersey ..... 5.42  
29 Pennsylvania ..... 5.81

### SOUTH ATLANTIC—\$9.20

7 Delaware ..... \$21.89  
11 Maryland ..... 21.02  
22 Virginia ..... 8.40  
13 West Virginia ..... 18.06  
19 North Carolina ..... 10.85  
30 South Carolina ..... 5.70  
39 Georgia ..... 1.91  
44 Florida ..... .62

### WEST NORTH CENTRAL—\$7.39

23 Minnesota ..... \$8.14  
46 Iowa ..... 1.11  
28 Missouri ..... 6.05  
25 North Dakota ..... 7.28  
1 South Dakota ..... 75.02  
47 Nebraska ..... 0.00  
47 Kansas ..... 0.00

### EAST NORTH CENTRAL—\$3.69

36 Ohio ..... \$3.47  
45 Indiana ..... .121  
40 Illinois ..... 1.70  
16 Michigan ..... 12.42  
42 Wisconsin ..... .86

### EAST SOUTH CENTRAL—\$4.06

38 Kentucky ..... \$2.20  
27 Tennessee ..... 6.51  
35 Alabama ..... 3.65  
34 Mississippi ..... 3.91

### WEST SOUTH CENTRAL—\$5.26

41 Arkansas ..... \$1.45  
5 Louisiana ..... 23.67  
37 Oklahoma ..... 2.33  
42 Texas ..... .86

### MOUNTAIN—\$12.07

24 Montana ..... \$7.49  
15 Idaho ..... 13.87  
10 Wyoming ..... 21.26  
26 Colorado ..... 6.98  
20 New Mexico ..... 10.70  
18 Arizona ..... 11.74  
6 Utah ..... 22.33  
8 Nevada ..... 21.56

### PACIFIC—\$23.15

21 Washington ..... \$9.22  
2 Oregon ..... 54.50  
9 California ..... 21.50

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stitutional restrictions or general financial habits. The record of New York State's outstanding indebtedness shows no securities issued to provide funds for educational purposes, for instance, although New York has spent millions of dollars on such activities. But such an analysis does present clearly the tendencies to improvement in modern State fiscal administration and also the increasing assumption by the State governments of responsibility for the welfare of handicapped citizens and for the construction of unified and extensive systems of permanent public works.

Striking is the large proportion of State obligations incurred for highway construction. More than a third of all the outstanding indebtedness of the States—\$367,687,100 or 34.3 per cent.—has been for the improvement of highways and highway structures. This one fact in itself should go far in reassuring those who may at times feel concern at the rapid increase in governmental debt. Here and there, perhaps, there may be found examples of the faulty application of technical principles in the mapping and building of State highways, but these are rare and unimportant. Certainly in general the idea of integrated and controlled systems of trunk highways in every State represents vital progress and the fact that the States are obligating themselves for this purpose more than for any other is really encouraging. This development is very recent, hardly reaching back more than a decade, and the stimulus of Federal aid legislation has been marked in the last few years. The improvement of our highways is a fundamental necessity and the fact that so far the outstanding per capita debt of the nation for this development is only a little more than \$3.50 to be repaid over long periods, should serve to allay apprehensions of intolerable debt "burdens." New York's \$100,000,000 bond issues for highways, California's \$55,000,000, Pennsylvania's \$50,000,000 and Oregon's \$31,700,000 account, in a considerable measure, for the large totals of the debts of these States.

It is encouraging to note further that the next highest proportion of State debts was incurred for the improvements of waterways and harbors. Altogether \$213,891,400, or 20 per cent. of the total, has provided for the development of

### Ratio of Net State Debt to Assessed Valuation

(Compiled from Authoritative Published Statements)

	Per Cent.		Per Cent.
1 Oregon .....	4.18	25 Vermont .....	0.64
2 Louisiana .....	2.51	26 New Jersey .....	0.53
3 Delaware .....	2.18	27 New Hampshire .....	0.49
4 South Carolina .....	2.14	28 Pennsylvania .....	0.47
5 Maine .....	1.71	29 Arkansas .....	0.43
6 West Virginia .....	1.67	30 Colorado .....	0.42
7 California .....	1.49	31 Missouri .....	0.42
8 Utah .....	1.35	32 Arizona .....	0.41
9 New York .....	1.29	33 Georgia .....	0.41
10 Maryland .....	1.24	34 Connecticut .....	0.35
11 Massachusetts .....	1.16	35 North Dakota .....	0.34
12 Rhode Island .....	1.09	36 Oklahoma .....	0.27
13 Virginia .....	1.08	37 Illinois .....	0.26
14 North Carolina .....	1.07	38 Montana .....	0.24
15 Washington .....	1.06	39 Kentucky .....	0.22
16 New Mexico .....	1.06	40 Ohio .....	0.19
17 Wyoming .....	0.94	41 Florida .....	0.15
18 Minnesota .....	0.93	42 Texas .....	0.12
19 Tennessee .....	0.92	43 Idaho .....	0.10
20 Mississippi .....	0.91	44 Wisconsin .....	0.05
21 Alabama .....	0.89	45 Iowa .....	0.02
22 Michigan .....	0.86	46 Indiana .....	0.005
23 Nevada .....	0.78	47 Kansas .....	No Debt
24 South Dakota .....	0.71	48 Nebraska .....	No Debt

State canal systems and State port facilities. In this group—and in fact in any—the largest single bond issue is that of \$154,800,000 for New York's comprehensive State-owned canal system.

More than a hundred million dollars of the debts—9.5 per cent.—has gone into other public works undertakings. The \$83,775,162 expended on the transit, water supply, sewerage and park systems of Massachusetts accounts for most of this total. Public buildings, such as capitols, have been built with 1.9 per cent. of the total debt. Therefore, at least 65.7 per cent. of the outstanding debt has been used for financing public works of all kinds. In the other classifications there are certainly items which represent other public works, such as asylum and prison buildings under "welfare institutions," school and college buildings under "education," armories under "other military purposes" and miscellaneous improvements not designated in the other classifications.

A closer study of the \$139,281,722.53 debt for which the war was responsible shows that \$130,022,000, or 12.1 per cent. of the total, was incurred in the payment of bonuses for veterans. This includes Michigan's bonus bond issue of \$25,000,000, Minnesota's \$20,905,000,

Ohio's \$20,000,000, Missouri's \$15,000,000, Washington's \$12,500,000, New Jersey's \$12,000,000 and Oregon's \$10,000,000. To this, if it had been declared valid by the courts, would have been added New York's \$45,000,000 issue. The Ohio and Washington debts are entirely for soldiers' bonuses. The remaining amount of the war debts was expended in other welfare measures for soldiers and for such objects as war memorials.

It is interesting to note that, in spite of the much-discussed enterprises in State paternalism in some of the agricultural States, indebtedness for such purposes as may be classed "agricultural aid" amounts to only \$45,156,139.39, or 4.2 per cent. of the total. Most of this, \$37,950,000 is for the rural credit grants of South Dakota, \$2,000,000 for the capital stock of the Bank of North Dakota, and the remainder for agricultural experiment stations, forest preserves and similar activities of a number of States. The growing programs of institutionalizing the unfortunate are responsible for only 1.9 per cent. of the debt or \$19,710,750, this total including bond issues for general and special hospitals, insane asylums, penal institutions and reformatory schools. Educational activities, in-

cluding the building and maintenance of schools and colleges, are responsible for \$16,904,282.44, or 1.6 per cent. of the aggregate and the lowest proportion of any classification.

SOME reflection of improving methods in State finance may be noted in the low proportion of the total debt, only 11 per cent., which may be classified as "funding operations." This refers to refunding or the continuation of a debt after the time originally set for retirement. In earlier periods of State administration this appears to have been a common practice, but it is now disappearing. Another practice which was formerly prevalent is that of funding into bond issues of distant maturity floating debts incurred for minor purposes or even, in some cases, current expenses and operating deficits. These unsound ideas seem now to be entirely rejected. Another favorable tendency is the elimination of the combination bond issue for a number of purposes or for unspecified objects. Now issues for specific purposes are considered at elections on their own and known merits.

Much has been said and written (sometimes perhaps with justice) about the piling up of unnecessary debts; about costly public buildings and against wastefully-built highways; about making future generations pay for the lead pencils used in State offices 20 years before; about the mishandling of sinking funds for the redemption of debts. But this survey by The Bank of America may rightfully serve to put the citizen and the banker at ease. Far from being unnecessary, fully two-thirds and possibly three-quarters of the present indebtedness is for definite and generally essential public improvements which have been, with few exceptions, economically carried out. Bond issues in recent years have followed the principle that no issue should be extended over a period longer than the life of the improvement. Serial issues which, in a way, force the proper provisions for retiring the debt are becoming more and more frequent. Therefore, if the billion-dollar total debt of the States may seem burdensome and hint at danger, a closer acquaintance with the actual facts and figures may well dispel doubts and questionings and reassure banker, investor and taxpayer.

## Coal Mining Stocks for Investment

Continued from Page 270

has it been flung into public attention. For the investor, the significance of overproduction and overdevelopment is the effect on selling prices. Supply of coal, bituminous coal of course, normally exceeds current consumption by a large margin. Competition among the mines to market their coal is so severe, under all normal conditions, that prices go down and down. In previous articles in THE ANNALIST it has been pointed out how the mines for long periods at a time struggle just to exist on a selling price that hovers near the cost line. Then, recurrently, come sudden bulges of price. Profits are then large for a brief time. After that, comes return to the depressed state of overproduction and low price. The normal condition is one of overproduction. From the investor's standpoint, this constitutes the fundamental weakness of the industry.

Soaring prices occur, whenever the fundamental state of overproduction is temporarily choked down. Supply then becomes less than demand, and the inevitable happens. These sharp curtailments of supply result from artificial conditions, of which we have two and only two. The first is a serious and widespread mine strike. The second is railroad paralysis, whether occasioned by strikes, unusual winter weather, or acute car shortages. Any railroad disability prevents movement of coal from mine to market. If the railroad tie-up continues a week or ten days "coal shortages" appear. With a shortage, the demand

appears to rise, and, with it, prices.

In the 22 years of the twentieth century, soaring prices have occurred six times. Three of these sharp advances emerged during the war. Throughout the war period, prices for coal were high and, in common with other businesses, mining was profitable. Bituminous coal prices were high for a total of 23 of the war months. The duration of the high-price levels on the other three of the six upward swings was, in each case, brief. The total length of the three spurts has been 16 months, estimating that for the present year prices will continue above normal until the end of December, which is the extreme likelihood. In the 22 years, therefore, high prices have obtained throughout the industry for 39 months, or 15 per cent. of the time. If evenly distributed through the years, averaged, this would be in each year seven weeks of high prices, offset against 45 weeks of low prices. Low prices, it must be remembered, are so low that loss results from each ton of coal, except from mines favorably situated and ably managed. Nevertheless, and in the face of this discouraging outlook, when the brief periods of high prices do come, the margin of profits is so ample that bituminous coal mining as a whole is highly profitable.

Possibilities of the immediate future form one basis for investment. Coal mining, at the present time, faces several "ifs." For one, we are to have investigations by various fact-finding com-

missions, one provided by the Cleveland "truce," another by Congress, whose purpose is to accumulate information for stabilizing the industry. They hope to invent a panacea for its manifold ailments, specifically to find a cure for overproduction, overmanning, overdevelopment, over-everything. If this cure be found, the industry will be forced to pay penalty for its unpardonable economic sin. This is of course the sin of overproduction. The penalty will mean sifting out all those mines which do not justify survival. To them it will bring the loss of their investment. Our bankers appear to have jumped to the conclusion that this is to happen. They foresee approaching bankruptcy for many mines, and, with caution, the banks are maneuvering not to be shouldered with that loss.

This contingency is not impossible. When intimately studied, however, such a thing as an abrupt stifling out of the life of mines looks rather remote. Coal mining is not iniquitous, as the legalized liquor business was. It is essential. It is beneficial. More probable, and more in keeping with economic principles, would it be for the industry to fight out the struggle to survive. The mines fit to continue will certainly live. Competition may, conceivably, gradually and slowly thrust the unfit aside, but we have, at the same time, many suggestions of changing conditions that may bring to all, fit and unfit alike, the chance to live and prosper.

Another possible "if" is that if some agreement for arbitration is found which will effectually prevent strikes; and if a similar device is worked out for the railroads, the whole mining industry would be changed. With strikes abolished—an extremely improbable "if"—one artificial possibility of high prices for coal would be stifled. The public would welcome such an event, for its

Continued on Page 283

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# The Annalist Barometer of Business Conditions

A DISTINCT improvement in sentiment has taken place in the last week due to the settlement of the major labor difficulties of the country. A termination of the coal strike, agreement on the return of the railroad shopmen and the ending of difficulties between the employers and employees in the textile district of New England cannot help but make for renewed confidence regarding the outlook. It has been realized all along that such unsettling sentiment as took place arose not because of underlying weakness in the business situation, but as a reflection of the uncertainty regarding the ultimate outcome of the labor difficulties. So far as labor is concerned, it appears now that the menace of any serious disaffection has been removed for a long time to come, and while there undoubtedly will be congestion in the movement of freight, and possibly an enforced curtailment of operations because of the fuel shortage, the trend of events will be toward the working out of the problem to a normal basis, and before many weeks have passed there will undoubtedly be a resumption of prosperous business conditions throughout the country.

The underlying situation in the business world has not been changed by the various strikes. The final analysis is the determination of whether business will be good or bad rests with demand and purchasing power, and in both of these there has been no diminution. That which has occurred has been simply a backing up of demand, and this business has not been lost, but will become assertive in the various markets as time passes. It is probably too much to expect that the resumption of business will lead to capacity operations except in some few lines, but at all events a brisk upturn is forecast, provided, of course, that no conditions arise which menace production or unsettle confidence. On the surface it seems that fears of this kind will have no place in the considerations of business men for the next several months. It is true that the European situation is still in a decidedly unfavorable position, and the news from the Balkan quarter has been somewhat alarming. It is unlikely, however, that any clash in that section will have the same catastrophic effect as did the murder in Sarajevo in 1914. The Balkan States are not in a position to finance any prolonged resort to arms, and pressure from England, France and Italy would undoubtedly be of a character which would snuff out any flare of hatred which threatened to disturb the peace of Europe at this time.

Opinion differs as to the economic conditions in Germany, France and Italy. On the face of it, it would seem that Germany is hardly improving her position by the unlimited issuance of paper currency without regard to gold cover. On the other hand, this cannot be taken as a complete index to conditions within Germany. A change may come quickly, just as it did in the case of France after the Franco-Prussian war, and it can come with just as much of a surprise as did the French rehabilitation. As regards France there is evidently a disposition to cut down note circulation. Paper currency at the end of July totaled 36,050,000,000 francs. This was expanded by 400,000,000 francs during August, and later on arose to about 37,400,000,000 francs. In the last week, however, the amount of paper currency was reduced to 36,000,000,000 francs. This showing is particularly noteworthy since France has so much to do in the way of rebuilding, and it is evident that the Government is exercising a firm control over the monetary situation, fully realizing the danger of unlimited printing of note circulation.

However, while the crisis in Europe still persists so far as the monetary condition is concerned and while there are many problems to be solved of a political nature, this country can to a very large extent ignore foreign conditions, even though they do have an effect on our export trade. Europe is far from being the heavy buyer that she was, but trade with Europe can be expected to increase as time goes on. As a matter of fact, our export trade with other sections of the world, while not up to normal, is still in a flourishing condition. This is particularly true of iron and steel, Europe taking very little in this line, whereas other countries outside of the European classification are relatively heavy buyers.

The improvement in sentiment in this country was perhaps no more strikingly illustrated than by the upturn in the stock market. There was some endeavor to depress prices on the Wall Street theory of selling when the news was out, but as a matter of fact, stocks are far above their prices of the summer, and certain of them last week moved into new high levels for the year. It was significant, too, that bond flotations commenced to reappear in volume and that new offerings were taken with avidity which bespoke the same power of absorption as prevailed during the Spring. Undoubtedly, from now on there will be more and more financing done, much of it of an interesting character, and probably a great deal of a refunding nature where stock is sold to retire bonded indebtedness. The character of the stock market appears to make possible financing of this nature. How long this run of financing will continue is problematical, but there seems to be a rather well-defined impression that such flotations of stocks and bonds are undertaken or contemplated must be put out before Nov. 1. A large Government loan is a probable feature of the early Winter, and it may be that the reluctance to hold out a rosy prospect for corporate financing after Nov. 1 represents a belief that it would then not be feasible since it might interfere with a Government flotation.

The cotton market of recent days has presented an interesting picture. While the price movements have been somewhat irregular and nervous, it appears that there is a heavy latent demand for this staple, both from domestic sources as well as foreign. From such estimates as have come to hand recently, it seems that a low condition figure may be expected, and no matter what this may be, there is still allowance to be made for a deteriorated crop. Weather conditions in the cotton belt have been such that the staple is not at normal, and if this holds true with reference to a large proportion of the cotton, it is possible that an accentuated

shortage may develop with relation to first quality. During last week there was a greater interest displayed in the dry goods trade, and the trend of events seemed to indicate higher prices for goods in the near future. It is true that a great many planters in the South have been selling, and this undoubtedly has created considerable pressure in the various markets, and not unfrequently the trend of cotton prices has been at variance with the news. However, there is a well-defined opinion that higher prices for cotton may be expected even though there may be a reaction from present quotations. A short crop and deteriorated quality against a heavy world demand and small carry-over are factors which seem to underlie and make for higher prices.

## The World in Review

THE passage of the Tariff bill has created quite a stir in the British economic press. The London Times Trade Supplement for Sept. 2 notes two points in the bill as of special interest to Great Britain:

The main features of the Fordney tariff were two: The new basis for the computation of ad valorem duties, the "American valuation" and the excessively stringent increases in the rates of duties to be levied on most, if not all, of the principal items figuring in our (British) exports to the United States market.

It is the "American valuation" that is of particular concern to the British exporters. After discussing the meaning of that term and the vicissitudes through which the idea has passed in the course of the tariff discussions, The Times article continues:

The fetish of "American valuation" is to some extent retained (in the bill) and may bear heavily upon the prospects for the export trade to the United States of at least one important British industry. Further, it has distinctly disturbing features. It places in the hands of the Administration powers never before held by the President of the United States, and introduces an element of uncertainty which can scarcely fail to add to the difficulties to be faced by British firms exporting to America.

The British anxiety over the possible bearing of the new American tariff is really one of the phases of the economic difficulties under which Great Britain and the whole British Empire are laboring. It is true that, on the whole, Great Britain manages to hold her own in the field of international trade, in which she had a decided preponderance before the war, but the economic difficulties imposed upon her by the war render her position such as to require extraordinary effort and vigilance. In the markets of the Far East, for example, the British Empire encounters new and very serious competition. The following table, given by The London Times, is an illustration of this:

CHINA'S FOREIGN TRADE.  
(In percentages of the total.)

	1913.	1919.	1920.	1921.
British Empire .....	48.05	37.21	41.74	42.33
Great Britain .....	11.44	9.72	13.23	11.78
United States .....	7.40	16.12	15.67	17.29
Japan .....	1.668	33.72	27.62	24.93

The figures in this table do not include the trade between Hongkong and China, which is principally British, and, added to the above totals, would increase somewhat the British preponderance. It is very significant, however, that the table shows distinctly a number of very interesting things. While the relative importance of Great Britain in 1921 is approximately the same as it was in 1913, the relative importance of the British Empire is considerably less, a fact which during the war came to occupy a position of prime importance in China's foreign trade, is rapidly losing that position, being to a very considerable extent displaced by the United States.

Of the British Imperial problems in the domain of economics that of India is of rather considerable interest and importance. In The London Fortnightly Review for August Sir Michael F. O'Dwyer discusses the question of taxation in India. His contention is that India is one of the most lightly taxed countries in the world. He points out that, while the purchasing power of the rupee today is about half of its prewar value, the increase of taxation has been only from 30 to 40 per cent, as compared with the increase in Great Britain of nearly 400 per cent.

Taxes in India, according to this writer, amount to seven shillings sixpence per head, as compared with an average of from one to three pounds sterling in Egypt, Persia and Mesopotamia, and the 1921 average in England of twenty-two pounds, or sixty times the per capita rate in India. At the same time, he estimates that English incomes average twelve times the size of Indian incomes.

The income tax, which, in Great Britain, yields nearly three hundred million pounds annually, gives the Indian Government a revenue of only from twelve to fifteen million pounds. This is attributed to the fact that landowners in India do not pay any income tax, which falls practically entirely on the business and professional classes. The total taxation in India for 1920 is estimated as 6 per cent. of the country's annual income, as against 33 per cent. in Great Britain. Commenting on this, the writer in the Fortnightly Review says:

Yet Indian politicians talk loosely of oppressive taxation and refuse to vote the extra duties necessary to balance the budget.

This writer ascribes the difficulty in balancing the budget to the increased cost of administration under the system of Diarchy, introduced by the British Government since the war, and to the unwillingness of the Indian Government to return to the old scale of taxation, which had been reduced before the war. He states that the public debt of India today represents two years' income, but notes that three-fifths of it are on account of productive expenditures, such as railways, irrigation, &c.

The Indian political leaders, however, ascribe the budget difficulties to increased military and naval expenditures, and call for drastic reductions. An interesting light on the subject of Indian military expenditures is thrown by a discussion of it in the Cairo Egyptian Gazette for Aug. 7.

The numerical strength of the Indian army, according to the recent report of the Joint

Standing Committee, was six thousand less in 1921-2 than in 1913-4. Yet the cost of its maintenance had doubled. This is attributed mainly to increases in pay, due to the decrease of the purchasing power of the rupee, and to staff inflation, resulting from the abandonment of the Kitchener scheme of centralization. The whole cost of army maintenance in India has increased from five million pounds sterling before the war to eleven million pounds at the present time.

India's trade is mostly with Great Britain, especially on the import side, and this renders the question of possible customs revenues very difficult, though an article in the Calcutta Review for July argues for the need of a protective tariff. India exports mainly jute, raw cotton, grain, hides, skins, tea and seed, while she imports mainly iron, steel, silk, machinery, sugar, rolling stock, hardware and mineral oils. About a quarter of her exports go to Great Britain, but fully two-thirds of her imports come from the British Isles.

A commercial treaty of reciprocity was recently signed between France and Spain. As reported by the Madrid Epoca (July 15), this treaty provides that products originating or manufactured in either of the two countries or those of its colonies where the same tariff is in force as at home, shall be divided into three types, one of which and a certain percentage of the other are to be admitted at the minimum rates. It is expressly stipulated that nothing in the treaty permits either of the signatories to lay claim to special trade facilities afforded by each to its colonies and, in the case of Spain, to Portugal.

Certificates of origin for goods coming under the treaty, even when shipped through a third country, should be supplied by the Ministry of Commerce or local chambers of commerce. Postal packages, provided with such certificates, will be free from examination.

Provisions are also made for a conference within six months to take up the question of smuggling between the two countries and to work out measures to stop it. A similar conference is proposed to take up the matter of commercial frauds. Each of the signatories has the right to issue to its nationals special certificates which would be honored by the other and entitle the holder to freedom of operations in purchasing and exporting.

Along her northeastern frontier France faces the need of similarly establishing close economic relations with her neighbor there, Belgium. A great deal of discussion is occasioned in France by this question, one of the important phases of which is that concerned with the Belgian port of Antwerp. A writer in the Paris Revue d'Economie Politique (June) points out that Antwerp is much more advantageously situated than its nearest French competitor, the port of Dunkirk, as far as steamship line connections are concerned, while the freight rates on the Belgian railroads are considerably lower than they are on the French. Ordinarily, Antwerp draws its trade from the Lorraine basin and the industrial regions of Eastern France. But, since the war, the French Government has succeeded, by tariff impositions, in diverting a good deal of this trade to the French port, which alarmed the Belgian businessmen considerably and led them to ask for preferential treatment in the case of Antwerp. This request was refused and the matter has served as the occasion for a good deal of bitter feeling between the Belgians and the French. Later on, however, certain exemptions, especially in the matter of warehouse taxes, were granted by France, with the result that in 1921 the French shipping through the port of Antwerp showed an increase of about 12 per cent, as compared with 1920.

The question which is of greatest immediate interest in Soviet Russia is the problem of foreign trade. The Soviet Government insists on maintaining a State monopoly of foreign trade, although its position in this regard is more and more criticised within the ranks of the communist leadership itself. However, the organization of trade

technique is not of as great importance, at this particular moment, as the country's capacity for export, which naturally determines its purchasing capacity for import.

In the last few months the Soviet Government has been especially anxious to develop trade relations with Germany. The reason for this is that whatever Russia has to export at the present time is raw materials, especially of the kind that Germany needs. The Soviet trade representative in Germany, in a recent statement published in the Moscow Izvestiya (June 30), said:

It is well known, of course, that, before the war, a large part of our raw materials went to Germany to be there worked up into finished goods. It is natural, therefore, that, at the present time, our raw materials find their best market there. Moreover, we find it possible to get better prices there than in other European markets, in spite of the condition of the German exchange.

The Soviet trade delegation in Berlin finds that it can purchase in Germany very large amounts of the goods Russia needs. More than three thousand deals with German manufacturers have been negotiated, totaling altogether about three billion marks, but these orders depend upon the possibility of export deliveries.

So far the principal item of export from Russia is lumber and its products, which go both to Germany and to England. But with regard to lumber, as a writer in the Moscow Torgovo-Prumyshlennaya Gazeta (July 4) points out, Soviet Russia finds itself in a rather difficult situation because of the general conditions of the lumber trade on the European markets. Her principal competitors are Sweden and Finland, which, together, export, at the present time, six times the amount of lumber which Russia has to offer. Moreover, the lumber prices have slumped very considerably recently and the Swedish lumber industry has succeeded in adjusting its operating costs, especially with regard to wages, to the low prices prevailing on the lumber market. Thus, although the Soviet Government hopes to be able to export in the present year four or five times the amount of lumber that had been exported in 1921, nevertheless the net result of these operations is not likely to increase very markedly the purchasing capacity of the Russian monopolized apparatus of foreign trade.

Germany's cost of industrial production is rapidly becoming a problem of grave concern to her manufacturers because, in this manner, they lose the advantages which their low exchange gives them in foreign trade. The Deutsche Allgemeine Zeitung (Aug. 12), in analyzing the increase of production costs now coming in the wake of the collapse of the mark, says:

Before the war the large industrial enterprises estimated their wages, salaries and business expenses at about 20 per cent. of their total expenditures. Today, however, these items of expense, figured in terms of gold marks, are estimated at nearly 50 per cent. above the pre-war figures. At the same time, the total output of production measured in weight, has decreased to only about 80 per cent. of what it was before the war. Generally speaking, the per capita production has decreased, but in many cases, it has been found possible in the last year to obtain a higher output than before the war by means of piece-work.

There are several other factors, according to the Deutsche Allgemeine Zeitung, making for an increase of production costs. The more important ones among these are the growth of the clerical force, transportation difficulties, delays incidental to the system of export licenses and complications in accounting due to the fluctuation of the currency. All this introduces confusion throughout the whole range of industrial relations. The currency situation eats into the very heart of facilities and profits.

The total expenditures on business costs,

Continued on Page 282



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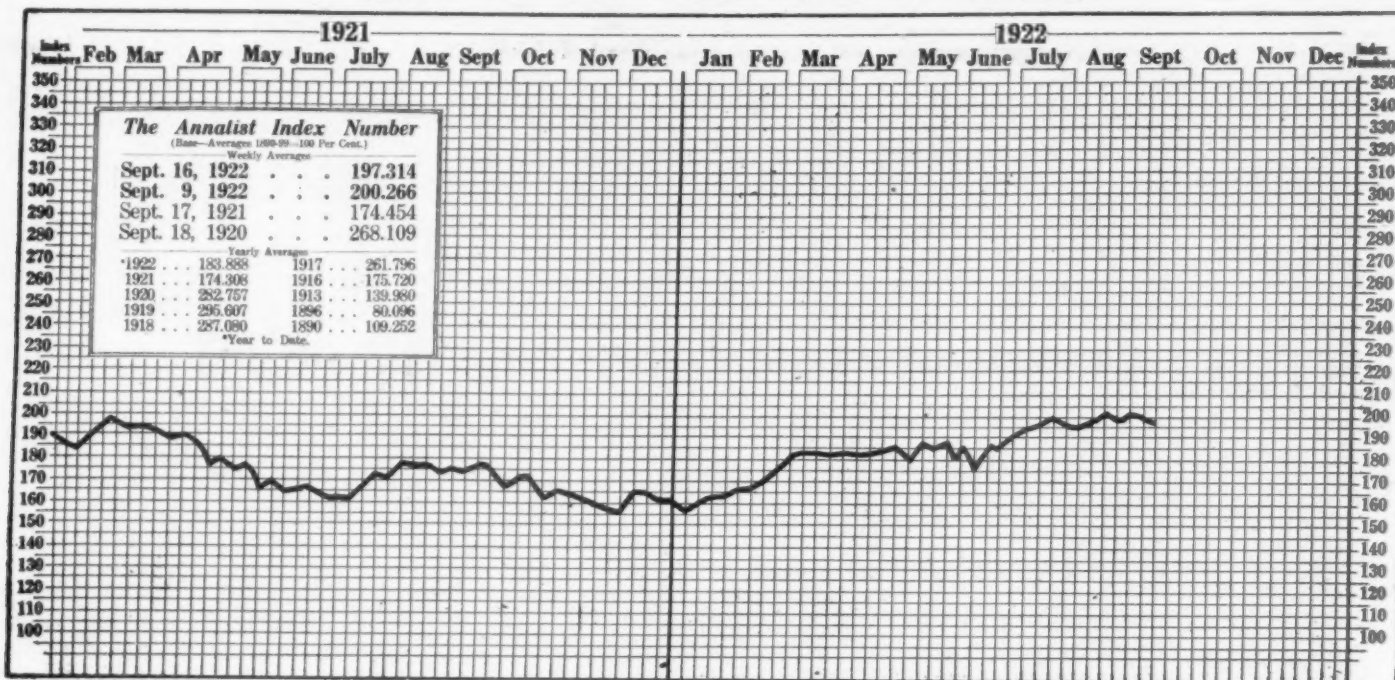
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### Financial Transactions

	Last Week.	Last Year.	Year to Date.	Same Period Last Year.
Sales of stock, shares.....	5,783,484	2,355,902	182,251,790	120,333,015
Sales of bonds, par value.....	\$70,168,050	\$52,771,950	\$1,001,730,732	\$1,148,322,585
	Low 89.22	High 90.25	Low 89.03	High 90.13
Average price of 50 stocks.....	Low 88.17	High 94.68	Low 86.21	High 88.35
Average price of 40 bonds.....	High 82.44	High 71.57	High 82.54	High 71.60
	Low 82.13	Low 71.13	Low 75.01	Low 67.56
Average net yield of ten high-priced bonds.....	4.40%	4.50%	4.50%	4.29%
New security issues.....	\$137,319,400	\$12,000,000	\$1,746,399,900	\$1,237,288,100

## BAROMETRICS

## The State of Credit

## FOREIGN GOVERNMENT SECURITIES

	Last Week.	Previous Week.	Year to Date.	Same Week 1921.
British Con. 2½%.....	56½@56½	57½@55½	60 @49½	48½@48
British 5%.....	100@100½	100½@99½	102½@91½	88½@88½
British 4½%.....	98 @97½	97½@97½	98 @83½	81½
French rentes (in Paris).....	63.95@61.90	62.10@61.65	62.10@54.20	56.55@55.82
French War Loan (in Paris).....	79.90@77.35	76.80@76.70	80.20@74.20	81.45

## Potentials of Productivity and

## THE METAL BAROMETER

	—End of August—		—End of July—	
	1922.	1921.	1922.	1921.
United States Steel orders, tons.....	5,950,105	4,531,026	5,776,161	4,930,324
Daily pig iron production, tons.....	58,586	30,780	77,289	27,889
Pig iron production, tons.....	*1,816,170	*954,193	12,405,385	1984,555

\*Month of August. †Month of July.

## ALIEN MIGRATION

	June, 1922	May, 1922	April, 1922	March, 1922	Feb., 1922	Jan., 1922	Dec., 1921	Nov., 1921
Inbound .....	24,776	24,169	15,967	14,803	10,792	23,000	44,000	38,000
Outbound .....	12,537	12,025	13,212	8,269	7,063	10,287	36,000	38,000
Gain or loss.....	+12,239	+12,044	+5,735	+6,534	+3,729	+12,713	+8,000	0

### GROSS RAILROAD EARNINGS

	First Week in September.	Fourth Week in August.	Third Week in August.	Month of June.	From Jan. 1 to June 30.
	15 Roads.	15 Roads.	15 Roads.	201 Roads.	291 Roads.
1922.....	\$10,106,215	\$10,270,028	\$10,008,184	\$472,383,903	\$2,606,247,511
1921.....	11,329,417	10,945,368	10,999,399	460,007,081	2,665,747,212
Gain or loss.....	-\$1,156,702	-\$675,340	-\$901,215	+\$12,376,822	-\$63,399,701

**SUMMARY OF IDLE CARS AND CAR LOADINGS**

AMERICAN RAILWAY ASSOCIATION						
	Aug. 15.	Aug. 8.	July 29.	July 22.	July 15.	July 8.
Idle cars .....	308,270	321,897	332,891	361,980	417,030	423,160
	Sept. 2.	Aug. 26.	Aug. 19.	Aug. 12.	Aug. 5.	July 29.
Car loadings .....	631,508	800,838	856,219	852,580	851,351	859,733

### COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended Sept. 16, 1922.	Week Ended Sept. 17, 1921.	Week Ended Sept. 16, 1920.	Week Ended Sept. 18, 1919.	Week Ended Sept. 17, 1918.
	Total. Over \$5,000.	Total. Over \$5,000.	Total. Over \$5,000.	Total. Over \$5,000.	Total. Over \$5,000.
East .....	97	153	52	33	52
South .....	100	90	13	13	24
West .....	58	35	15	12	22
Pacific .....	48	82	36	24	12
			24	15	9
U. S. ....	333	363	137	107	150
	203	216	80	52	63
		90	9	20	19
				7	5

### FAILURES BY MONTHS

	August		Eight Months		
	1922.	1921.	1922.	1921.	1920.
Number .....	1,714	1,562	16,851	12,041	4,706
Liabilities .....	\$40,279,718	\$42,904,409	\$484,000,380	\$396,350,160	\$137,623,155

## BUILDING PERMITS (BRADSTREET'S)

August		July		June	
1922.	1921.	1922.	1921.	1922.	1921.
153 Cities.	153 Cities.	148 Cities.	149 Cities.	141 Cities.	141 Cities.
\$12,900,181	\$154,633,461	\$158,155,537	\$135,327,833	\$258,674,449	\$127,671,278

**The Week in the Money and Exchange Market**

## FOREIGN AND DOMESTIC EXCHANGE RATES

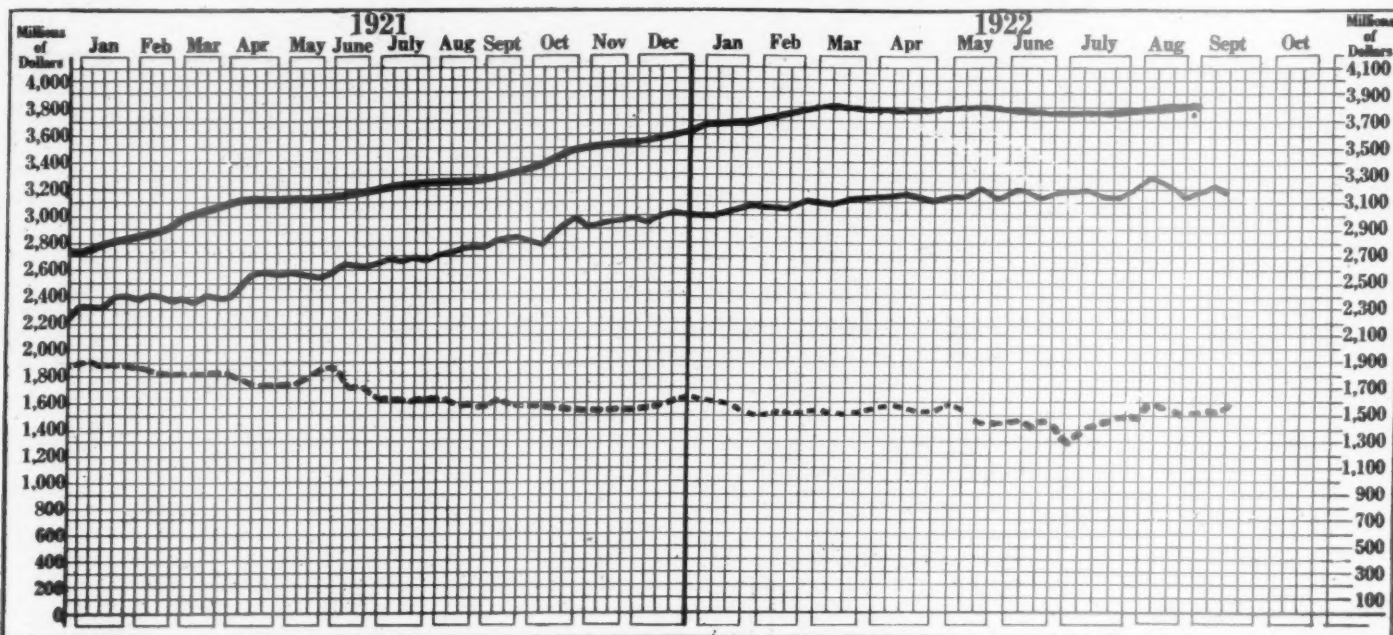
New York funds in Montreal were quoted at \$1.25@31½c premium. The discount on Montreal funds in New York was from \$1.25@31½c. The week's range of exchange on the principal foreign centres last week compared as follows:

Call Time Loans. Six Mos. 4-6 Mos.				DEMAND												CABLES											
Loans	60-90 Days	Mos.	4-6 Mos.	Normal Exch'g.	Last Week. High.	Prev. Week. High.	Yr. 1922. High.	Same Wk., 1921. High.	Last Week. Low.	Prev. Week. Low.	Yr. 1922. Low.	Same Wk., 1921. Low.	Last Week. High.	Prev. Week. High.	Yr. 1922. High.	Same Wk., 1921. High.											
Last week.....	5 @ 4 1/4%	4 1/4% @ 4 1/4%	4 1/4% @ 4 1/4%	4.8605-London.....	4.45%	4.41	4.47%	4.45%	4.17	3.74%	3.68%	4.45%	4.41%	4.47%	4.45%	4.51%											
Previous week.....	4 1/4% @ 4 1/4%	4 1/4% @ 4 1/4%	4 1/4% @ 4 1/4%	19.28 -Paris.....	7.68	7.51%	7.91	7.72	9.27	7.45%	7.28	7.68%	7.58	7.94%	7.92%	8.77%											
Year to date.....	6 @ 3 1/2%	5 @ 3 1/2%	5 @ 3 1/2%	19.28 -Belgium.....	12.24	11.35	12.35	12.31%	18.71	17.05%	16.51	17.22%	17.22	17.94%	17.92%	19.37%											
Same week, 1921..	5 1/4% @ 4 1/4%	5 1/4% @ 4 1/4%	6 @ 5 1/4%	19.28 -Switzerland..	18.03	18.09	19.01	18.97	19.60	18.97	17.25	18.60%	18.94	18.70	19.02	18.98%											
Same week, 1920..	7 @ 6 1/4%	8 1/4% @ 8 1/4%	8 1/4% @ 8 1/4%	19.28 -Italy.....	4.32%	4.18%	4.37	4.33	5.55%	4.18%	4.29%	4.18	4.33	4.19	4.37%	4.33%											
				20.29 -Holland.....	38.88	38.63	39.02	38.80	39.10	36.22	37.12	38.93	38.68	39.07	38.85	39.15											
				19.30 -Greece.....	3.24	3.24	3.24	3.24	4.63	3.15	3.73	5.25	3.25	3.25	3.25	4.05											
				19.30 -Spain.....	15.46	15.10	15.55	15.46	16.10	14.83	15.07	12.98	15.48	15.12	15.56	15.47											
				20.80 -Denmark....	21.36	21.18	21.46	21.28	21.85	20.35	21.35	21.38	21.30	21.46	21.40	21.90											
				20.80 -Sweden.....	26.50	26.43	26.74	26.58	27.43	24.65	25.55	26.58	26.50	26.70	26.70	27.80											
				26.80 -Norway.....	16.88	16.68	16.70	16.62	19.05	15.45	13.95	12.90	16.82	16.30	16.72	16.64											
				51.44 -Russia*....	20	10	17%	10	30	10	15	18%	03	03%	02%	14											
				48.06 -Bombay.....	28.94	28.69	29.06	28.94	29.18	27.025	26.50	26.56	29.06	28.81	29.18	19.06											
				48.06 -Calcutta.....	28.94	28.69	29.06	28.94	29.18	27.025	26.50	26.56	29.06	28.81	29.18	19.06											
				78.00 -Hongkong....	57.63	57.00	57.04	57.63	60.50	62.37%	56.60	63.50	67.75	57.125	58.06	57.00											
				100.00 -Peking.....	81.00	80.37%	81.30	81.73	82.50	84.50	81.19	82.50	82.50	81.19	82.50	81.00											
				49.83 -Kobe.....	48.50	48.19	48.125	47.81	48.50	47.18	48.50	48.50	48.025	48.31	48.63	48.625											
				49.83 -Yokohama....	48.50	48.19	48.125	47.81	48.50	47.125	48.50	48.50	48.025	48.31	48.25	47.93											
				50.00 -Manila.....	50.00	50.00	50.00	50.00	50.00	47.75	49.00	49.00	50.25	50.25	50.25	50.25											
				48.44 -Rio. Alres....	35.29	35.34	36.30	36.20	37.43	33.67%	34.73	36.35	36.30	35.43	36.40	36.30											
				33.85 -Rio.....	18.25	12.60	13.35	13.20	14.25	12.08%	14.73	13.50	13.20	12.75	13.40	13.35											
				22.83 -Austria.....	49	49	49	49	49	50%	47	49	50%	47	49	50%											
				93.83 -Poland.....	0.015	0.014	0.015	0.014	0.011	0.011	0.011	0.011	0.010	0.010	0.010	0.010											
				20.25 -Jugoslavia....	37%	31%	30%	26%	41	26%	49	40%	37%	32	31%	26%											
				20.26 -Czechoslov'a	3.57	3.27	3.52	3.52	3.78	3.54	3.29	3.20%	3.38	3.53	3.33	3.79											
				19.30 -Belgrade....	1.47	1.29	1.23	1.16	1.64	1.60	1.59	1.60	1.48	1.27	1.16	1.65											
				19.30 -Finland.....	0.18	0.17	0.18	0.15	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19											
				19.37 -Rumania.....	0.84	0.80	0.74	0.71	1.00	0.90	0.80	0.80	0.79	0.80	0.74	0.74											
				20.31 -Hungary.....	0.06	0.05	0.06	0.05	0.06	0.05	0.05	0.05	0.05	0.05	0.05	0.05											

\*The figures given under "demand" are the offered and bid prices for 500-ruble notes while those under "cables" are for 100-ruble notes.



## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Bank Clearings					By Telegraph to The Annalist				
Week Ended Saturday, Sept. 16					Last Week				
Central Reserve Cities					Other Cities				
1922	1921	1922	1921	1921	1922	1921	1922	1921	1921
New York	\$4,230,637,802	\$3,804,100,175	\$153,869,066,424	\$137,957,850,820	Buffalo	\$41,695,490	\$39,383,282	\$1,363,792,854	\$1,288,666,340
Chicago	500,378,198	523,381,530	19,380,977,633	18,360,849,450	Cincinnati	64,880,000	61,535,040	2,061,861,885	1,998,498,413
Total, 2 C. R. cities	\$4,791,016,000	\$4,327,481,705	\$173,250,044,057	\$156,318,700,270	Columbus, Ohio	18,304,000	14,146,600	515,634,200	479,106,800
Increase	10.7%		10.9%		Denver	20,817,978	19,370,349	687,401,794	651,596,448
Other Federal Reserve Cities					Los Angeles	121,265,000	97,501,000	3,496,084,000	3,011,535,000
Atlanta	\$48,493,679	\$46,835,076	\$1,413,128,416	\$1,434,051,725	Louisville	27,383,107	25,805,922	913,687,221	758,849,934
Boston	334,000,000	285,803,695	11,035,000,000	9,902,211,080	Milwaukee	35,235,654	31,939,814	1,082,188,118	1,001,525,570
Cleveland	113,278,992	102,575,780	3,180,531,207	3,467,268,711	Omaha	44,768,153	40,640,368	1,369,409,141	1,383,713,636
Kansas City, Mo.	148,418,485	185,304,067	4,690,820,265	5,502,317,647	St. Paul	34,636,856	36,766,319	1,106,981,573	1,189,890,575
Minneapolis	78,076,006	85,621,041	2,215,722,161	2,123,301,354	Seattle	36,881,403	36,912,922	1,149,318,199	1,053,310,323
Philadelphia	458,000,000	427,000,000	15,211,000,000	13,750,356,739	Washington	19,387,116	16,634,950	678,478,735	609,607,010
Richmond	51,191,000	39,832,000	1,516,046,294	1,417,590,000	Total, 11 cities	\$465,315,347	\$420,636,566	\$14,424,897,520	\$13,426,320,649
San Francisco	176,800,000	147,700,000	4,991,900,000	4,622,000,000	Increase	11.09%		7.4%	
Total, 9 cities	\$1,408,258,162	\$1,320,671,659	\$44,254,148,343	\$42,300,697,256	Total, 21 cities	\$6,664,589,509	\$6,068,789,930	\$231,929,029,920	\$212,054,718,184
Increase	6.0%	6.6%	4.6%		Increase	9.8%	9.3%	9.3%	
Total, 10 cities	\$6,199,274,162	\$5,648,153,364	\$217,504,192,400	\$198,628,397,535					
Increase	9.7%	9.5%	9.5%						

Actual Condition Statements of the Federal Reserve Banks												Sept. 13
Dist. 1. Boston.												Dist. 12. San Fran'co.
Gold reserve	\$229,790,000	\$1,062,227,000	\$203,466,000	\$244,427,000	\$104,308,000	\$130,899,000	\$570,407,000	\$77,640,000	\$70,186,000	\$89,277,000	\$47,198,000	\$237,499,000
Rediscouts	9,473,000	21,438,000	28,871,000	19,105,000	9,951,000	1,725,000	14,265,000	1,816,000	1,631,000	1,183,000	1,839,000	9,662,000
Bills on hand	35,843,000	109,386,000	85,943,000	61,505,000	35,801,000	32,153,000	60,986,000	32,825,000	25,706,000	17,799,000	36,896,000	77,183,000
Due members	124,042,000	693,487,000	109,342,000	147,912,000	55,651,000	48,269,000	272,685,000	62,454,000	43,275,000	78,085,000	47,519,000	128,526,000
Notes in circula'n.	190,947,000	604,842,000	180,422,000	212,564,000	82,803,000	114,768,000	384,892,000	72,046,000	51,588,000	61,992,000	56,354,000	221,327,000
Ratio reserve	75.2%	83.7%	73.5%	69.5%	79.3%	82.3%	89.2%	63.5%	73.2%	65.3%	62.1%	67.2%

## Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—				Sept. 13, 1922	Sept. 6, 1922	Sept. 14, 1921
Gold and gold certificates				\$281,408,000	\$285,316,000	\$446,642,000
Gold settlement fund—Federal Reserve Board				526,340,000	530,125,000	441,109,000
Total gold held by banks				\$807,748,000	\$815,441,000	\$887,751,000
Gold with Federal Reserve agents				2,219,162,000	2,206,468,000	1,694,301,000
Gold redemption fund				40,324,000	38,914,000	102,449,000
Total gold reserves				\$3,067,234,000	\$3,060,823,000	\$2,684,501,000
Legal tender notes, silver, &c.				130,204,000	125,864,000	150,001,000
Total reserves				\$3,197,438,000	\$3,186,687,000	\$2,834,502,000
Bills discounted: Secured by U. S. Government obligations				123,960,000	130,447,000	503,677,000
All other				263,213,000	274,636,000	924,485,000
Bills bought in open market				204,663,000	188,365,000	40,712,000
Total bills on hand				\$591,836,000	\$593,448,000	\$1,468,874,000
United States bonds and notes				198,835,000	207,514,000	33,729,000
United States certificates of indebtedness: One-year certificates (Pittman act)				55,000,000	56,500,000	187,875,000
All other				243,045,000	244,178,000	19,803,000
Municipal warrants				18,000	21,000	
Total earning assets				\$1,088,734,000	\$1,101,661,000	\$1,710,281,000
Bank premises				43,808,000	43,636,000	28,877,000
Five per cent. redemption fund against Federal Reserve Bank notes				4,742,000	4,898,000	8,845,000
Uncollected items				661,605,000	576,078,000	641,279,000
All other resources				18,520,000	18,193,000	16,801,000
Total resources				\$5,014,847,000	\$4,930,953,000	\$5,240,585,000
LIABILITIES—						
Capital paid in				\$106,070,000	\$106,085,000	\$102,982,000
Surplus				215,398,000	215,398,000	213,824,000
Deposits: Government				39,294,000	37,730,000	49,219,000
Member banks—Reserve account				1,811,237,000	1,796,081,000	1,631,038,000
All other				21,574,000	22,986,000	25,374,000
Total deposits				\$1,877,193,000	\$1,866,797,000	\$1,705,831,000
Federal Reserve notes in actual circulation				2,213,615,000	2,211,888,000	2,491,651,000
F. R. Bank notes in circulation—Net liability				50,222,000	52,793,000	103,078,000
Deferred availability items				534,674,000	465,784,000	553,235,000
All other liabilities				22,765,000	22,227,000	60,984,000
Total liabilities				\$5,014,847,000	\$4,930,953,000	\$5,240,585,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined				78.3%	78.3%	67.5%

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	New York		Chicago	
	Sept. 6	Aug. 30	Sept. 6	Aug. 30
Number of reporting banks.....	64	64	50	50
Loans sec. by U.S.Govt.obligations.....	\$75,593,000	\$74,009,000	\$33,109,000	\$34,972,000
Loans sec. by stocks and bonds.....	1,406,674,000	1,401,886,000	789,857,000	400,369,000
All other loans and discounts.....	1,949,677,000	1,832,983,000	637,405,000	630,672,000
Total loans and discounts.....	3,431,944,000	3,409,478,000	1,060,371,000	1,066,013,000
U. S. bonds owned (exclusive of bonds borrowed).....	498,751,000	499,674,000	61,134,000	62,952,000
U. S. Victory notes.....	20,514,000	20,311,000	4,550,000	4,496,000
U. S. Treasury notes.....	387,789,000	384,965,000	51,548,000	51,813,000
U. S. cts. of indebtedness.....	61,703,000	74,768,000	14,137,000	14,069,000
Other bonds, stocks and secur's.....	591,358,000	597,435,000	176,570,000	170,726,000
Loans, discounts, investments, &c.....	4,992,039,000	4,986,631,000	1,368,311,000	1,375,069,000
Reserve bal. with F. R. Bank.....	589,367,000	602,532,000	136,232,000	137,836,000
Cash in vault.....	75,290,000	72,292,000	29,488,000	28,488,000
Net demand deposits.....	4,305,295,000	4,316,409,000	968,320,000	967,652,000
Time deposits.....	601,031,000	606,620,000	328,414,000	334,514,000
Government deposits.....	64,430,000	64,430,000	17,265,000	16,871,000
Bills payable.....	13,890,000	9,468,000	900,000	935,000
Bills rediscounted.....	14,015,000	11,614,000	2,687,000	5,290,000
—All Reserve Cities—				
	Sept. 6	Aug. 30	Sept. 6	Aug. 30
Number of reporting banks.....	269	269	209	209
Loans sec. by U.S.Govt.obligations.....	\$168,982,000	\$170,556,000	\$47,425,000	\$48,112,000
Loans sec. by stocks and bonds.....	2,546,797,000	2,548,746,000	490,295,000	494,810,000
All other loans and discounts.....	4,433,643,000	4,385,823,000	1,379,230,000	1,370,477,000
Total loans and discounts.....	7,149,422,000	7,105,125,000	1,916,950,000	1,913,699,000
U. S. bonds owned (exclusive of bonds borrowed).....	800,241,000	798,019,000	302,937,000	298,980,000
U. S. Victory notes.....	34,915,000	34,178,000	8,098,000	7,246,000
U. S. Treasury notes.....	525,659,000	522,894,000	75,876,000	73,822,000
U. S. cts. of indebtedness.....	113,377,000	126,539,000	41,995,000	47,986,000
Other bonds, stocks and secur's.....	1,227,494,000	1,236,650,000	623,363,000	626,875,000
Loans, discounts, investments, &c.....	9,853,108,000	9,825,405,000	2,969,229,000	2,968,634,000
Reserve bal. with F. R. Bank.....	988,808,000	1,001,765,000	224,159,000	223,594,000
Cash in vault.....	151,566,000	147,746,000	57,630,000	54,790,000
Net demand deposits.....	7,638,126,000	7,623,462,000	1,775,994,000	1,760,107,000
Time deposits.....	1,808,174,000	1,811,516,000	1,038,943,000	1,034,320,000
Government deposits.....	133,949,000	133,355,000	25,629,000	26,041,000
Bills payable.....	31,498,000	27,123,000	15,330,000	18,246,000
Bills rediscounted.....	47,234,000	37,961,000	11,848,000	12,582,000
—Other Selected Cities—				
	Sept. 6	Aug. 30	Sept. 6	Aug. 30
Number of reporting banks.....	313	313	313	313
Loans secured by United States Government obligations.....	\$40,581,000	\$40,662,000	\$40,581,000	\$40,662,000
Loans secured by stocks and bonds.....	443,097,000	443,457,000	443,097,000	443,457,000
All other loans and discounts.....	1,269,803,000	1,263,852,000	1,269,803,000	1,263,852,000
Total loans and discounts.....	1,753,481,000	1,747,971,000	1,753,481,000	1,747,971,000
United States bonds owned (exclusive of bonds borrowed).....	272,286,000	269,861,000	272,286,000	269,861,000
United States Victory notes.....	28,290,000	28,290,000	28,290,000	28,290,000
United States Treasury notes.....	49,346,000	50,609,000	49,346,000	50,609,000
United States certificates of indebtedness.....	17,900,000	18,058,000	17,900,000	18,058,000
Other bonds, stocks and securities.....	413,106,000	414,193,000	413,106,000	414,193,000
Loans, discounts, investments, &c.....	2,510,289,000	2,500,131,000	2,510,289,000	2,500,131,000
Reserve balance with Federal Reserve Bank.....	155,938,000	152,223,000	155,938,000	152,223,000
Cash in vault.....	73,343,000	71,653,000	73,343,000	71,653,000
Net demand deposits.....	1,578,290,000	1,568,665,000	1,578,290,000	1,568,665,000
Time deposits.....	759,439,000	759,439,000	759,439,000	759,439,000
Government deposits.....	18,722,000	18,251,000	18,722,000	18,251,000
Bills payable.....	10,542,000	12,630,000	10,542,000	12,630,000
Bills rediscounted.....	20,236,000	18,895,000	20,236,000	18,895,000



## New York Stock Exchange Transactions

Week Ended September 16

Total Sales 5,783,484 Shares

—1922—					—1922—					—1922—				
High.	Low.	Sales.	Dividend Rate.	Net	High.	Low.	Sales.	Dividend Rate.	Net	High.	Low.	Sales.	Dividend Rate.	Net
81 1/2	48	2,000	ADAMS EXPRESS	80% 70% 70% - 1/2	100 3/4	100 3/4	600	C. C. & St. Louis (4)	78% 78% 78% + 3/4	61 1/2	61 1/2	22,000	Mack Truck's	61% 58% 58% - 1/2
28 1/2	28 1/2	500	Advance Rumely	22 21 21 - 1/2	100 3/4	100 3/4	1,200	Do pf (7)	90% 88% 88% + 1/2	87 1/2	87 1/2	600	Do 2d pf (7)	87 85 85 - 1/2
60 1/2	60 1/2	7,400	Air Reduction (4)	100% 50 50 + 2 1/2	103 1/2	103 1/2	2,400	Cluett-Peabody	66 62 64 - 1/2	107 1/2	107 1/2	200	Mackay Cos (6)	101 101 101 + 1/2
18 1/2	18 1/2	18,800	Alax Rubber	13 13 13 + 1/2	74 1/2	74 1/2	23,900	Coca-Cola (4)	72% 69 1/2 69 1/2 - 1/2	69 1/2	69 1/2	300	Do pf (4)	69 68 68 - 1/2
2 1/2	2 1/2	1,700	Alaska Gold Mines	1 1 1 + 1/2	37 1/2	37 1/2	20,300	Col Fuel & Iron	30% 32 1/2 35 1/2 + 2 1/2	40 1/2	40 1/2	32,300	Mailman & Co.	38 33 33 - 1/2
2 1/2	2 1/2	1,300	Alaska Juneau	1 1 1 + 1/2	53 1/2	53 1/2	2,600	Col & Southern (3)	52 49 52 + 2 1/2	93 1/2	93 1/2	100	Do pf (7)	90 90 90 - 1/2
2 1/2	2 1/2	89,200	Allied Chem & Dye (4)	89 82 84 - 1/2	63 1/2	63 1/2	400	Do 1st pf (4)	63 62 63 + 1/2	52 1/2	52 1/2	2,500	Manati Sugar	42 40 41 - 1/2
115 1/2	101 1/2	500	Do pf (7)	114 113 114 + 1/2	60 1/2	60 1/2	100	Do 2d pf (4)	59 59 59 + 1/2	58 1/2	58 1/2	600	Do pf (7)	56 53 53 - 1/2
30 1/2	30 1/2	6,300	Allis-Chalm Mfg (4)	30 27 27 - 1/2	114 1/2	114 1/2	61,600	Columbia Gas & L (6)	114 114 114 + 1/2	55 1/2	55 1/2	4,900	Do cfs	55 53 53 - 1/2
103 1/2	103 1/2	900	Do pf (7)	103 101 103 + 2 1/2	21 1/2	21 1/2	500	Do pf (7)	14 13 13 - 1/2	43 1/2	43 1/2	1,900	Manhattan Shirt (2)	41 40 40 - 1/2
42 1/2	42 1/2	3,200	Am Agricul Chem	40 39 39 - 1/2	70 1/2	70 1/2	7,000	Comp Tab Rec (6)	70 73 74 - 1/2	67 1/2	67 1/2	700	Market St Ry pr pf (6)	64 63 63 - 1/2
77 1/2	77 1/2	900	Do pf (7)	72 72 72 + 1/2	2 1/2	2 1/2	100	Consolid Distributors	3 3 3 - 1/2	32 1/2	32 1/2	200	Do 2d pf (7)	21 20 20 - 1/2
54 1/2	54 1/2	200	Am Brake S & Fdy (4)	52 52 52 + 1/2	130 1/2	130 1/2	8,900	Consolidated Cigar	38 34 37 - 1/2	46 1/2	46 1/2	13,200	Marland Oil & Ref (4)	41 39 39 - 1/2
49 1/2	49 1/2	1,700	Am Bosh Magneto	44 42 42 + 1/2	15 1/2	15 1/2	8,300	Consolidated Gas (8)	120 118 112 + 3	26 1/2	26 1/2	4,900	Martin-Rockwell	33 30 30 - 1/2
89 1/2	89 1/2	6,900	Am Brake S & Fdy (4)	88 81 84 + 2 1/2	93 1/2	93 1/2	8,700	Consolidated Textile	91 87 87 - 1/2	50 1/2	50 1/2	18,300	Martin-Perry (2)	33 30 30 - 1/2
112 1/2	112 1/2	200	Do pf (7)	112 110 112 + 2	120 1/2	120 1/2	100	Continental Insur (6)	91 91 91 - 1/2	74 1/2	74 1/2	6,500	Maxwell Motors, C I A	60 57 58 + 1/2
63 1/2	63 1/2	14,800	Am Can	63 61 61 + 1/2	120 1/2	120 1/2	17,100	Corn Prod Ref (6)	119 116 116 - 1/2	25 1/2	25 1/2	15,500	Do Class B	20 18 18 + 1/2
110 1/2	110 1/2	800	Do pf (7)	110 108 110 + 1/2	106 1/2	106 1/2	1,400	Do pf (7)	106 106 106 + 1/2	130 1/2	130 1/2	5,500	May Dept Stores (8)	133 133 133 + 1/2
100 1/2	100 1/2	2,200	Am Car & Fdy (12)	100 100 100 - 1/2	106 1/2	106 1/2	3,000	Columbia Graph	3 3 3 - 1/2	204 1/2	204 1/2	120,810	Mex Petroleum (12)	195 186 186 + 1/2
12 1/2	12 1/2	700	Am Chic	9 8 8 - 1/2	33 1/2	33 1/2	300	Cres Carpet	30 28 30 + 1/2	90 1/2	90 1/2	400	Do pf (8)	88 87 87 + 1/2
30 1/2	30 1/2	1,900	Am Cotton Oil	30 27 27 - 1/2	106 1/2	106 1/2	26,800	Crucible Steel	90 82 83 - 1/2	34 1/2	34 1/2	27,200	Mexican Seaboard (6)	20 19 19 + 1/2
61 1/2	61 1/2	400	Do pf (7)	58 55 58 + 1/2	106 1/2	106 1/2	14,000	Cuban-American Sugar	20 25 25 - 1/2	18 1/2	18 1/2	2,900	Miami Copper (2)	30 29 29 - 1/2
7 1/2	7 1/2	2,500	Am Drug Syndicate	7 6 6 - 1/2	106 1/2	106 1/2	100	Do pf (7)	106 106 106 + 1/2	227 1/2	227 1/2	80	Michigan Central (4)	227 227 227
145 1/2	120 1/2	1,200	Am Express (8)	143 140 141 + 3/4	106 1/2	106 1/2	26,800	Crucible Steel	90 82 83 - 1/2	16 1/2	16 1/2	20,300	Middle States Oil (12)	13 13 13 + 1/2
17 1/2	17 1/2	2,400	Am H & Leather	14 14 14 + 1/2	106 1/2	106 1/2	14,000	Cuban-American Sugar	20 25 25 - 1/2	45 1/2	45 1/2	13,000	Middle States Steel	35 34 34 + 1/2
74 1/2	74 1/2	1,300	Do pf (7)	74 72 72 + 1/2	106 1/2	106 1/2	100	Do pf (7)	106 106 106 + 1/2	14 1/2	14 1/2	2,900	Min & St Louis, new	9 9 9 - 1/2
122 1/2	122 1/2	6,000	Am Ice (7)	120 115 115 - 1/2	106 1/2	106 1/2	4,900	Cuba Cane Sugar	14 13 14 + 1/2	75 1/2	75 1/2	1,000	M. S. P. & S. M. (4)	75 75 75 - 1/2
95 1/2	95 1/2	7,000	Do pf (7)	95 92 92 - 1/2	106 1/2	106 1/2	3,700	Do pf (7)	37 37 37 - 1/2	94 1/2	94 1/2	300	Do pf (4)	94 93 93 + 1/2
50 1/2	50 1/2	10,900	Am International	34 34 34 + 1/2	106 1/2	106 1/2	10,300	DAVISON CHEM	53 49 51 + 1/2	39 1/2	39 1/2	1,800	Mo. Kan. & Texas	39 39 39 - 1/2
13 1/2	13 1/2	1,900	Am La F Fire Ring (1)	13 12 13 + 1/2	106 1/2	106 1/2	400	Do Beers Mines	22 22 22 - 1/2	19 1/2	19 1/2	10,400	Do when issued	19 18 18 - 1/2
101 1/2	101 1/2	500	Do pf (7)	101 101 101 + 1/2	106 1/2	106 1/2	2,100	Do Deere & Co pf (3)	140 135 135 - 1/2	48 1/2	48 1/2	9,900	Do pf when issued	48 46 46 - 1/2
40 1/2	40 1/2	9,300	Am Linnec	35 35 35 + 1/2	106 1/2	106 1/2	1,000	Do Dural Cigar (6)	82 80 80 - 1/2	25 1/2	25 1/2	8,500	Missouri Pacific	23 22 22 - 1/2
127 1/2	102 1/2	28,300	Am Locomotive (6)	127 122 122 - 1/2	106 1/2	106 1/2	1,000	Do Lack & W (8)	136 133 135 - 1/2	63 1/2	63 1/2	30,300	Do pf (6)	63 60 61 - 1/2
121 1/2	112 1/2	300	Do pf (7)	121 121 121 + 1/2	106 1/2	106 1/2	200	Do Detroit Edison Co (8)	116 115 116 + 1/2	70 1/2	70 1/2	6,100	Montana Power (3)	76 73 75 + 1/2
32 1/2	32 1/2	26,300	Am Metal (3)	31 30 30 - 1/2	106 1/2	106 1/2	5,900	Do Doms Mines (2)	39 38 39 - 1/2	25 1/2	25 1/2	11,300	Montgomery Ward	23 22 22 - 1/2
113 1/2	107 1/2	500	Do pf (7)	113 112 112 + 1/2	106 1/2	106 1/2	600	Do Duluth, S S & Atlantic	3 3 3 - 1/2	14 1/2	14 1/2	15,500	Moore Motors (1)	14 14 14 + 1/2
122 1/2	82 1/2	4,400	Am Radiator (4)	122 117 119 + 1/2	106 1/2	106 1/2	3,700	Do Du Pont de Nem (8)	155 147 150 - 1/2	11 1/2	11 1/2	10,600	Mother Lode Coal'n (4)	11 11 11 + 1/2
8 1/2	8 1/2	6,300	Am Safety Razor (25)	7 6 7 + 1/2	106 1/2	106 1/2	800	Do deb (6)	90 88 88 - 1/2	34 1/2	34 1/2	800	Mullins Body	24 23 24 + 1/2
25 1/2	25 1/2	33,700	Am Ship & Commerce	21 19 19 + 1/2	106 1/2	106 1/2	10,400	EASTMAN KODAK (5)	87 84 86 + 1/2	21 1/2	21 1/2	900	NATIONAL ACME	16 15 15 + 1/2
67 1/2	67 1/2	7,200	Am Smelt & Ref	65 63 63 + 1/2	106 1/2	106 1/2	32,700	Elec Storage Bat (3)	50 47 45 + 1/2	103 1/2	103 1/2	3,300	National Biscuit (7)	103 101 101 + 1/2
108 1/2	108 1/2	900	Do pf (7)	108 102 103 + 1/2	106 1/2	106 1/2	300	Elk Horn Coal	21 20 21 - 1/2	125 1/2	125 1/2	300	Do pf (7)	125 123 123 + 1/2
130 1/2	109 1/2	700	Am Snuff (12)	135 147 151 + 1/2	106 1/2	106 1/2	100	Emerson Brantingham	8 8 8 - 1/2	60 1/2	60 1/2	1,900	National Cloak & Suit	60 59 59 + 1/2
46 1/2	46 1/2	75,287	Am Steel Fdy (3)	46 42 44 + 1/2	106 1/2	106 1/2	200	Do pf (7)	39 39 39 - 1/2	97 1/2	97 1/2	400	Do pf (7)	97 97 97 - 1/2
100 1/2	90 1/2	300	Do pf (7)	100 100 100 + 1/2	106 1/2	106 1/2	6,700	Endicott-John (5)	89 87 88 - 1/2	4 1/2	4 1/2	2,500	National Conduit & C	2 2 2 - 1/2
85 1/2	85 1/2	6,200	Am Sugar Ref	84 82 82 - 1/2	106 1/2	106 1/2	100	Do pf (7)	113 113 113 - 1/2	105 1/2	105 1/2	300	Do pf (7)	103 102 103 - 1/2
112 1/2	84 1/2	1,300	Do pf (7)	112 110 110 + 1/2	106 1/2	106 1/2	37,000	Do pf (7)	20 20 20 - 1/2	115 1/2	115 1/2	100	Do pf (7)	115 115 115 + 1/2
47 1/2	47 1/2	8,850	Am Sumatra Tobacco	44 40 40 + 1/2	106 1/2	106 1/2	2,200	Do 2d pf (7)	18 17 17 - 1/2	7 1/2	7 1/2	2,200	Nat Rys of Mex 2d pf	4 4 4 - 1/2
71 1/2	71 1/2	1,000	Do pf (7)	71 69 69 + 1/2	106 1/2	106 1/2	3,400	GEN AM TANK C (3)	71 67 68 - 1/2	109 1/2	109			



High Low	Low Sales	High Low Sales	Ch
87.3	73.5	1.00	C, R I & P ref 4s, '34,...
84.6	84	13	C, R I & P ref 4s, '34,...
104.9	90	1	C, S, L & N O 5s, 1931, 104.9
98	91.2	57	C, S, L, M & O 5s, '30,...
109	104.1	1	C, S, L, M & O conda, '30, 103
98	98	3	Chicago Steel 5s, 1923,...
98	97.3	16	Chi, T & H St Elat 6s, '30, 84
117.5	111.4	4	Chi Union Sta 4s, '63, 111.4
94.6	87.3	24	Chi Union Sta 4s, '63, 92.9
101.1	100.9	24	Chi Union Sta 4s, '63, 101.1
102.9	98.7	18	Chi & W Ind 7s, '35, 102.9
79	68.5	135	Chi & W Ind on 4s, '52, 79
95.5	84	174	Chile Copper 6s, '32,...
101.5	98	185	Chile Copper 7s, 1932,...
98	80	2	Choc O & Gulf 5s, 1932, 98
100	92	4	Cien Gas ref 5s, 1936,...
101	97	100	Cin Gas & El 5s, '61w 1.01
103.5	95.5	85	C, C, C & S L ref A
92	85	16	C, C, C & S L Lede 4s, '31, 92
85	76.5	43	C, C, C & S L Gen 4s, '31, 85
92	79.5	1	C, C, C & S L, Cairo
			Div 4s, 1939
62.6	76	7	C, C, C & S L Cw 6s, 4s, 82.6
100.5	100.5	50	Clave Un Term 5s, '72, 100.5
93	71	273	Col Industrial 5s, '34,...
81.5	82	6	Col Fuel & I 5s, '43,...
92	84.5	3	Col & Southern 1st 4s, '29, 92
92	83	40	Col & Southern ref 4s, '29, 92
98.5	84.5	21	Col & Southern 1st 4s, '29, 98.5
91	89	17	Col & Southern 1st 4s, '29, 91
85.5	78	5	Col & Southern 1st 4s, '29, 85.5
25	17.5	2	Col & Southern 1st 4s, '29, 25
100	89	180	Comp-Tab Rec 5s, '41,...
92	80	167	Comp-Tab Rec 5s, '41,...
92.5	80	167	Comp-Tab Rec 5s, '41,...
101.5	96	1	Corn Prod Ref 1st 5s, '50, 101.5
107	101.5	83	Cuban-Am Sugar 8s, '31, 107
91	61	55	Cuba Cane Sug cv 7s, '30, 91
95	54.5	115	Cuba CS cv deb, atpd, 95
89.5	77	45	Cuba R R 1st 7s, '36, 89.5
96	88.5	1	Cumberland Tel 5s, '37,...
103.5	99.5	58	DEL & HUD Term 5s, '37, 103.5
103	99.5	194	DEL & HUD cv 5s, 1931,...
103	99.5	194	DEL & HUD cv 5s, 1931,...
84	76.5	11	Den Gas & Elec ref 4s, '31, 84
84	76.5	11	Den & Rio G con 4s, '36, 84
82	73	31	Den & Rio G con 4s, '36, 82
85	74.5	17	Den & Rio G con 4s, '36, 85
52.5	42	162	Den & R G 1st ref 5s, '55, 48
47	40.4	26	Den & R G ref 5s, B, tr refs 45
62	36	1	Des M & F D 4s,...
100.5	98.5	16	Det City Gas 5s, '23,...
100	93	8	Detroit Edison 5s, '40, 100
99	89	80	Detroit Edison ref 5s, '40, 99
100.5	99.9	49	Det Edison ref 6s, '40, 100.5
75	67	2	Det & Mac 1st 4s 1935,...
82	82	17	Det Union 5s, '34,...
85	83.5	92	Det Union 5s, '34,...
100	106	16	Dia Match 4s, '74s, 1935, 100
53	33	33	Distillers 5s, 1927,...
98	93	59	Donner Steel 7s, '42, ctra, 94
98	93	59	Donner Steel 7s, '42, ctra, 94
108	103.4	105	Du Pont de 5s, '37, 102
98	100	70	Duquesne Light 6s, 1949, 105
98	105	50	Duquesne Light 6s, 1949, 105
98	105	50	Duquesne Light 6s, 1949, 105
98	105	50	Duquesne Light 6s, 1949, 105
98	105	50	Duquesne Light 6s, 1949, 105
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98	105	50	Duquesne Light 6s, 1949, 105
98	105	50	Duquesne Light 6s, 1949, 105
98	105	50	D







## Transactions of the New York Curb

WEEK ENDING SEPT. 10, 1922.					
Trading by Days					
	Industrials	Oil	Mining	Bonds	Foreign
Monday	127,940	189,790	347,550	789,000	\$345,000
Tuesday	101,500	206,115	347,550	683,000	300,000
Wednesday	124,335	183,200	444,200	1,146,000	146,000
Thursday	102,905	183,965	351,500	1,585,000	500,000
Friday	113,710	188,585	414,000	708,000	132,000
Saturday	37,485	112,485	278,725	429,000	102,000
Total	633,145	1,015,840	2,332,544	\$5,410,000	\$1,644,000

INDUSTRIALS					
Range, 1922	Sales	High	Low	Last	Net
1% 50	40,400 Acme Coal	54	53	70	+01
1% 20	29,000 Acme Packing	34	33	20	-10
1% 15	100 Aluminum Co. pf.	101 1/2	101 1/2	101 1/2	+1 1/2
102 85	100 Aluminum Co. pf.	101 1/2	101 1/2	101 1/2	+1 1/2
12 3%	400 Allied Pack	4	3	23	-3
42 23	200 Do prior pf.	27	23	23	-
147 113 1/4	200 Am Light & Tr.	140	139	23	-
107 94	200 Do pf.	50	50	50	-
2% 50	200 Am Drug Sd.	50	50	50	-
14% 7%	2,500 Amal Leather	10	9 1/2	9 1/2	+ 1/2
12% 12%	300 Atlantic Fruit, w. l.	2 1/2	2 1/2	2 1/2	+ 1/2
100 94 1/2	1,000 Armour Leather	12 1/2	12 1/2	12 1/2	-
20% 12%	1,300 Beth Steel pf, new, w.	198 1/2	197	197	-
20% 12%	1,300 Beth Steel pf, coupon	198 1/2	197	197	-
9% 4%	2,600 Brooklyn City R. R.	9 1/2	9	9 1/2	+ 1/2
3% 4%	14,000 Budd Buys, Inc.	1 1/2	1 1/2	1 1/2	-
3% 1 1/2	2,500 Cent. Teresa Sugar	2 1/2	2 1/2	2 1/2	-
4 2%	100 Cent. Teresa Sugar	2 1/2	2 1/2	2 1/2	-
8 6	4,000 C. Lighting & Power	8	6 1/2	8 1/2	+ 1 1/2
1% 55	6,500 Car Light & Power	99	85	92	+04
1% 6%	300 Cent States El.	10	10	10	-
111 102	236 Celluloid pf.	103	103	103	-
5% 1%	200 Chicago Nippon B.	3 1/2	3 1/2	3 1/2	-
6% 1%	2,000 Chicago Nippon	3 1/2	3 1/2	3 1/2	-
1% 90	46,000 C. O. Rts, w. l.	1 1/2	1 1/2	1 1/2	+ 1/2
107 105	2,900 Do C. A. 6 1/2 pf, w. l.	107 1/2	105 1/2	106 1/2	+ 1 1/2
35 20	900 Cleveland Motors	20 1/2	20 1/2	20 1/2	-
50% 44 1/2	1,400 Commercial Solv. A.	50 1/2	44 1/2	44 1/2	-
45 37 1/2	2,100 Commercial Solv. B.	45 1/2	45 1/2	45 1/2	+ 2 1/2
1% 10%	1,200 Conley Tin Foil	15 1/2	14 1/2	14 1/2	- 1/2
8% 6	100 Cosgrave E. Brewery	6	6	6	-
10% 7	51,500 Continental Motors	10 1/2	9 1/2	10 1/2	+ 1/2
7 2%	500 Curtiss Aero	7 1/2	7 1/2	7 1/2	-
12% 3%	600 D. & R. G. pf.	65	50	65	+10
14% 10%	1,100 Daniels Motor	11 1/2	10 1/2	11 1/2	- 1/2
9% 4%	1,300 Dublin Cond. & L. w. l.	4 1/2	4 1/2	4 1/2	- 1/2
50 20%	16,100 Durant Motor	49 1/2	49 1/2	49 1/2	-
10% 8%	600 Durant Motor of Ind.	15 1/2	15 1/2	15 1/2	-
42 19 1/2	800 Federal Tr. & T.	7 1/2	7 1/2	7 1/2	+ 1
89 70	60 Firestone Tire & Rub.	70	70	70	-
10% 9%	500 Gardner Motors	12 1/2	11 1/2	11 1/2	+ 1/2
40% 40%	2,300 Gimbel Bros, w. l.	102	102	102	-
102% 102	600 Gimbel Bros pf.	102	102	102	-
23% 10%	155 Gillette Safety Razor	232	228	232	-
63% 42	2,700 Glen Alden Coal	60 1/2	58	59	- 1 1/2
9% 4	21,100 Goldwyn Pictures	8	6 1/2	8 1/2	+ 1 1/2
104 105	1,900 Goodyear T. & R.	105	105	105	+ 1/2
82 60	50 Great West Sugar pf.	105	105	105	-
20% 14%	200 Goodyear T. & R.	20 1/2	20 1/2	20 1/2	-
35 28	1,900 Grant Motor	35	34 1/2	34 1/2	-04
10 7	5,500 Hayes Wheel Co.	35	34 1/2	34 1/2	-
100 100	100 Hall Switch & Sig. pf.	7 1/2	7 1/2	7 1/2	-
1% 80	130 Hercules Powder	100	100	100	+ 1/2
1% 3%	2,100 Heyden Chem. & Man. R.	11 1/2	11 1/2	11 1/2	-
21% 5%	100 Hudson pf.	16	16	16	+ 1/2
13% 3%	4,700 Intercont. Rubber	5 1/2	4 1/2	4 1/2	- 1/2
101 100%	1,200 Internatl Carbon	11 1/2	10 1/2	10 1/2	+ 1/2
82 60	3,200 Kuppenheim, w. l.	37 1/2	37 1/2	37 1/2	-
101 100%	3,400 Do pf, w. l.	100	100	100	-
10% 15%	125 Lehigh Val. Coal Sales	81	79	79	-
7% 2	2,800 Lehigh Pur. Sec. Co.	20 1/2	18 1/2	18 1/2	- 1 1/2
55% 47 1/2	200 Libby, Mc N. & L.	55	55	55	- 1 1/2
10 7%	100 Libby, Mc N. & L.	55	55	55	- 1 1/2
8% 75	500 Lincoln Motors	75	54 1/2	57 1/2	+ 3 1/2
61% 6%	15,900 R. H. Macy & Co. w. l.	58 1/2	54 1/2	57 1/2	+ 3 1/2
110% 10%	4,600 R. H. Macy & Co. w. l.	110 1/2	110	110	+ 1/2
7% 20	2,000 Manhattan Trans.	40	40	40	-
7% 6	100 Madison Tire	6	6	6	-
5% 1%	9,300 Mercer Motors	5 1/2	5 1/2	5 1/2	- 1/2
10% 5%	2,300 Mercer Mot. & Tr. Co.	2 1/2	2 1/2	2 1/2	- 1/2
13% 9%	12,900 Mesabi Iron	11 1/2	9 1/2	11 1/2	+ 1/2
2% 52	1,300 Milliken Tractor Corp.	2 1/2	2 1/2	2 1/2	-
5 1	1,000 N. Y. Air Bk Co, new	5	5	5	-
110 106	1,975 N. Y. Tel. & T. Co.	106 1/2	106 1/2	106 1/2	-
11% 7%	300 National Leather	8	7 1/2	8 1/2	+ 1/2
10% 5%	300 Packard Motors	14 1/2	14 1/2	14 1/2	-
60% 23 1/2	100 Peerless T. & M.	57 1/2	57 1/2	57 1/2	- 1 1/2
91% 63 1/2	300 Packard Motors pf.	90	89 1/2	89 1/2	- 1 1/2
42 30%	600 Phillipsburg, Inc. 7 1/2 pf.	100 1/2	100 1/2	100 1/2	- 1/2
107 10%	100 Phila. Elec. pf.	107 1/2	107 1/2	107 1/2	- 1/2
31% 8 1/2	1,000 Pub. Ser. of N. J. 9 1/2 pf.	106 1/2	106 1/2	106 1/2	- 1/2
107 9%	86,900 Prima Radio Co.	9	8 1/2	8 1/2	- 1/2
1% 1 1/2	4,000 Phila. Morris	10 1/2	9 1/2	10 1/2	+ 1/2
23% 5%	1,200 Phipps Mfg.	5 1/2	4 1/2	4 1/2	- 1/2
14% 6%	21,900 Radio Co. pf.	34 1/2	34 1/2	34 1/2	- 1/2
3% 2	4,500 Rec. Motors	13 1/2	13 1/2	13 1/2	-
20 13	16,400 Schulte Stores	20	19 1/2	19 1/2	- 1/2
6% 3%	40,000 Southern Coal & Iron	48	48	48	-
21 15	200 Stand Gas & Elec. pf.	48	48	48	-
48 44	200 Standard Parts	48	48	48	-
6 3%	300 Standard Motors	4 1/2	4 1/2	4 1/2	-
25% 11	1,000 Stutz Motor Car	25 1/2	20 1/2	20 1/2	- 1/2
10% 8%	6,500 St. Lawrence Fieldpar	10 1/2	10 1/2	10 1/2	+ 1/2
24% 18%	1,700 Swift Int.	24 1/2	21 1/2	24 1/2	-
111 92	1,255 Swift Int. Power, w. l.	111	107 1/2	111	+ 7 1/2
44% 3%	1,300 Tenn. El. Power, w. l.	37 1/2	37 1/2	37 1/2	-
5% 1	600 Tenn. El. Pow. 2d pf, w. l.	37 1/2	37 1/2	37 1/2	-
30% 26%	200 Tenn. Railway & Light.	37 1/2	37 1/2	37 1/2	-
60% 60	1,100 Technic Roller Bear, w. l.	60 1/2	60 1/2	60 1/2	-
24 2	2,500 Tobacco Products Exp.	24 1/2	24 1/2	24 1/2	+ 1/2
10% 9	2,500 Tobacco Products Exp.	24 1/2	24 1/2	24 1/2	+ 1/2
107 12%	300 U. S. Distributing	1 1/2	1 1/2	1 1/2	+ 1/2
2% 7%	7,500 U. S. L. & Heat pf.	1 1/2	1 1/2	1 1/2	-
2% 5%	1,300 U. S. L. & Heat pf.	1 1/2	1 1/2	1 1/2	-
8% 5%	9,200 United Retail Candy	8 1/2	8 1/2	8 1/2	- 1/2
62% 4%	500 Union Carbide & Coke	62 1/2	61 1/2	61 1/2	- 1/2
3% 2%	100 Utah-Idaho Sugar	47 1/2	47 1/2	47 1/2	-
61 40	100 Van Raaite	61	61	61	-
18 50	2,400 Wayne Coal	18 1/2	18 1/2	18 1/2	-
2% 12%	2,400 West End Chemical	20	20	20	-
72 64	300 Willys 1st pf. c. d.	72	72	72	-
100 84	100 Willys 1st pf. c. d.	100	100	100	-
37 1/4	400 Youngstown S. & Tube	37 1/4	37 1/4	37 1/4	-

## STANDARD OIL SUBSIDIARIES

Range, 1922	Sales	High	Low	Last	Net
25 16%	3,700 Anglo-Am Oil	20 1/2	20 1/2	20 1/2	-
12% 7%	4,800 Atlantic Labor	9 1/2	9 1/2	9 1/2	-
100 84 1/2	60 Buckeye Pipe Line	97	97	97	-
100 79 1/2	60 Buckeye Pipe Line	97	97	97	-
60 40	190 Galena Signal Oil	57	53	53	- 4
108 100	110 Illinois Pipe Line	107 1/2	107 1/2	107 1/2	-
117 97 1/2	4,630 Imp Oil (Con) coupon	117 1/2	117 1/2	117 1/2	-
100 84	10 Indiana Pipe Line	100	100	100	-
37 1/4	35,600 International Pipe	37 1/4	37 1/4	37 1/4	-
180 175	150 Ohio Oil	180	180	180	-
180 224	70 Magnolia Pipe	180	180	180	-
44% 17	185 Prairie Pipe Line	44	44	44	-
648 520	200 Penn-Mex Fuel	648	610	610	-
249 165	10 Prairie Oil & Gas	249	249	249	-
472 309	90 South Penn Oil	472	472	472	-
100 170	10 Stand Oil of Kan.	100	100	100	-
124 1/2	40 Stand Oil of Ohio	124 1/2	124 1/2	124 1/2	-
110% 70%	100 Stand Oil of Neb.	110 1/2	110 1/2	110 1/2	- 1/2
110% 70%	100 Stand Oil of Ind.	110 1/2	110 1/2	110 1/2	- 1/2
474 341	100 Stand Oil of Ky.	474	474	474	-
482 290	100 Stand Oil of N. Y.	482	482	482	-
482 290	100 Stand Oil of N. Y.	482	482	482	-
15% 1%	1,100 Aetna C. Oil	2 1/2	2 1/2	2 1/2	-
15% 1%	1,800 Alcan Oil Corp.	1 1/2	1 1/2	1 1/2	-
6% 02	400 Allied Oil Corp.	03	03	03	-
6% 02	2,000 Allen Oil	21	21	21	-
6% 02	1,000 Amalgam Royal	05	02	05	-

## MISCELLANEOUS OILS

Range, 1922	Sales	High	Low	Last	Net
15% 1%	1,100 Aetna C. Oil	2 1/2	2 1/2	2 1/2	-
15% 1%	1,800 Alcan Oil Corp.	1 1/2	1 1/2	1 1/2	-
6% 02	400 Allied Oil Corp.	03	03	03	-
6% 02	2,000 Allen Oil	21	21	21	-
6% 02	1,000 Amalgam Royal	05	02	05	-

Range, 1922					Net
High	Low	Sales	High	Low	Last Chg
17 8	1	100 Atlantic Gulf	9 1/2	9 1/2	9 1/2
13 8	3	100 Am Fuel Oil pf.	10 1/2	10 1/2	10 1/2
25 08	99	220,000 Boone Oil	13	12	13 +01
99 57	13	12,800 Boston & Wyoming Oil	85	77	85 +03
35 20	20	100 British Amer Oil	31 1/2	31 1/2	31 1/2
2% 1%	98	100 British Con rolled Oil F	2 1/2	2 1/2	2 1/2 + 1/2
9% 1%	242	13,000 Carb Syndicate	9 1/2	9 1/2	9 1/2
242 13 1/2	51	430 Cities Service	205 1/2	203	204 + 2
72 51	6%	2,100 Cities Service pf.	71	70 1/2	70 1/2 + 1/2
6% 4%	17	600 Cities Service pf. B.	6 1/2	6 1/2	6 1/2 + 1/2
24 1/2	3%	3,300 Cities Service bks shs	24 1/2	24 1/2	24 1/2 + 1/2
3% 1%	2	700 Columbia Syndicate	2 1/2	2 1/2	2 1/2
2 1/2	97	100 Columbia Pet	2 1/2	2 1/2	2 1/2 -03
8 4	4	1,300 Couden pf. old.	4 1/2	4 1/2	4 1/2 + 1/2
10 7 1/2	1	4,300 Con Ref Co.	2 1/2	2 1/2	2 1/2
10 7 1/2	1	100 Couden Co. old.	10	10	10
1 1/2	5	200 Darby Pete	1 1/2	1 1/2	1 1/2
14% 12%	1	1,500 Equity Pet Corp pf.	14 1/2	14 1/2	14 1/2 + 1/2
19 1/2	42	410,000 Engineers Pet	20	19	19
19 1/2	1	1,100 Federal Oil	19 1/2	19 1/2	19 1/2
19 1/2	8%	1,400 Fensland Oil	19 1/2	19 1/2	19 1/2
67 1/2	45 1/2	400 Gilliland Oil	67 1/2	67 1/2	67 1/2 +105
30 1/2	3	300 Gulf Oil	30 1/2	30 1/2	30 1/2
57 1/2	1 1/2	300 Granada Oil	57 1/2	57 1/2	57 1/2
19 1/2	53 1/2	22,300 Gulf Oil C. of Pa. w l	19 1/2	19 1/2	19 1/2
30 1/4	15 1/2	7,800 Glen Rock Oil	30 1/4	30 1/4	30 1/4
10 1/2	30	47,000 Hudson Oil	17	14	15 -02
10 1/2	3 1/4	300 Kacy County Gas	10 1/2	10 1/2	10 1/2
1 1/2	32	41,000 Keystone Ranger	50	36	42 -07
20 1/2	1	600 Kirby Pet	5	4	5
1 1/2	103	3,000 Larivee Creek Royal	04	03	04 +01
27 08	1	7,000 Livingston Pet	27	27	27
1 1/2	63	100 Livingston Oil	18	12	18 +01
1 1/2	163	23,000 Lyons Pet	18	15	18 +01
10 1/2	1	2,000 Maracabo Oil	10 1/2	10 1/2	10 1/2
10 1/2	1	5,500 Marland Oil of Mex.	21	18 1/2	19 1/2 +17
2%	1 1/2	100 Markey Oil	2 1/2	2 1/2	2 1/2
2 50	3	300 Magna Oil & Ref.	1 1/2	1 1/2	1 1/2
5 1/2	5 1/2	200 Marine Oil, new.	5 1/2	5 1/2	5 1/2
14 1/2	8	200 Marine	14 1/2	14 1/2	14 1/2
4 1/2	1 1/2	300 Merritt Oil Corp	4 1/2	4 1/2	4 1/2
18 1/2	9 1/2	21,400 Mexico Oil	11 1/2	11 1/2	11 1/2
236	236	3,300 Mountain Products	14 1/2	14 1/2	14 1/2
3 1/2	2	40,400 Mutual Oil	11	10 1/2	11 + 1/2
37 11 1/2	34	100 Mid-Cot Oil	37 1/2	37 1/2	37 1/2
34 1/2	2	20 Midwest Ref	236	236	236
37 11 1/2	2	100 Midwest Oil	2	2	2
30 11 1/2	2	5,000 New York Oil	22 1/2	20	22 1/2 - 1 1/2
35 13	1	100 Neco Fuel Oil	35	30	35 +01
35 13	1 1/2	34,400 Noble Oil & Gas.	22	19	21 +02
3%	1 1/2	3,800 No Amer Oil & Ref.	2 1/2	1 1/2	1 1/2
35 15	1 1/2	2,000 Northwest Oil	20	20	20
12 1/2	1 1/2	100 Noco Fuel Oil	12 1/2	12 1/2	12 1/2
3 67	4%	1,000 Ohio Ranger	03	02	03
3 1/2	4%	42,900 Omar Oil & Gas.	1 1/2	1 1/2	1 1/2
35 12	9%	3,300 Pennock Oil	7 1/2	6 1/2	7 1/2 + 1/2
3%	92	90,000 Red Bank	25	23	25 +01
8%	4%	3,600 Ryan Con	7 1/2	7 1/2	7 1/2
20%	12%	1,100 Salt Creek Prod.	15 1/2	15 1/2	15 1/2
14%	10	1,800 Salt Creek Con.	10 1/2	10 1/2	10 1/2
13 1/2	10	100 Sapida	13 1/2	13 1/2	13 1/2
4%	180	2,600 Seaboard Oil & Gas.	1 1/2	1 1/2	1 1/2
13% 11 1/2	1 1/2	5,500 Shell Union Oil Con.w l	13 1/2	13 1/2	13 1/2
12% 8	57	57,200 Simms Pet	11 1/2	9	11 1/2 +02
03 01	57	57,000 Southern P & R.	15	11	15 +02
40 03	20	2,000 Southern Oil	02	02	02
20 12 1/2	4	2,000 Stanton Oil	10	05	05
7 70	20	4,700 Southern States Oil	19	18	18 1/2 + 1/2
15% 9 1/2	7	800 Spencer Pet	3 1/2	2 1/2	3 1/2
16 10	10	800 Tidal Oil	14	13 1/2	13 1/2 + 1/2
1%	40	13,800 United Texas	16	10	16
1%	40	78,100 Texas Oil & Land.	64	54	56 -08
1%	40	4,000 Texman Oil	1 1/2	1 1/2	1 1/2
38 09	2%	10,000 Wilcox Oil & Gas.	15	13	15 +02



# Dividends Declared and Awaiting Payment

## STEAM RAILROADS.

Company.	Rate.	Pay- able.	Books Close.
Atch., T. & S. F.	1 1/2	Q Dec. 1	*Oct. 27
C. C. & St. L.	2	Nov. 1	*Sep. 29
Do pf.	1 1/2	Q Oct. 20	*Sep. 29
Can. Pacific	2 1/2	Q Sep. 30	Sep. 1
Do pf.	2	Q Sep. 30	Sep. 1
Lehigh Valley	87 1/2	Q Oct. 3	*Sep. 16
Do pf.	\$1.25	Q Oct. 3	*Sep. 16
N. Y. Chl. & St. Louis	1 1/2	Q Sep. 30	Sep. 19
N. Y. Chl. & St. Louis	1 1/2	Q Dec. 30	Dec. 19
N. Y. Central	1 1/2	Q Nov. 1	*Sep. 29
N. Y. L. & W.	1 1/2	Q Oct. 2	*Sep. 14
Phila. & Trenton	2 1/2	Q Oct. 10	Sep. 30
Pitts. B. & L. E. pf.	1 1/2	Oct. 1	Sep. 15
So. Ry. M. & O. pf.	2	S Oct. 1	*Sep. 15
Southern Pacific	1 1/2	Q Oct. 2	Aug. 31
Union Pacific	2 1/2	Q Oct. 2	Sep. 1
Do pf.	2	S Oct. 2	Sep. 1
U. N. J. R. & Can.	2 1/2	Q Oct. 10	Sep. 20
Western Pacific pf.	1 1/2	Q Oct. 20	Oct. 10

## STREET RAILWAYS.

Asheville P. & L. pf.	1 1/2	Q Oct. 2	Sep. 18
Bangor Ry. & El. pf.	1 1/2	Q Oct. 1	Sep. 9
Boston Elevated	1 1/2	Q Oct. 2	Sep. 16
Do 2d pf.	3 1/2	Oct. 2	Sep. 16
Braz. Tr. L. & P. pf.	1 1/2	Q Oct. 2	Sep. 15
Cap. Tr. Wash. D. C.	1 1/2	Q Oct. 1	Sep. 1
Carolina P. & L. pf.	1 1/2	Q Oct. 2	Sep. 18
Cincinnati St. Ry.	1 1/2	Q Oct. 1	Sep. 16
Cit. Pass. Ry. Phila.	\$3.50	Q Oct. 1	*Sep. 20
Cleveland Ry.	1 1/2	Q Oct. 2	*Sep. 13
Dul-Sup. Trac. pf.	1 1/2	Q Oct. 1	Sep. 15
El Paso Electric Co.	2 1/2	Q Sep. 15	*Sep. 1
Eastern Texas Electric	2	Q Oct. 2	*Sep. 15
Fonda, J. & G. pf.	1 1/2	Q Sep. 15	*Sep. 5
Frank. & South. Pass.	\$4.50	Q Oct. 1	Sep. 3
Gal-Hous. Elec. Co. pf.	3	Q Sep. 15	Sep. 1
Kentucky Sec.	1	Oct. 1	Sep. 20
Do pf.	1 1/2	Q Oct. 15	Sep. 20
Manila Electric	2	Q Oct. 2	*Sep. 19
Monon P. & Ry. pf.	37 1/2	Q Oct. 8	Sep. 26
N. Y. State Ry. pf.	1 1/2	Q Oct. 2	Sep. 22
N. Y. State Ry. pf.	5	Acc Oct. 2	Sep. 22
Nor. Ohio T. & L. pf.	2	Q Oct. 2	*Sep. 15
Ottawa Traction	1	Q Oct. 2	Sep. 15
Porto Rico Ry. pf.	1 1/2	Q Oct. 2	Sep. 15
Rub. Service N. J.	1 1/2	Q Sep. 30	Sep. 15
Do pf.	2	Q Sep. 30	Sep. 15
2d & 3d Sts. Phila.	\$3	Q Oct. 1	*Sep. 1
Springfield R. & L. pf.	1 1/2	Q Oct. 2	Sep. 15
Tri-City R. & L. pf.	1 1/2	Q Oct. 1	Sep. 20
Tenn. El. Power 6% pf.	1 1/2	Q Oct. 2	Sep. 20
Do 7% pf.	1 1/2	Q Oct. 2	Sep. 20
Twin City R. T. pf.	1 1/2	Q Oct. 2	Sep. 15
United L. & R. part. pf.	1 1/2	Q Oct. 2	Sep. 15
Do pf.	1 1/2	Q Oct. 2	Sep. 15
United El. Ry. Prov.	1 1/2	Q Oct. 2	Sep. 15
West India Electric	1 1/2	Q Oct. 2	Sep. 22
Winnipeg Elec. pf.	1 1/2	Q Oct. 1	Sep. 18
Yadkin River Power pf.	1 1/2	Q Oct. 2	Sep. 18

## BANK STOCKS.

America	3	Q Oct. 2	Sep. 21
Am. Exch. Sec. Class A	2	Q Oct. 1	Sep. 16
Chase Nat.	4	Q Oct. 2	*Sep. 18
Chase Sec.	\$1	Q Oct. 2	*Sep. 18
Chatham & Phenix	4	Q Oct. 2	Sep. 15
Commerce	3	Q Oct. 2	*Sep. 15
Coal & Iron Nat.	3	Q Oct. 2	Sep. 13
First Nat.	3	Q Oct. 2	*Sep. 30
First Security Co.	3	Oct. 2	*Sep. 30
Greenwich	2	Q Oct. 2	Sep. 20
Imp. & Traders Nat.	6	Q Oct. 2	Sep. 22
Manhattan Co.	\$1	Oct. 2	*Sep. 23
National City	4	Q Oct. 2	Sep. 16
National City Co.	2	Q Oct. 2	Sep. 16
National City Co.	2	Ex. Oct. 2	Sep. 16
New York, N. B. A.	25	Stk Sep. 19	Sep. 12
Seaboard	3	Q Oct. 2	Sep. 22
State	4	Q Oct. 2	*Sep. 15
United States Bank of	2 1/2	Q Oct. 2	*Sep. 20

## TRUST COMPANIES.

American	1 1/2	Q Sep. 30	Sep. 25
Guaranty	3	Q Sep. 30	Sep. 15
Hudson	2 1/2	Q Sep. 30	Sep. 20
Lawyers Title & Trust	1 1/2	Q Oct. 2	*Sep. 22
Manufacturers, B'klyn.	3	Q Oct. 2	Sep. 20
Manufacturers, B'klyn.	2	Ex. Oct. 2	Sep. 20
N. Y. Life Ins. & Trust	50	Stk	Sep. 15
United States	12 1/2	Q Oct. 2	Sep. 20

## INDUSTRIAL AND MISCELLANEOUS.

Advance Rumely pf.	1 1/2	Q Oct. 2	Sep. 15
Abtibi P. & Paper pf.	1 1/2	Q Oct. 2	Sep. 20
Aetolian Co. pf.	1 1/2	Q Sep. 30	Sep. 25
Air Reduction	\$1	Q Oct. 15	Sep. 30
Allis-Chalmers pf.	1 1/2	Q Oct. 16	Sep. 25
Am. Best Sugar pf.	1 1/2	Q Oct. 3	Sep. 9
Am. Car & Foundry	3	Q Oct. 2	Sep. 16
Do pf.	1 1/2	Q Oct. 2	Sep. 16
Am. Brake Shoe & Fy.	1	Q Sep. 30	Sep. 22
Do pf.	1 1/2	Q Sep. 30	Sep. 22
Am. Cigar pf.	1 1/2	Q Oct. 2	Sep. 15
Am. Express	2	Q Oct. 2	Sep. 14
Am. Gas & Electric	\$1.25	Q Oct. 2	Sep. 10
Do pf.	75c	Q Nov. 1	Oct. 14
Am. La F. Fire Eng.	25c	Q Nov. 15	Nov. 1
Do pf.	1 1/2	Q Oct. 2	Sep. 25
Am. Locomotive	1 1/2	Q Sep. 30	Sep. 13
Do pf.	1 1/2	Q Sep. 30	Sep. 13
Am. Power & L. pf.	1 1/2	Q Oct. 2	Sep. 15
Am. Public Service pf.	1 1/2	Q Oct. 2	Sep. 15
Am. Type Founders	1	Q Oct. 14	Oct. 10
Do pf.	1 1/2	Q Oct. 14	Oct. 10
Am. Safety Razor	25c	Q Oct. 2	Sep. 12
Am. Shuff	3	Q Oct. 2	Sep. 14
Do pf.	1 1/2	Q Oct. 2	Sep. 14
Am. Steel Foundries	75c	Q Oct. 14	Oct. 2
Do pf.	1 1/2	Q Sep. 30	Sep. 15
Am. Tel. & Tel.	2 1/2	Q Oct. 16	*Sep. 20
Am. Tel. & Tel.	2 1/2	Q Jan. 15	Dec. 20
Am. Tel. & Cable	1 1/2	Q Dec. 1	Nov. 30
Am. Wholesale pf.	1 1/2	Q Oct. 1	Sep. 25
Anabestos Co.	1 1/2	Q Oct. 15	Oct. 1
Do pf.	1 1/2	Q Oct. 15	Oct. 1
Armour & Co. pf.	1 1/2	Q Oct. 2	Sep. 15
Associated Oil	1 1/2	Q Oct. 25	Sep. 30
Atlanta Refining	5	Q Sep. 16	Aug. 21

Company.	Rate.	Pay- able.	Books Close.
Assoc. Gas & El. pf.	87c	Q Sep. 30	Sep. 15
Auburn Auto	\$1	Q Oct. 1	*Sep. 20
Do pf.	1 1/2	Q Oct. 1	*Sep. 20
Ault & Wiborg pf.	1 1/2	Q Oct. 1	*Sep. 16
Barnhart Bros. & Spin-			
dler 1st & 2d pf.	1 1/2	Q Nov. 1	Oct. 26
Bell Telephone, Canada	2	Q Oct. 14	Sep. 23
Buffalo Gen. Electric	2	Q Sep. 30	Sep. 15
Burroughs Add. Mach.	\$1	Q Sep. 30	Aug. 21
Brooklyn Union Gas	2	Q Oct. 2	Sep. 15
Bucyrus pf.	1 1/2	Q Oct. 2	Sep. 30
Burns Bros. pf.	1 1/2	Q Oct. 2	Sep. 22
Do prior pf.	1 1/2	Q Nov. 1	Oct. 20
Calumet & Arizona	50c	Q Sep. 25	*Sep. 8
Cal. Petroleum pf.	1 1/2	Q Oct. 1	Sep. 20
Canada Bread pf.	1 1/2	Q Oct. 1	Sep. 16
Can. Gen. Electric	1 1/2	Q Oct. 2	Sep. 15
Can. Locomotive	1	Q Oct. 1	Sep. 20
Do pf.	1 1/2	Q Oct. 1	Sep. 20
Carrier (W.) Co. pf.	3 1/2	Q Sep. 30	Sep. 9
Central Aguirre Sugar	\$1.50	Q Oct. 2	Sep. 21
Cent. Ill. Pub. Ser. pf.	1 1/2	Q Oct. 14	Sep. 30
Cent. States El. pf.	1 1/2	Q Sep. 30	Sep. 9
Cert. T. P. 1st & 2d pf.	1 1/2	Q Oct. 2	Sep. 20
Central Petroleum	\$2.50	Oct. 1	Sep. 25
Chandler Motor	\$1.50	Q Oct. 1	Sep. 20
Chesbrough Mfg.	3 1/2	Q Sep. 30	Sep. 9
Do pf.	1 1/2	Q Sep. 30	Sep. 9
Chi. Mill & Lumber pf.	1 1/2	Q Oct. 2	Sep. 23
Cities Service	1 1/2	Oct. 1	Sep. 15
Cities Service	1 1/2	Oct. 1	Sep. 15
Do pf. & pf. B.	1 1/2	Oct. 1	Sep. 15
Cluett-Perkins pf.	1 1/2	Q Oct. 2	Sep. 20
Cleve. Worsted Mills	1	Q Sep. 30	*Sep. 15
Colonial Finance Corp.	25c	Q Oct. 1	Sep. 1
Do pf.	2	Q Oct. 1	Sep. 1
Columbia Petroleum	1	M Oct. 1	Sep. 20
Com. Solv. Class A pf.	\$1	Q Oct. 1	Sep. 20
Connor (John T.) Co.	25c	Q Oct. 2	Sep. 20
Corona Type. 1st pf.	2	Q Oct. 2	Sep. 15
Do 2d pf.	1 1/2	Q Oct. 2	Sep. 16
Continental Can. pf.	1 1/2	Q Oct. 1	Sep. 20
Consum. Power 6% pf.	1 1/2	Q Oct. 2	Sep. 14
Do 7% pf.	1 1/2	Q Oct. 2	Sep. 14
Crucible Steel pf.	1 1/2	Q Sep. 30	*Sep. 15
Cuban-Am. Sugar pf.	1 1/2	Q Sep. 30	Sep. 2
Dalton Add. Mach. pf.	1 1/2	Q Oct. 2	Sep. 20
Dolores Esperanza	2 1/2	Q Oct. 10	Sep. 30
Detroit & Cleve. Nav.	\$1	Q Oct. 2	*Sep. 15
Dom. Cannery Ltd. pf.	1 1/2	Q Oct. 2	Sep. 15
Dominion Oil	2	Q Oct. 1	Sep. 10
Dominion Glass	1 1/2	Q Oct. 2	Sep. 15
Do pf.	1 1/2	Q Oct. 2	Sep. 15
Dom. Iron & Steel pf.	1 1/2	Q Oct. 1	Sep. 15
Dominion Textile	3	Q Oct. 2	Sep. 15
Do pf.	1 1/2	Q Oct. 16	Sep. 30
Dub. Cond. & Radio pf.	\$2	Oct. 25	Oct. 10
Duluth Edison Co. pf.	1 1/2	Q Oct. 2	Sep. 20
Du Pont de Nem. stock	1 1/2	Q Oct. 25	Oct. 10
Dunham (J. H.) & Co.	1 1/2	Q Oct. 2	Sep. 15
Do 1st pf.	1 1/2	Q Oct. 2	Sep. 15
Do 2d pf.	1 1/2	Q Oct. 2	Sep. 15
Eastman Kodak	\$1.25	Q Oct. 2	Aug. 31
Do pf.	1 1/2	Q Oct. 2	Aug. 31
Edmunds & Jones	50c	Q Oct. 1	Sep. 20
Do pf.	1 1/2	Q Oct. 1	Sep. 20
Elec. Con. & Mfg.	60c	Oct. 2	*Sep. 21
Do pf.	1 1/2	Q Oct. 2	*Sep. 21
Elec. St. Bat. com. & pf.	75c	Q Oct. 2	Sep. 15
Erie Lighting pf.	50c	Q Oct. 2	Sep. 15
Emerson Elec. Mfg. pf.	1 1/2	Q Oct. 1	Sep. 20
Empire Safe Deposit	1 1/2	Q Sep. 30	*Sep. 24
Eisenlohr Bros. pf.	1 1/2	Q Sep. 30	Sep. 20
Endicott-Johnson	\$1.25	Q Oct. 2	Sep. 21
Do pf.	\$1.75	Q Oct. 2	Sep. 21
Fam. Players-Lasky C.	\$2	Q Oct. 2	*Sep. 15
Fam. Players-Lasky pf.	2	Q Nov. 1	*Oct. 16
Farr Alpaca	2	Q Sep. 30	Sep. 18
Fisher Body (Ohio) pf.	2	Q Oct. 1	Sep. 21
Fleischmann Co. pf.	1 1/2	Q Oct. 1	Sep. 15
Foster (W. C.) Co.	75c	Q Oct. 1	Sep. 20
Do pf.	2 1/2	Q Oct. 1	Sep. 20
Galena-Signal Oil pf.	2	Q Sep. 30	Aug. 31
General Electric	2	Q Oct. 14	Sep. 7
Do new (par \$10)	50c	Oct. 14	Sep. 7
Gen. Am. Tank Car pf.	1 1/2	Q Oct. 2	Sep. 15
Gen. Tire & Rubber pf.	1 1/2	Q Oct. 1	Sep. 20
Grassell Chemical	2	Q Sep. 30	Sep. 15
Do pf.	1 1/2	Q Sep. 30	Sep. 15
Gould Mfg.	1 1/2	Q Oct. 1	Sep. 20
Do pf.	1 1/2	Q Oct. 1	Sep. 20
Gulf States Steel 1st pf.	1 1/2	Q Oct. 2	Sep. 16
Great West. Sugar pf.	1 1/2	Q Oct. 2	Sep. 15
Greenfield T. & D. pf.	2	Q Oct. 2	Sep. 15
Hanes (P.H.) Knit. pf.	1 1/2	Q Oct. 2	Sep. 20
Haverhill Gas Light	\$1.12 1/2	Q Oct. 2	*Sep. 15
Helme (G. W.) Co.	3	Q Oct. 2	Sep. 18
Do pf.	1 1/2	Q Oct. 2	Sep. 18
Hendee Mfg. pf.	1 1/2	Q Oct. 2	Sep. 23
Hercules Powder	3	Q Sep. 25	Sep. 15
Higbee Co. pf.	2	Q Oct. 2	Sep. 21
Honestake Mining	25c	M Sep. 25	Sep. 20
Hood Rubber	\$1	Q Sep. 30	Sep. 20
Hopover Steel Ball	2	Oct. 1	Sep. 20
Hudson Motor Car	50c	Q Oct. 5	Sep. 25
Hupp Motor Car pf.	1 1/2	Q Oct. 1	Sep. 20
Imperial Oil	2 1/2	Q Oct. 1	Sep. 16
Do pf.	2	Q Oct. 1	Sep. 10
Imperial Tob. of Can.	1 1/2	Q Sep. 28	Sep. 15
Do pf.	3	Sep. 30	Sep. 15
Indianapolis Water pf.	1 1/2	Q Sep. 30	Sep. 29
Indianap. W. Sec. pf.	3 1/2	Q Sep. 30	Sep. 18
International salt	1 1/2	Q Oct. 2	Sep. 15
Intertype Corp.	10	Q Nov. 18	Nov. 1
Int. Button Hole B. M.	1	Q Oct. 2	Sep. 15
Int. Cement	62 1/2	Q Sep. 30	Sep. 15
Do pf.	1 1/2	Q Sep. 30	Sep. 15
Island Creek Coal	\$2	Q Oct. 2	Sep. 18
Island Creek Coal	\$2	Q Oct. 2	Sep. 18
Do pf.	1 1/2	Q Oct. 2	Sep. 18
Jordan Motor Car pf.	1 1/2	Q Sep. 30	Sep. 20
Kaufmann Dep. St. pf.	1 1/2	Q Oct. 2	Sep. 20
Kelly Spgd. Tire pf.	1 1/2	Q Oct. 2	Sep. 15
Kelsey Wheel	\$1.50	Q Oct. 2	Sep. 20
Kelley Int. L. & Tr.	2	Q Oct. 1	Sep. 20
Kerr Lake Mines	12 1/2	Q Oct. 16	Oct. 2
Kreage pf.	1 1/2	Q Oct. 1	Sep. 15
Kress pf.	1 1/2	Q Oct. 2	Sep. 20
Laurentide Co.	1 1/2	Q Oct. 2	Sep. 23

Company.	Rate.	Pay- able.	Books Close.
Lehigh Val. Coal Sales	\$2	Q Oct. 2	Sep. 14
Library Bureau	1½	Q Oct. 2	Sep. 20
Do pf.	2	Q Oct. 2	Sep. 20
Lorillard Co.	3	Q Oct. 2	Sep. 16
Lo pf.	1½	Q Oct. 2	Sep. 16
Loft, Inc.	25c	Q Sep. 30	Sep. 23
Loose-W. Biscuit 1st pf.	1½	Q Oct. 1	*Sep. 19
Do 2d pf.	1½	Q Nov. 1	*Oct. 19
Lone Star Gas	37½c	Q Sep. 30	Sep. 23
Mackay Co.	1½	Q Oct. 2	*Sep. 6
Do pf.	1	Q Oct. 2	*Sep. 16
Mack Truck 1st & 2d pf.	1½	Q Oct. 1	Sep. 23
Mary. Light & Heat	2	Q Oct. 14	Sep. 30
Mallinson (H.R.) & Co.	1½	Q Oct. 2	Sep. 23
Matheson Alkali pf.	1½	Q Oct. 2	Sep. 23
Mergenthaler Linotype.	2½	Q Sep. 30	*Sep. 23
Merrory Stores pf.	1½	Q Oct. 2	Sep. 23
McCrory Chemical	\$1.25	Q Sep. 30	Sep. 14
Merrimack Chem.	\$1	Ex. Sep. 30	Sep. 14
Do pf.	2	Q Oct. 10	Sep. 23
Mexican Petroleum	3	Q Oct. 10	Sep. 23
Do pf.	2	Q Oct. 2	Sep. 23
Middle States Oil.	3	Q Oct. 1	Sep. 23
Miller Rubber pf.	2	Q Sep. 15	Aug. 23
Motor Wheel	2	Q Sep. 20	Sep. 23
Montana Power	¾	Q Oct. 1	Sep. 14
Do pf.	1½	Q Oct. 1	Sep. 14
Narragansett Elec. Ltg.	\$1	Q Oct. 2	*Sep. 17
Nash Motors pf.	1½	Q Nov. 1	Oct. 20
Nat. Automatic Fire A.	2½	Q Oct. 2	Sep. 30
Nat. Breweries	\$.1	Q Oct. 2	*Sep. 15
Do pf.	1½	Q Oct. 2	*Sep. 15
Nat. Breweries	\$.1	Q Oct. 2	Sep. 15
Do pf.	1½	Q Oct. 2	Sep. 15
Nat. Sugar Ref.	1½	Q Oct. 2	Sep. 11
Nat. Licorice pf.	1½	Q Sep. 30	Sep. 22
Nat. Refining pf.	2	Q Oct. 2	*Sep. 15
National Surety	3	Q Oct. 2	*Sep. 20
New Eng. Tel. & Tel.	2	Q Sep. 30	Sep. 13
N. E. Tlbe & Rub. pf.	1½	Q Oct. 2	Sep. 15
N. Y. Telephone pf.	1½	Q Oct. 16	Sep. 20
Niagara Falls Power	1½	Q Sep. 15	Sep. 9
Do pf.	1½	Q Oct. 16	Sep. 30
Northwestern Yeast	3	Q Sep. 15	Sep. 12
Northwestern Yeast	3	Ex. Sep. 15	Sep. 12
Pacific-Burt pf	1½	Q Oct. 2	Sep. 15
Ohio Oil	\$1.25	Q Sep. 30	Sep. 24
Ohio Oil	75c	Ex. Sep. 30	Aug. 24
Orpheum Circuit pf.	¾	Q Oct. 2	Sep. 15
Ottawa Car Mfg.	1	Q Oct. 2	Sep. 15
Can. Tel. & Tel. pf.	1½	Q Oct. 16	Sep. 30
Panama P. & L. pf.	1½	Q Oct. 2	Sep. 20
Panhandle P. & R. pf.	2	Q Oct. 2	Sep. 21
Pierce-Detroit Motor	30c	— Oct. 1	Sep. 20
Packard M. Car pf.	1½	Q Sep. 15	*Aug. 31
Park-A. P. & T. A. & B.	\$1.50	Q Oct. 10	Sep. 15
Park-Utah Mining	10c	Q Oct. 1	Sep. 20
Penney (J. C.) pf.	1½	Q Sep. 30	Sep. 20
Penn. Power & L. pf.	1½	Q Oct. 2	Sep. 15
Phillips Petroleum	50c	Q Sep. 30	Sep. 15
Hepps, Dodge & Co.	\$.1	Q Oct. 3	Sep. 20
Chas. (Albert) & Co. pf.	1½	Q Oct. 1	Sep. 22
Pittsburgh Plate Glass.	2	Q Oct. 1	Sep. 23
Port Creek Coal	37½c	Q Oct. 2	Sep. 23
Pierce Bros.	½	Q Oct. 2	Sep. 23
Pairie Oil & Gas.	3	Q Oct. 31	Sep. 30
Pairie Oil & Gas.	2	Ex. Oct. 31	Sep. 30
Pairie Pipe Line.	3	Q Oct. 31	Sep. 30
Provincial Paper	1½	Q Oct. 2	Sep. 15
Do pf.	1½	Q Oct. 2	Sep. 15
Pierce Bros.	½	Q Oct. 2	Sep. 23
Wacker Oats	2	Q Oct. 16	Oct. 1
Waukegan Steel Spring.	2	Q Oct. 1	Sep. 10
Do pf.	1½	Q Sep. 20	Sep. 6
Wenger Texas	2	Q Oct. 1	Sep. 10
Worce Button Hole Mac.	3	Q Oct. 2	Sep. 15
Worce Folding Machine.	½	Q Oct. 2	Sep. 15
Wynolds Tob. A. & B.	75c	Q Oct. 2	Sep. 18
Do pf.	1½	Q Oct. 2	Sep. 18
Wynold Baking Powder.	2	Q Sep. 20	*Sep. 15
Do pf.	50c	Q Nov. 15	*Oct. 14
Wynclair Con. Oil.	50c	Q Nov. 15	*Oct. 14
Wynor Mfg.	\$1.25	Q Sep. 30	Sep. 15
Do pf.	1	Q Sep. 30	*Sep. 16
Wells Union Oil.	25c	— Sep. 30	Sep. 20
Well Penn Oil.	1½	Q Sep. 30	Sep. 13
Wenthern States Oil.	1½	— Sep. 20	Oct. 1
Wenthern States Oil.	1	M Sep. 20	Sep. 1
Wenthern States Oil.	4	Stk Sep. 20	Sep. 1
W. Porto R. Sugar pf.	2	Q Oct. 2	Sep. 15
Walding & Bros. old.	1½	Q Oct. 16	Oct. 5
Walding & Bros.	100	Stk Sep. 10	Sep. 18
Do new	1½	Q Oct. 16	Oct. 5
Walter Mfg. pf.	2	Q Oct. 1	*Sep. 21
Wardand Oil, Ohio.	3	Q Oct. 2	*Aug. 25
Wardand Oil, Ohio.	1	Ex. Oct. 2	*Aug. 25
Wardand Tex. P. pf. A.	1½	Q Oct. 1	*Sep. 15
Do pf. B.	1½	Q Oct. 1	*Sep. 15
Ward & Tube pf.	1½	— Oct. 1	Sep. 20
Wardling Oil & Dev.	10c	— Oct. 5	Sep. 30
Wernberg Carburetor.	\$.1	Q Oct. 2	Sep. 18
Wessas Co.	75c	Q Sep. 30	Sep. 8
Wessas Pac. Coal & Oil.	25c	Q Sep. 30	Sep. 6
Wattle Bkg.	2	Q Oct. 1	*Sep. 25
Wompsom (John R.)	2	Q Oct. 1	Sep. 25
Wompsom (John R.)	1	Ex. Nov. 1	Oct. 25
Wompsom (John R.)	1	Ex. Dec. 1	Nov. 25
Wompsom Roller Bearing.	1½	Q Oct. 1	Sep. 25
Wompsom Products pf.	1½	— Sep. 20	Sep. 11
Do pf. A.	1½	Q Nov. 15	Oct. 23
Wompsom Ext. Mining.	5c	Q Oct. 2	Sep. 11
Wompsom Edison pf.	2	Q Oct. 2	*Sep. 15
Wompsom Co.	62½c	Q Oct. 2	Sep. 21
Wompsom Oil	1c	M Sep. 20	Aug. 31
Wompsom Oil	1c	M Sep. 20	Sep. 30
W. S. Tobacco.	75c	Q Oct. 2	Sep. 18
Do pf.	1½	Q Oct. 2	Sep. 18
Wompsom Carbide & Carb.	1	Q Oct. 2	Sep. 6
Wompsom Bag & Paper.	1½	Q Oct. 16	Oct. 6
Wompsom Fruit	2	Q Oct. 14	Sep. 30
Do pf.	1½	Q Dec. 15	Nov. 30
W. S. Gypsum.	1	Q Sep. 30	Sep. 15
Do pf.	1½	Q Sep. 30	Sep. 15
Wompsom Shoe Machinery.	50c	Q Oct. 5	Sep. 19
Do pf.	37½c	Q Oct. 5	Sep. 19
W. S. Hobbin & Shuttle.	1½	Q Sep. 30	Sep. 13
Do pf.	1½	Q Sep. 30	Sep. 18
Wompsom Verde Ext. Min.	25c	Q Nov. 1	Oct. 15



# Branch Banking

By John E. Barber

Vice-President First National Bank of Los Angeles



HE integration of business which, since the war, has been conspicuously evident in the mergers and consolidations in the steel, tobacco, oil, automobile and other industries, is

also apparent in the banking business where branch banking continues a lively topic of discussion. As to whether or not national banks are entitled to the same freedom in establishing city branches as that accorded State banking institutions in many States, and as to whether or not the experiment now being made in California of country branch banking on rather an extensive scale will result in the greatest good to the greatest number, it would be wiser not to be dogmatic. Nevertheless an examination of the facts concerning branch banking and the extent to which it prevails in this and foreign countries cannot fail to clarify much of the confusion which now surrounds this new phase of our banking development.

The attention of banking circles is now focused upon the determination of national banks in certain cities to establish city branches at strategic points within those cities. For many years national banks have desired to do this, but the interpretation of the National Bank act of 1863 by successive Controllers of the Currency has been the stumbling block. However, the congestion of traffic in the downtown districts of the larger cities and the establishment of branches of banks operating under State charter in the heart of residence districts and outlying industrial and shopping centres have, in some cases, made such inroads in the national banks' business that, latterly, their desire has crystallized into action.

The extent to which State Banks and their branches predominate in some parts of the country may be seen from the following table showing the situation in four typical cities where a total of 22 national banks with 48 branches compete with 72 State banks and 501 branches:

	Nat. Banks.	Branches.	State Banks.	Branches.	City Banks.	Branches.
Detroit	3	0	13	185		
Cleveland	3	0	18	67		
New York	7	44	29	159		
Los Angeles	9	4	12	90		

All told, there are more than 800 branches of State banks in operation throughout the country.

Although national banks have not been allowed to establish or originate branches, there have been two recognized methods by which they could be maintained: (1) A State bank with branches could obtain a national charter and retain its branches; (2) a national bank could purchase or acquire a State institution with branches, nationalize the bank acquired and continue to operate the branches. The latter of these alternatives has been extensively availed of in New York City, where, by purchase, merger and consolidation, a total of 44 branches are now maintained by seven national banks.

Influenced by increasing competitive pressure upon national banks in certain sections of the country, the present Controller of the Currency, Hon. D. R. Crissinger, has, in recent months, permitted certain national banks to open "agencies," but only within the city where the parent bank is located. This privilege is further restricted by the Controller to banks in those 22 States that already permit State banking institutions to operate branches. National banks in many cities have been quick to take advantage of this precedent and are opening branches rapidly, not, however, without opposition, chiefly from State bankers. Whatever the merits of the situation from the standpoint of adequate

service to the public and fair competition between State and national banks, it must be admitted that, in many cities, the privilege of conducting branches confers a considerable advantage upon those institutions possessing it.

However, the source of the present agitation concerning branch banking must be sought deeper than the current discussions relating to it as a "city problem," involving a competitive business struggle between national and State banks, each striving to adjust itself to new conditions imposed by the growth of our cities. It is likely that the basis of much of the opposition is the fear in the minds of many bankers that any encouragement given branch banking within the confines of one city will lead inevitably to the growth of powerful banks operating in several cities or States.

The subject of branch banking in its broader sense and its adaptability to conditions and the temper of the people in the United States has been actively debated at recurrent intervals ever since the founding of this Republic. Alexander Hamilton was the author of a system of branch banking which, later, modified by Scotland, was adopted by Canada. The fundamental ideas of branch banking ran through all of the "central bank" discussions prior to the establishment of our Federal Reserve System which is, itself, founded on a cardinal principle of branch banking. Branch banking is not, therefore, a new subject in the United States, although its application in the last twenty years in this country has been extremely limited. Meanwhile branch banking has made enormous strides in practically every other civilized country in the world.

Branch banking has reached its greatest development in England where, by process of consolidation, accentuated by the war, five great banking institutions now hold more than 80 per cent. of the total bank deposits. Combined, these institutions operate 6,519 branches in England and Wales, as follows:

Lloyds Bank, Ltd., 1,600; London Joint City and Midland Bank, Ltd., 1,550; Barclay's Bank, 1,500; National Provincial and Union Bank of England, 1,000; London County Westminster and Parr's Bank, Ltd., 869.

In Canada the 15 leading banks operate in all more than 4,000 branches across the Continent from the Atlantic to the Pacific. Of these the Royal Bank has more than 700 branches and the Bank of Montreal nearly as many. In France and Germany there are 10 banking systems. In Japan the branch-banking system is in general use and there are a number of strong Japanese banks, each conducting a considerable number of branches. Throughout Central and South Africa the banking situation is handled by strong British banks with head offices in London but operating branches throughout that portion of Africa.

In fact the flat statement can be made that there is no country of any financial strength in the world where some type of branch banking does not exist. A graphic idea of the extent to which this statement is true is revealed by the list of typical banking institutions operating in all parts of the world, together with the number of branches controlled by each, given in the adjoining column.

In this country branch banking has progressed farthest in California where, in addition to numerous "city branches," several large institutions in Los Angeles and San Francisco have set up large banking systems covering many different communities. California alone has more than 300 branch banks or more than

one-third of the total for the United States, and the list is constantly being augmented. It is perhaps natural that California, which has been the leading exponent of the merits of co-operative effort, as typified by the great and successful co-operative marketing organizations, like the California Fruit Growers' Exchange, California Walnut Growers' Association and the Sun-Maid Raisin Growers, should be the first to see the advantages to be derived from an application of the same principle to banking in communities confronted with similar financial problems. There is, however, a deeper economic reason why California, largely an agricultural State, seems peculiarly adapted to support branch banking.

Throughout the State are great producing valleys such as the Imperial, Sacramento and San Joaquin, which, at certain seasons of the year, need large sums of money to move their products. If the resources of the money and investment centers of the State are coupled up through a branch-banking system with the requirements of the agricultural valleys, it is felt that the prosperity not only of the latter, but also of the cities in reality dependent upon the country, would be promoted.

The unique conditions existing in Southern California have caused branch banking to flourish in this district. Not only are there some 150 staple agricultural products produced in this area, but the process of planting and marketing of different crops is practically continuous for the entire twelve months of the year. The result is that the requirements of agriculture, mining and manufacturing provide a continuous demand for all-year-round banking service which furnishes a natural basis for the operation of a banking system. Such a system with a chain of branch banks at many points can correlate seasonal demands and equalize the use of its resources and credit by matching a surplus of funds at one point in its territory with a need at another point. In other words, the proceeds derived from the sale of a crop in any one district in Southern California can be made immediately available to producers in other districts and agricultural activity stimulated rather than retarded.

The largest banking system in California has its head office in San Francisco and maintains 57 branches in 41 cities throughout the entire State from the northern boundary to Mexico, a distance of more than 600 miles. Permission to open three additional branches has recently been granted. A National Bank also located in San Francisco main-

Name of Institution.	No. of Branches.
Anglo Egyptian Bank, Ltd. (Egypt)	20
Banco de Chile	46
Bank of British West Africa, Ltd.	30
Bank of New South Wales	358
Bank of New Zealand	200
Bank of Scotland	182
Commercial Bank of Greece, Ltd.	18
Credit Foncier d'Algerie et de Tunisie (North Africa)	100
Credit Lyonnais	406
Credit Suisse (Switzerland)	11
Dai-Ichi Ginko, Ltd. (Japan)	30
English, Scottish and Australian Bank, Ltd.	300
Imperial Bank of India	72
Lloyds Bank, Ltd.	1,600
Maakuntain Keskus, Pankki—Osakeyhtio (Finland)	71
Aktiebolaget Mälareprovinernas Bank (Sweden)	100
Nationalbank für Deutschland (Berlin)	100
Norges Bank, Kristiania	20
Standard Bank of South Africa	375
Ulster Bank, Ltd., Belfast	120
Banca Italiana di Sconto	164

tains branches at Portland, Tacoma and Seattle, nearly 1,000 miles from the head office. Another bank, a State institution, is acquiring in the neighborhood of a dozen branches in the metropolitan area of San Francisco.

Typical of both city and country branch banking are two banking systems centring in Los Angeles. The largest of these, a State institution, operates 50 branch banks, of which 28 are in the City of Los Angeles and 22 in a total of 20 cities outside of Los Angeles. Some of the city branches are merely sublimated tellers' cages, set up to meet customers' difficulties in banking in congested traffic areas.

The establishment and operation of this larger system has introduced several distinctive features into branch banking. In the first place, operation is restricted to a definite economic area, consisting of that part of California from Fresno in the heart of the San Joaquin Valley South to the Mexican border, a district 365 miles long and 200 miles wide, mainly homogeneous in character, products and problems. Instead of an outright purchase of local banks or the installation of new branches, the component units of this system were merged by an exchange of the stock of each bank for the stock of the parent institution, such exchange being made on the basis of actual book value in each case.

By this procedure the former shareholders of each bank acquired a proportionate interest through joint ownership of the same stock, not only in the parent bank but in all branches as well, and a community of interest was created which preserves at each point the advantages and local contacts theretofore enjoyed by the merging banks in each place. This policy is intensified by continuing at each point the existing bank officers and employees, as well as Directors, the latter constituting a Board which passes upon local loans and policies. In this way the local business of the central institution continues in the hands of sympathetic managements intimately acquainted with the needs and customers' credit risks within their respective communities. The local branch on the other hand is able to offer its customers the resources and facilities resulting from the merger which are far greater than are usually available to a unit bank in one of the smaller communities. A further result is to retain in effect local bank earnings for distribution to local shareholders.

In other words, every effort is made in this type of branch operation to preserve the individuality of the former unit banks and their officers, which continue to function locally as before, although along uniform accounting and administrative lines. However, the totals of deposits, assets, investments and loans of the entire system are carried at a central point.

The so-called "equipment services" of the parent bank, as for example, purchase and sale of exchange, bonds and commercial paper, acceptances, credit department, letters of credit, collection of drafts, particularly against shipments of commodities, elaborate research departments supplying accurate information on business and economic subjects, specialists in real estate, live stock, cotton, &c., are not only available to each unit bank but can be extended to their customers, thus giving them the benefit of expensive services which only a large central organization can afford to maintain.

Many other advantages are claimed for branch banking by its advocates. These may be grouped under two heads, those accruing to the public and on the other hand to the banks and their stockholders. The first group may be summarized in the installation of better banking practices in smaller communi-

Continued on Page 287



# The Annalist Barometer of Business Conditions

Continued from Page 273

wages and salaries demand such enormous quantities of fluid cash each month that many of the great concerns in various branches of industry are seriously worried over the future. Share capital has become an insignificant trifle by comparison with the needs for actual cash, and bank credits have to be utilized to an ever-increasing degree. Yet the banks are very reluctant to issue new currency in anything like adequate quantities because of the bearing of such inflation on the currency situation.

One of the methods which the German manufacturers attempt to employ in increasing production is the utilization of legal holidays. They offer special compensation to workmen for work done on holidays, but meet with strenuous opposition of trade unions on this score. Commenting on this situation the *Korrespondenzblatt* (Aug. 12), the official organ of the German trade unions, says:

The legalization of obligatory holidays for workmen was one of the greatest achievements of German trade unionism. Cases, however, have occurred in which employers have offered to remunerate their employees for foregoing the holidays. It is the duty of trade unionists to take the holidays and in this manner lead the way to greater extension of holiday rights in the future.

The cases cited particularly refer to the paper industry, in which an agreement was made between the workmen and the employer, providing for special remuneration in case of holiday work. But this provision had to be canceled because of protests entered by the trade unions.

Switzerland has recently introduced a rather stringent capital tax by an act of her Federal Council. As described in the *Journal de Geneve* (July 19), the rates of this tax are as follows: Property, the value of which does not exceed 10,000 francs, is exempt from the tax, while up to 15,000 francs a tax of 1.25 per cent. is imposed. Then the rate increases by 0.25 per cent. for every 5,000 francs up to 80,000, and then for every 10,000 francs up to 300,000. Beyond that the rate of increase is 0.5 per cent. for every additional 100,000 francs up to 1,000,000, and thence 0.5 per cent. for each additional million up to 17,000,000 francs. Thus the capital tax ranges from 1.25 to 18.0 per cent.

## Stocks

THE stock market of last week gave further evidence of the buoyancy which has characterized the course of prices almost since the first of the year. The trend has been upward, and it continued upward to the point last week of carrying many issues to new high levels for the year. For a little time in the early week bear raiders endeavored to make capital out of the situation, but strength in the rail stocks, following the announcement that the strike had been settled, strengthened the position of these issues, so that raids against industrial stocks were halted and the entire market turned upward on Thursday and Friday.

To some extent the upturn in stock market quotations appears to have carried many issues to a point where they are a bit top-heavy. Just how much pool activities can be held attributable for the continued strength is a question, but at all events it would seem that the pools have not for the present caused a serious distortion of the market, and there is no doubt but that public buying has entered into the market fabric on a fairly large scale since the first of the month.

Probably the most notable feature continues to be the steady accumulation of what might be termed investment stocks. Stocks of the latter class still afford high yields, even at their present prices. The easing of money is the underlying cause for the buoyancy in this quarter. It has been a buying movement that has encompassed a wide range of issues. The better stocks among the industrials have been under accumulation, and the same has been true of the rails. General Electric, for instance, has been steadily climbing since early in the year, and continues to be in demand, with no setback of consequence in the process of profit taking. Norfolk & Western is an issue represented among the rails, this 7 per cent. dividend-paying stock having climbed to 124. It will be seen from these instances that the yields are frequently not as high as 6 per cent. in the cases of seasoned issues which have investment qualifications.

There is no doubt, however, that the general public has been buying stocks for the continuation of the rise, and the sharp upturn at the middle of last week represented a confidence that business from now on would be good and that steady improvement in the rate of operations in most lines would be witnessed between now and the end of the year. Even in those issues which may be affected by seasonal conditions there has been sufficient purchasing to absorb such profit-taking as developed. This has been mainly true in the case of the automobile shares. No one thinks for an instant that the business of the automobile companies in the fourth quarter of the year will measure up to that of the months just passed. However, this has not served to depress values to any marked degree. There is apparently a confidence that with the turn to another year there will be a renewal of activities on a wide scale, and that prosperous conditions may be expected for many months to come. Of course, if this does develop as fact, there is hardly a reason for any sharp depression in stocks at the moment, except such minor declines that are of little consequence when taken in relation to the major trend.

The main feature, of course, with relation to the stock market is the money supply, and this is apparently of sufficiently ample proportions to permit of expansion in stock market operations beyond the point which they have already reached. There was some hardening up in the call rate last week, but this was not of a character to be disturbing; in fact, the call rate is not by any means the real index to the money situation. The demands of business have not thus far made any heavy drains on the money market, and if this continues to be true the stock market can have fairly wide latitude for operations. Commercial borrowings are on the increase, however, and they will be watched closely from the stock market point of view. In a broad outlook on the situation, however, it

might be said that no reaction of consequence can be expected in the near future from money conditions alone, but such a reaction may take place from purely technical conditions within the market itself. If the long side becomes overcrowded, and it is probably overcrowded now, then any unfavorable news might bring about a sharp downward revision in prices. Not a few have expected that this would take place before now, but such reactions as have developed have been of somewhat minor consequence.

Apparently the market for the time being is ruled by group buying. Early last week the rails were in strong demand and later in the week public utilities were taken up and some of the industrials. This has been the course of action almost since the advance in prices started. One group after another has felt the influence of heavy purchasing, the only exception being the copper shares, which still continue to act sluggishly. As a matter of fact, there is reason for great confidence in stocks than has been possible for many months. Demand is improving and surplus stocks are at relatively low ebb. It would not be surprising at any time to see the better conditions in the copper industry reflected in stock market operations.

The railroad shares have naturally reflected the settling of the labor difficulties, and with the economies which have been put into operation and the increased business which may be expected, it is fair to assume that earnings statements will show a decided betterment in the latter months of the year. There is no denying that the railroads will have a volume of business which will really test their capacity to handle. There is a shortage of cars as related to what would be the normal supply if purchases had been made at the regular quota for the past seven years. Likewise, there is also probably a shortage in motive power even though the railroads have been heavily purchasing of locomotives. However, there is no indication of a shortage in either line that may be called acute but from now on it may be expected that coal loadings will show a sharp increase, and that the demand for other freight space will somewhat exceed capacity.

## Bonds

THE last week witnessed a steady market for all classes of bonds, with most attention paid to the higher grade obligations. Speculative interest seemed to have turned from the bond to the stock market for the time being, and while junior obligations held their quotations well they were much less active than for some time past. Municipals, Liberties and high-grade rails were in urgent demand at advancing prices, in spite of an advance of 1/4 per cent. in the rate for time money at the banks.

New issues once again became a noteworthy factor. Aside from the \$200,000,000 issue of 3 1/2 per cent. United States Treasury Certificates the volume for the week was more than double that of any of the three preceding weeks. These offerings were well received in spite of comparatively high prices for the corporate issues, and the low yields for the municipals. Among the flotations of interest in the New York market were: \$2,000,000 City of Cleveland (Ohio) school district 4 1/2%, due 1923-42, prices yielding 3.75 to 4.25 per cent., according to maturity; \$1,125,000 City of Little Rock (Ark.) 1-year notes, yielding 4.50 per cent.; \$1,000,000 St. Louis Joint Stock Land Bank 5%, due May 1, 1932, optional 1932, at 103, yielding 4.00 per cent. to the optional maturity; \$912,000 City of Houston (Texas) 5%, due 1924-47, to yield 4.40 per cent.; \$675,000 Atlantic City (N. J.) 5 per cent. road improvement bonds, due 1924-37, at prices yielding from 4.15 to 4.30 per cent.; \$21,000,000 Kansas City Power and Light Company 30-year first mortgage 5%, series "A," at 93, yielding 5.47 per cent.; \$1,193,000 City of Baltimore (Maryland) general improvement 5%, due 1930-34, on a 4.10 per cent. basis; \$50,000 City of Bridgeton (N. J.) 4 1/2% per cent. school bonds, yielding 4.50 per cent.; \$300,000 City of Sacramento (Cal.) 5 1/2%, due 1923-31, at prices to yield 4.35 per cent.; \$50,000,000 Swift & Co. 10-year 5 per cent. notes, at 97, to yield 5.40 per cent.; \$10,000,000 Eastern Cuba Sugar Corporation first mortgage 15-year 7 1/2%, at 100; \$5,000,000 State of Oregon and 400,000 veteran's aid bonds; the 4 1/2% mature 1931 and 1951 and are offered at between 4.08 to 4.12 per cent.; the 4 1/2%, maturing over the same period are priced to yield about 3 1/2 per cent.; \$6,000,000 Sugar Estates of Oriente, Inc., first mortgage 20-year sinking fund 7 1/2%, to yield 7.25 per cent.; \$3,500,000 Santa Anita 4 1/2%, due 1923 to 1952, at prices yielding 3.85 to 3.80 per cent.; \$3,500,000 Nebraska Power Company 100-year 6 per cent. debentures, at 90 1/2, to yield 6.00 per cent.; \$500,000 City of Elmira (N. Y.) 4 1/4 per cent. school construction bonds, due 1942-50, on a 3.95 per cent. basis; \$2,974,000 Southern Railway Company subordinated lien 6 per cent. equipment trust notes, due 1923-35, yielding 4.50 to 5.75 per cent.; \$200,000 Orange County (N. Y.) 4 1/4 per cent. road bonds, due 1932-51, to yield 3.90 per cent.; \$5,000,000 Consolidated Gas, Electric Light and Power Company of Baltimore first refunding 30-year 5 1/2%, series "B," at 99 1/2, \$1,000,000 Santa Antonio Joint Stock Land Bank 5%, at 102 1/2, yielding over 4.65 per cent. to optional maturity, in 1932; \$2,638,000 Province of Saskatchewan 20-year 5%, at 99 1/2; \$2,000,000 Greater Winnipeg water district 30-year 5%, 98 1/2, yielding 5.10 per cent.; \$25,000,000 Sinclair Pipe Line Company 20-year sinking fund 5%, at 95, to yield 5.40 per cent., and several smaller municipal issues.

The demand for municipal bonds is apparently insatiable. New issues were poured into the market in large amounts during the week, but dealers estimated a heavier demand at the close than at the outset. Syndicates are bidding for issues at prices higher than have been in effect for five years and disposing of their bonds in a few hours. In the offering of the City of Buffalo 4 1/4%, above referred to, on a 3.80 to a 3.85 per cent. basis it was pointed out that that yield was equivalent to a 5.70 per cent. return on taxable bonds to an investor living in New York State, having an income of \$100,000 or over per year. As taxable bonds of first grade are selling to yield less than 5 per cent. it is easy to see where the

demand for securities of this class comes from.

Liberty bonds advanced in the early sessions, stimulated by the success of the 3 1/2 per cent. issue of United States Treasury Certificates. Toward the end of the week they lost a good part of this gain.

With the shopmen's strike practically settled railroad bonds came into prominence and all classes responded to the increased demand with advancing prices. The gilt edge class commanded more attention than usual, and equipment issues in particular seemed very popular. It was reported that the Southern Railway subordinated 6 per cent. notes were quickly taken and that a new \$6,000,000 Illinois Central Equipment issue bearing a 4 1/4 per cent. coupon was placed privately at 63 1/2, yielding between 4.90 and 4.95 per cent. Chicago Great Western 4s were subjected to the shock of a receivership rumor on Tuesday, which drove them down 11 points, to 45 1/2. The rumor was promptly discredited by the President of the road and the bonds recovered 3 1/2%. They closed at 63 1/2, off about 4 points. Chicago & Alton 3s and 3 1/2s each lost about 2 points. New York Central debenture 6s and refunding 5s advanced fractionally. Atlantic Coast Line 4s rose 1/2, to 91 1/2. Great Northern 5 1/2s gained 1/2, to 105. Pennsylvania consolidated 4 1/2s jumped a point, to 101. Chicago Burlington & Quincy 5s advanced 1/2, to 102. Colorado & Southern 4 1/2s gained 1/2, to 90 1/2. Frisco prior lien "B" 5s climbed 1/2, to 91 1/2. "Over-the-counter" dealings in legal rails were reported in heavy volume.

Public utility issues also enjoyed an active demand. Advances, though small in most instances, were general throughout the list. The best example of the esteem in which strong utility bonds are held was given in the action of the new issue of Consolidated Gas, Electric Light and Power of Baltimore 5 1/2%, which were offered at 99 1/2 on Thursday and sold as high as 101 1/2 on Friday. Both issues of Pacific Telephone and Telegraph 5s gained fractions. Public Service of New Jersey 5s advanced 1/2. Rumors to the effect that the Brooklyn Rapid Transit receivership would be terminated in the near future were denied by the bankers interested in that organization, but the advance of 2 1/2% in quotations for the 7s indicates a strong belief in some quarters that a rehabilitation is not far off. The interborough situation remained uncertain, although the consensus of opinion points toward success for the plan for readjustment. I. R. T. 5s gained 1/2, to 73 1/2. Interborough Metropolitan 4 1/2s rose 1/2, to 15 1/2. Manhattan Railway 4s lost about a point. Third Avenue refunding 4s jumped 1 1/2, to 65 1/2.

Industrial issues were active and generally strong, though quotations reflected developments in individual cases. United States Rubber 5s gave an excellent exhibition of strength on Thursday when a bear raid drove the preferred stock down 11 points. At that time these bonds only lost 1/2, and they closed the week at 91, up 3/4. Virginia-Carolina Chemical Company 7s advanced 1/2, to 97 1/2. Magna Copper convertible 7s rose 6 points, to 121, on their first appearance on the New York Stock Exchange. American Smelting and Refining 5s rose a point, to 95 1/2. Chile Copper 7s gained 1/2, to 107 1/2. Far West 7s continued their advance, gaining a point, to 101.

The unsettled European situation kept prices for foreign obligations irregular and made trading rather dull. Canadian Government and Provincial issues were an exception, all issues registering fair advances and in good demand. South American bonds were dull with few price changes. The Government of Haiti has invited American bankers to bid for an issue of \$16,000,000 bonds running for thirty years and bearing a 6 per cent. coupon. It is understood that several bankers are preparing to submit bids for the issue.

## Money

THE money market, so far as the call rate was concerned, showed a somewhat firmer tone toward the middle of last week, advancing to 5 per cent. on Thursday as compared with an opening rate of 4 per cent. at the outset of the week. There was no change, however, in time money rates, but the commercial paper rate was firmer, dealers reporting 4 1/4 per cent., an advance of 1/4 per cent. There was some little business done at the 4 per cent. rate, but the bulk of the paper moved at the higher figure. Acceptances also stiffened somewhat, advances being recorded in both buyers' and sellers' discounts on all maturities up to six months.

The advance in the call money rate was in part attributable to the heavy Government withdrawals, which amounted to about \$46,000,000. This tended to lessen the floating supply of money in the Street. There is, however, no underlying change in the money situation. There is no shortage of funds for stock market purposes and probably will not be for a long time to come. The crop movement has not made any particularly heavy demands for the reason that the local institutions have been enabled to carry a very large proportion of the burden due to liquidity of their position as compared with that of a year ago. Likewise, there is an abundance of money in the Street, which represents funds which would normally go into business channels if the trade movement was in full swing. Even the low rate which prevails in the Street at times does not serve to draw funds away from the New York centre, which is fairly good evidence that money is idle to a large extent throughout the country.

## Foreign Exchange

THE foreign exchange market showed a recession in all of its leading rates during last week, the outstanding feature being the abrupt decline in sterling to \$4.41, the lowest price that has obtained since July 3, and a loss of 10 1/2 cents from the high point for the year. French, Italian, Belgium and other Continental exchanges were lower, the Italian rate going to a new low for the year at 4.18 1/2, and the French and Belgian rates were only fractionally above their previous low marks. In part this heaviness in the Continental rates was a reflection of the

decline in sterling as well as of conditions particularly relating to the rates themselves. The decline in sterling was a result of sales to establish dollar credits here in anticipation of grain and cotton bills. This is to be expected at this period of the year, although probably the rate on London will not drop off sharply since there has undoubtedly been provision made earlier in the year for dollar credits herewith to meet exports of grain and cotton.

Aside from the purely commercial situation, the exchange rates are subject to fluctuation as a result of the political conditions abroad. The war cloud in the Balkans is looked upon with some degree of apprehension and the possibility of a disruption of affairs in that quarter was probably manifested in Europe to a degree which was not quite warranted because of the unsettled conditions which prevail.

Chinese and South American exchanges were somewhat weak, but the Japanese rate went to a new high for the year at 48 1/2 cents.

## Iron and Steel

THE iron and steel industry is now in a position to resume the normal trend of business, the settlement of the rail and coal strikes having paved the way for this. There is no doubt that the two difficulties caused a serious disruption in this industry as is evidenced by the pig iron and steel ingot production figures for August. The belief is growing, however, that there will be no shortage of fuel which will seriously menace an increase in the volume of operations. It may be that this resumption will not reach for some time the figure of 75 to 80 per cent. which ruled as the rail strike went into effect, but there will be a considerable picking up when the traffic congestion is eliminated and the fuel supplies are on the way to points of serious shortage. Probably there will be no building up of a backlog of coal supplies such as normally obtains during the Summer and Fall, to provide against the Winter demand, but this is not so important if there is the fuel for immediate use, and it appears that this will not be lacking.

Of course, all along there has been an underlying strength in the position of the steel industry in that demand has been far in excess of production. The coal strike and the rail strike have not changed this situation in the least; rather they have made for a later demand which will probably become assertive in the near future, and this will undoubtedly lead to a heavy increase in unfilled tonnage on the books of all of the leading companies. It is this backlog of orders which makes for confidence on the part of steel manufacturers that the balance of the year will be a prosperous one for this industry and that there is no reason to expect any change over the first half of next year. Of course, this confidence arises in the belief that there will be no more obstructive efforts on the part of labor and that the way will be cleared for consumers of steel to take on commitments for immediate and future needs. It must be remembered that the demand for steel comes not from any one particular group of purchasers but is one of wide proportions, extending over the whole country. It is to be expected that the purchasing of steel for automobile purposes will fall off somewhat since, at this season of the year, there is no formal equipment of activities, but there is every reason to expect that the dropping off in the volume of orders from this quarter will be more than made up by the demand for steel from other channels, notably the railroads.

It is a well-known fact that the railroads have not been buying to the extent of their needs, and it is also very clear that ultimately this business must come into the market. In the case of equipment alone there will be a big demand for steel since the annual purchasing of railroad cars and locomotives has not kept up to the average of the previous years. In the period 1915 to 1921 some 800,000 new freight cars were built, whereas in the period 1908 to 1914 the total was close to 1,000,000 cars, and in the period 1901 to 1907 it approximated 1,500,000 cars. Naturally, with the business of the country having increased in great volume during the past seven years, it is to be expected that orders for new equipment must ultimately flood the market if the railroads are to keep themselves in a position to handle traffic on the best possible basis. The position of the railroads has not been

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favorable for making heavy purchases up to the present time, but it is perfectly clear that new business of large proportions is in prospect and the record of earnings is such as to indicate that the roads will rehabilitate themselves and re-establish a firm credit basis, and if the money becomes available the first endeavor will be to renew equipment both as to repairs of old cars and replacements.

One of the interesting questions as related to iron and steel at present is the export situation. This branch of the business has been rather better than is generally understood. To be sure, steel has not been going to the European countries. England has been supplying her own needs to a large extent, Belgium has been producing and likewise Germany, but the cutting off of the European market has not cut down the volume of our export steel business to any small figure. A large business has been done with other countries, some heavy shipments have been made to Mexico and likewise to Australia, and American steel is also going into Africa. These markets have been developed in lieu of European markets, and probably for some time to come American steel will find its way into those countries without any very sharp competition from European sources.

The question of prices is one that is being scanned with close attention by both purchasers and consumers. It seems definitely established that the low prices of not so many months ago will not be seen for a long time to come. The increase in wages by the United States Steel Corporation was a move which precluded any further reduction in steel prices, and as has since been shown, advances have taken place in many products. Last week it was worthy of note that the price on steel rails advanced from \$40 to \$43 a ton, a figure which is well below the stabilization price of just after the war, but which is still substantially above the low prices for the period intervening since then.

Undoubtedly the Steel Corporation will once again act as a balance wheel to the industry just as it has so many times in the past. Its price policy has been one of conservatism both as to reductions and as to increases. It has seldom been a leader but rather has followed the independents to the point that seemed fair but no further. Again in this case it may be that the Steel Corporation's prices will hold in check any wild demonstration in the iron and steel market such as might lead to disastrous results later on. The dangers of a runaway market are too well known to be disregarded lightly.

Alabama iron that sold for \$19 on Aug. 1 is now selling at \$25, and northern iron that was quoted at \$25.50 is now \$35. A composite price on pig iron shows that the present quotation is the highest since the opening week of 1921.

How much the question of fuel is related to the increased prices can be realized from the statement that Connellsville coke recently sold at \$12.50, whereas a year ago the same fuel was to be obtained for \$3 a ton. It is perhaps significant of the changed conditions in the industry that at the \$3 price of a year ago there was no demand for coke, whereas now there is a decided scramble to get supplies. Many iron furnaces have been forced down, but reports last week indicated that a turn had been made, when fifteen furnaces resumed operations. During August the furnaces that went down totaled twenty-eight to thirty, but at the present rate of resumption this loss will not stand long in the way of a rapid resumption of operations. There are many predictions that iron will go to a much higher price, and some go as far as to mention \$50 a ton. This, however, is apparently not justified, but undoubtedly the trend of prices will be upward for some time to come.

There is an interesting relation between price advances and demand. It may be expected that with circumstances so clearly forcing a price increase, consumers will hurry their orders so that they may obtain the best possible quotation. It is generally this way at the outset of price upturns in any line of business. On the other hand, a too rapid advance in prices would probably tend to cut down demand in the expectation that a reaction would ensue. Therefore, there has to be a nice adjustment of price to consumption and the steel makers and iron masters are too well versed in the situation to permit of any untoward condition developing.

## Textiles

THE possibility of an early ending of the railroad strike, the wage advances granted in numerous New England textile mills and the setback received by the tariff bill in the House of Representatives all caused a good deal of comment in the cloth trades last week without having any marked effect on the amount of business done. The same three factors, however, may have a directly reverse effect this week. It has long been the belief that something akin to general prosperity is waiting on the edge of the railroad strike. The increases in wages will mean a greater spending capacity for thousands of workers in a section of the country in which business has been notoriously poor for some time, although they may well mean higher cloth costs that will ultimately be paid by the public. The settling of the tariff question will also have a strong tendency to steady things, although it will help the upward trend of prices that is now evident in several directions.

Although the expected advances in standard brands of bleached and printed cotton goods again failed to materialize last week some of the heavier colored cloths—more notably chambrays for the manufacturing trades—went up from a quarter to a half cent a yard. Two leading lines of percales, however, were withdrawn temporarily. The largest producer of denim in the country began booking business, for November delivery only, on the basis of 19 cents for 2.20-yard white-back indigo goods. The naming of gingham prices for Spring is still to come, but growing pressure on the part of the jobbers may force the selling agents to declare themselves before the end of the month. Very active trading in gray goods, more especially printcloths, resulted in advances

that brought prices up to a basis of 9 cents for near-by shipments of 3½-inch 64-80s.

The feature of the week in the woolen and worsted goods trade, so far as actual merchandising was concerned, was the first opening of the so-called independent lines of dress goods for next Spring. One of the most important of these lines is scheduled to open some time this week, while another well-known concern, which has been the most active of all on Fall dress goods, will price its new lines near the end of the month. Nothing especially new transpired in the men's wear end of this trade, and formal openings of Spring lines of corporation dress goods are still to be made. Because of the staple all-year character of this merchandise, however, it would not surprise many buyers if formal openings for the coming season were abandoned. This has been done before, and with a great deal less provocation than at the present time.

Excepting for a growing interest on the part of buyers in printed silks, chiefly for Spring delivery, and in the sheer crepe weaves, the week did not bring much change to the silk trade. Labor troubles in Paterson appear to be on the mend, and a general settlement of the strike there is apparently not far distant. A firmer tone to raw silk was apparent, with Shanshi No. 1 quoted at \$7.40 a pound, a rise of 15 cents a pound for the week.

Representatives of Irish linen mills now in this country are apparently not getting what they had hoped for in the way of orders. With the passage of the Tariff bill imminent, despite the setback it received last week, the factor of higher duties to come on linens has naturally lost its force as a selling argument. While a fair amount of business is passing from retailer to jobber, from jobber to importer and from importer to manufacturer, there is a curious apathy visible all along the line. The only apparent explanation is a subnormal consumer demand.

Burlaps were unusually active and strong during the first half of the week, speculative buying of both spot and afloat goods being very apparent. There was no question about the bearing of the passage of the Tariff bill had on this trade, for when the bill was sent back to the conferees for revision buying fell off abruptly. The advances in prices, however, were largely, if not entirely, sustained. Cables from Calcutta set August shipments of burlaps to North American ports at about \$6,000,000 yards, most of which came to the Eastern ports.

## Shipping

AGGRESSIVE steps are to be taken immediately by the Shipping Board to regain possession of ships purchased by the so-called pioneer purchaser steamship lines, which acquired vessels from the Government on the deferred purchase plans. While the details of the seizure program remain to be made known, it is understood that the majority of the nine pioneers, having twenty-eight ships in their possession, failed to come up to the terms laid down by the Shipping Board. Possessory libels are to be filed by the board, Chairman Lasker has announced. The companies were given up until Sept. 15 to pay in cash an amount fixed by the Shipping Board as representing the market value of the tonnage.

## Coal Mining Stocks for Investment

Continued from Page 272

benefit would be immense. Coal, in that contingency, would always be fair priced. But no one seriously believes that strikes, or the threat of strikes, can be prevented, and therefore industrial peace, in coal, is not probable. Such peace would be, however, a deathknell to undue coal profits. This possibility, like that of finding a cure-all for overproduction, is an "if" writ in letters large. Possible? Yes. Probable? No.

Applying, now, these principles to the situation in early September, 1922, for the benefit of the prospective investor in coal-mining securities, we find that mining profits this year will be good, ample for all reserves and promising for good distributions. This will be the rule throughout the industry. During the strike the non-unionized mines of the South have attained unprecedented production, at good prices. In the unionized fields the losses of the long idleness will quickly be wiped off the ledgers by the profits of the next few months. Thanks to the concurrent railroad strikes of July and August, a situation of acute demand has developed, with unexpectedly high prices. Although these prices will tumble quickly, in fact have already done so, yet good prices will hold long enough to net the mines generous earnings for the year. The 1922 showing, therefore, will be good.

In all probability it will be the best year ever known, surpassing 1920's high mark. It is equally safe to predict that, by the end of the year, earnings will begin to drop and the long swing of

The result of this action will be to eliminate several of the present American steamship companies, but it will mark a new period in American shipping. Ever since the present board has been in power these pioneers have been permitted to operate the vessels without paying either interest or principal. Naturally, the private shipowners have protested against the continuance of such a system on the ground that they are placed at a disadvantage by virtue of having to pay higher capital charges. The present policy of the Shipping Board is to sell vessels only for cash.

Another consolidation of general cargo services operated by Government account has been determined upon. The ships allocated to the Susquehanna Steamship Company of New York are to be withdrawn, leaving Moore & McCormack of New York as the sole Shipping Board operator to ports in Scandinavia. It is generally reported that there is to be another elimination on the French Atlantic-Antwerp-Rotterdam berth. The Government has two operators to these ports now. As the allocated vessels are withdrawn, private American lines doubtless will succeed them. It is currently reported that the Barber Steamship Line of New York will re-enter the German trade, and will resume general cargo sailings to River Plate ports. The Luckenbach Line is expected to start up its Rotterdam service within a few months.

The shipping outlook is better. The tendency of the shipping companies to enter into conferences is helpful, in that it makes possible the maintenance of stable rates, which are generally higher. The passage of the permanent tariff act by Congress is expected to reduce the volume of cargoes offered for transportation to American ports.

The provision in the Tariff bill to create free port zones, inserted by the Senate after being sponsored by Senator Jones of Washington, was knocked out of the bill by the conferees. It was loosely worded and thrown together in haste. This, and the fact that the arch protectionists felt that the free ports would break down the protectionist policy, accounted for its demise. It was strongly supported by the shipping interests, as it was believed this would result in more freight being brought into American ports, especially as raw commodities would be discharged for conversion into manufactured articles to be subsequently shipped to other countries.

The Shipping Board has finally disposed of the great bulk of its wooden fleet. A total of 226 wooden and composite steamers was sold for \$750,000 to Pacific Coast interests, represented at the auction sale in Washington by George D. Perry of San Francisco. It is understood that the ships are to be fitted with lumber and taken to China. While one of the conditions in the sale of the vessels was that their engines and machinery were to be dismantled, it appears that the purchasers will get around this. Prior to the recent sale, the same interests bought a fleet of 75 wooden hulls into which no engineers or machinery had been installed. The condition of the hulls is said to be excellent, because they were anchored in fresh water. The Pacific Coast group proposes to take the engines out of the ships just acquired and install them in the hulls.

Announcement has been made of the sale of two ships by the Emergency Fleet Corporation. The Alaska Steamship Company has purchased the 5,000 deadweight ton freighter Medon, while another laker has been sold for the purpose of conversion into a Diesel-driven freighter to the West Lum-

ber Company of San Francisco. The United States Steel Products Company has acquired the former Green Star freighter Lancaster for \$250,000. The ship was bought at a Marshal sale by Thomas J. Burton and later sold to the United States Steel Corporation's subsidiary.

Homer L. Ferguson, President of the Newport News Dry Dock and Shipbuilding Company, who was reported as the moving spirit in the formation of the \$30,000,000 new American steamship line, has stated that his sole interest is in the construction of new ships. Plans have been prepared for two 1,000-foot liners, which are to have a beam of 107 feet. It is reported that the Huntington capital is behind the new venture, because it is recognized that the great Newport News shipbuilding plant will not have battleships to build in the future on account of the disarmament agreement and therefore must have some other phase of activity. A development in this projected company is expected within two weeks by the Shipping Board.

While the indications are that the country will face a shortage of common labor within a few weeks, with the quickening of the industrial activities, it is believed that the steamship lines will reach an agreement with the longshoremen at New York for the continuance of the present scale for the period following Oct. 1. The dock workers have asked for a rise while the shipping companies have proposed a reduction. It is now indicated that a compromise upon the continuance of the present scale will be reached. The officers and crews of the ships agreed to such a plan, when their agreement expired in the Spring.

Even the sponsors of the Ship Subsidy bill now admit that they are apprehensive over the passage of the measure. A movement is on foot to change the name of the Subsidy bill to the Merchant Marine Retaining Fund and to make the basis of the subsidy payments the granting of a retainer for naval auxiliaries.

The outlook for higher freight rates on the Continental services is good, as it is reported the steamship lines will discontinue open rates after Jan. 1.

## Stocks—Transactions—Bonds

### STOCKS, SHARES

Week Ended Sept. 16, 1922

	1922	1921	1920
Monday	1,003,320	731,270	346,602
Tuesday	974,375	646,500	466,940
Wednesday	1,171,447	861,908	558,985
Thursday	1,124,336	568,315	*367,391
Friday	1,045,638	519,225	970,431
Saturday	464,168	230,681	420,672
Total, week	5,785,484	3,558,092	3,131,022
Year to date	182,251,730	120,333,015	156,390,941

### BONDS (PAR VALUE)

	1922	1921	1920
Monday	\$10,954,500	\$11,046,750	\$8,122,000
Tuesday	10,035,150	14,934,550	12,213,750
Wednesday	14,259,500	10,567,450	13,228,900
Thursday	15,407,000	15,333,500	*6,714,700
Friday	13,936,300	17,116,000	15,049,900
Saturday	5,873,000	7,773,700	6,238,300
Total, week	\$76,106,050	\$82,771,950	\$61,587,550
Year to date	3,091,780,732	2,148,322,595	

In detail the bond dealings compare as follows with the corresponding week last year

	Sept. 16, '22	Sept. 17, '21	Change
Corporations	\$44,618,500	\$21,900,500	+\$22,718,000
Liberty	20,846,050	52,117,050	-31,271,000
Foreign	10,616,500	8,655,500	+1,961,000
City	85,000	28,000	+57,000
Total, all	\$76,106,050	\$82,771,950	-\$6,665,900

## Stocks—Averages—Bonds

### TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Day	Ch's Last Yr
Sept. 11	70.53	69.80	70.17	+ .11	54.17
Sept. 12	70.10	69.30	69.78	-.30	55.01
Sept. 13	69.94	68.94	69.14	-.84	54.57
Sept. 14	70.51	68.99	69.90	+.85	54.11
Sept. 15	70.46	69.57	69.85	-.14	54.19
Sept. 16	70.05	69.51	69.66	-.19	54.14

### TWENTY-FIVE INDUSTRIALS

	High	Low	Last	Net Same Day	Ch's Last Yr
Sept. 11	109.94	108.59	109.27	+ .38	75.72
Sept. 12	110.00	108.66	109.53	-.26	77.11
Sept. 13	110.00	108.29	108.57	-.36	77.50
Sept. 14	108.95	107.35	108.25	+ .90	76.18
Sept. 15	109.20	107.88	108.46	+.21	76.25
Sept. 16	108.44	107.42	107.80	-.66	76.51

### COMBINED AVERAGE—50 STOCKS

	High	Low	Last	Net Same Day	Ch's Last Yr
Sept. 11	90.23	89.19	89.72	+ .25	64.94
Sept. 12	90.10	89.08	89.65	-.07	66.06
Sept. 13	89.97	88.41	88.85	-.80	66.08
Sept. 14	89.79	88.17	89.12	+.27	65.14
Sept. 15	89.85	88.71	89.15	+.03	65.22
Sept. 16	89.24	88.40	88.75	-.42	65.31

### BONDS—FORTY ISSUES

	Close	Net Change	Same Day
Sept. 11	82.28	-.06	71.13
Sept. 12	82.13	-.15	71.45
Sept. 13	82.25	+ .10	71.55
Sept. 14	82.38	+ .13	71.40
Sept. 15	82.34	-.04	71.53
Sept. 16	82.44	+ .10	71.51

### Stocks—Yearly Highs and Lows—Bonds

	—50 STOCKS—	—40 BONDS—	Low
1922	90.23 Sep.	82.54 Aug.	75.01 Jan.
1921	73.13 May	58.35 June	76.31 Nov.
1920	94.07 Apr.	62.70 Dec.	73.14 Oct.
1919	99.50 Nov.	69.73 Jan.	79.05 June
1918	80.16 Nov.	64.12 Jan.	82.38 Nov.
1917	90.46 Jan.	57.43 Dec.	89.48 Jan.
1916	101.51 Nov.	80.91 Apr.	89.48 Nov.
1915	94.13 Oct.	58.99 Feb.	87.62 Nov.
1914	73.30 Jan.	57.41 July	80.42 Feb.
1913	79.10 Jan.	63.00 June	92.31 Jan.
1912	85.83 Sep.	75.24 Feb.	
1911	84.41 June	69.57 Sep.	
*To date.			







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*Open Security Market—Bonds*

**FOREIGN SECURITIES, INCLUDING NOTES—Continued**1944

## Cortlandt 3183



## ADVERTISEMENTS

## Open Security Market—Bonds

**PUBLIC UTILITIES—Continued**

Not Offered

Bid	Offered
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1	Rumeltdorf 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Rumeltdorf 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Rosen 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Rosen 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Rosen 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Frankfort 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Frankfort 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Frankfort 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Frankfort 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Frankfort 5s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Greater Berlin 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Greater Berlin 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Lessen 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Hamburg 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Hamburg 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Hamburg 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Hamburg 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Hamburg 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Hamburg 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Leipzig 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Leipzig 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Leipzig 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Leipzig 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Leipzig 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Leipzig 5s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Leipzig 5s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Mannheim 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Mannheim 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Mannheim 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Munich 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Munich 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Munich 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Munich 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Munich 5s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Munich 5s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Neckar 5s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Nuernberg 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Nuernberg 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
1	Nuernberg 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Stuttgart 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Stuttgart 4s	3%	1%	Dunham & Co., 43 Exchange Pl., N.Y.C. . . . .	Hanover 8300
1	Stuttgart 4s	3%	1%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. . . . .	Broad 713
<b>HUNGARY:</b>					
1	Budapest 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500
1	Budapest 4s	3%	1%	C. B. Richard & Co., 29 B'way, N.Y.C. . . . .	Whitehall 500

## STATE ISSUES

Alberta 4½s, 1924.....	98½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	812
Alberta 5s, 1925.....	98½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5s, 1926.....	98½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5½s, 1927.....	100½	101½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5½s, 1929.....	100½	101½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5½s, 1930.....	102	103½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5½s, 1937.....	103½	104½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 5½s, 1932.....	103½	104½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 6s, 1925.....	101	102	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 6s, 1930.....	102½	103½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta 6s, 1930, M. & N.....	102½	103½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Alberta.....	106½	107½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 4½s, 1926.....	96½	98	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 5s, 1925.....	98	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 6s, 1925.....	101	102	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 6s, J. & J., 25.....	101	102	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 6s, 1926.....	101½	102½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 5s, 1930.....	97½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 5½s, 1930.....	97½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
British Columbia 6s, 1941.....	106½	107½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Colony of Newfoundland 5½s, 39.....	160½	161½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Colony of Newfoundland 5½s, 42.....	160½	161½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Colony of Newfoundland 6s, 28.....	162½	163½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Colony of Newfoundland 6½s, 36.....	160½	161½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Colony of Newfoundland.....	162	163	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1925.....	101	102	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1928.....	102	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1930.....	102	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1931, M. & N.....	102	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1931, F. & J.....	102	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Canitoba 6s, 1946.....	107½	108½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
New Brunswick 5½s, 1929.....	160½	162	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
New Brunswick 6s, 1931.....	162	163	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Nova Scotia 6s, 1925.....	161	162	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Nova Scotia 6s, 1928.....	162½	163½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Nova Scotia 6s, 1930.....	162½	163½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Nova Scotia 6s, 1936.....	165½	166½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 4s, 1926.....	95½	96½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 5s, 1923.....	98½	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 5s, 1932.....	99½	100	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 5½s, 1929.....	103	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 5½s, 1937.....	103	104	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 6s, 1923.....	160	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 6s, 1925.....	101	162	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 6s, 1928.....	162½	163½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Ontario 6s, 1930.....	167½	168½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Quebec 3s, 1935.....	57½	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Quebec 5s, 1926.....	98	99	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Quebec 6s, 1926.....	101½	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Quebec.....	101½	102½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Manitowishwan 4s, 1923.....	98½	99½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Manitowishwan 5s, 1925.....	98½	99½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Manitowishwan 5s, 1926.....	97½	98½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Manitowishwan 5s, 1936.....	102½	103½	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813
Manitowishwan 6s, 1946.....	100½	102	Pynchon & Co.,	111 Broadway,	N.Y.C.....	Rector	813

## INDUSTRIAL ISSUES

FRANCE:			
Adl. Ry. of France 6s, 1960....	68	60½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Adl. Ry. of France 6s, 1960....	67½	60½	A. A. Housman & Co., 20 Broad St., N.Y.C.....Rector 833
Paris-Orl. Ry. of France 6s....	68	60½	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
Paris-Orl. Ry. of France 6s....	68	60½	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
Paris-Orl. Ry. of France 6s....	67½	60½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Paris-Orl. Ry. of France 6s, '56.	67½	60½	A. A. Housman & Co., 20 Broad St., N.Y.C.....Rector 833
GERMANY:			
E. G. 4½s.....	2½	3	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
E. G. 4½s.....	2½	2½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
Rheine Anilin & Soda 4½s....	2½	3	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
Rheine Anilin & Soda 4½s....	2½	3	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
Rheine Anilin & Soda 4½s....	2½	3	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
Schomburg-American Line 4½s.	4½	4½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
Schomburg-American Line 4½s.	4½	5	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
Schomburg-American Line 4½s.	4½	5	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
Schomburg-American Line 4½s.	2½	3	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
pp 4s.....	1	1½	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
pp 5s.....	1	1½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
pp 5s.....	1	1½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
pp 5s.....	1	1½	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
pp 5s.....	1	1½	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
pp 5s.....	3	3½	C. R. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
pp 5s.....	3	3½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
pp 5s.....	3	3½	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8300
pp 5s.....	3	3½	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500

## PUBLIC UTILITIES

ron. P. & L. 1st Se. 1960.....	101%	02%	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ron. Pow. Co. 1st Se. 1962.....	95	97	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ama Pow. Co. 1st Se. 1946.....	94	96	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Gas & Elec. Co., 2014.....	99	101	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 81
Lt. & Tr. 6% notes, 1963.....	107	109	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Lt. & Tr. 6% notes, 1964.....	107	101%	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Lt. & Tr. stock warrant.....	70	80	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pow. & Lt. serial 6s, 2016.....	98	99	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pow. & Lt. Se. 1941.....	107	100	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Tr. & Tr. 6% notes, 1964.....	94	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
alachian Pow. Co. 1st Se. '41.....	91	92%	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 812
alachian Pow. Co. Tr. 1936.....	141	101	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Lt. & Pow. 1st Se.....	90	90	A. S. H. Good, 66 Wall St., N. Y. C.....	Over 800
onal Co. 1st Se. 1941.....	90	93	A. S. H. Good, 66 Wall St., N. Y. C.....	Over 800
eville P. & L. Co. 1st Se. '42.....	95	95	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813

[illegible]



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*Open Security Market—Bonds*

**RAILROADS—Continued**

In setting up branch banking systems, an attempt is being made in California to introduce into banking certain methods and policies which have had a successful application in other lines of endeavor. While it cannot be said that branch banking, as practiced in California, is necessarily better than the existing system elsewhere or that it is equally adaptable to other sections of the country, it may be predicted that branch banking will stand or fall upon the extent and quality of service it can render to the public and upon determination of the question whether it is equally or more profitable than unit banking.

Under advantages to the banks themselves and their shareholders may be mentioned greater earning power resulting from economies in operation and in the purchase of supplies, improvement and standardization of accounting and auditing methods, elimination of wastes and duplications, retention of valuable employes and executives through greater opportunities for training, advancement, &c., economy in the utilization of balances at correspondents, more diversifi-

## ADVERTISEMENTS

## RAILROADS

	Bids	Offered	
Atlanta & St. Andrew's Bay 1st 6s, 1938.....	65	75	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl Gr. 1454
Atlanta Terminal 6s, 1939.....	103	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Atlantic Coast Terminals 6s, 1939.....	82	75	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Augusta Terminal 6s, 1939.....	102½	105	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Austin & N. W. 1st 5s, 1941.....	96%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
B. & O. P., L. E.W.Va. 1st 4s, '41	84½	85½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Buffalo & S. W. 6s, 1928.....	100	102	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
C. & D. 1st 5s, 1939.....	75	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
B. & O. Tel. & Clin. 4s, 1939.....	72	73	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Buff. & Susq. 1st 4s, 1963.....	70%	77½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Burlington, C. R. & N. 5s, 1934.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Butte, Anaconda & Pac. 5s, '44.....	94½	96	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Can. Atlantic 6s, 1939.....	72	73	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Can. Northern Ry. 4s, 1939.....	80	73%	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Can. Northern Ry. 5½s, 1924.....	106¼	101	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Can. Northwestern 4½s, 1943.....	88	89½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Carolina Central 1st 4s, 1949.....	70¾	73	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Cent. Int. Atlantic 6s, 1939.....	94½	95¾	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Cent. of Ga. Chat. Div. 4s, '51 81			Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Cent. Ark. & E. 1st 5s, J. & J., '40	81½	83	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. P. European 4s, M. & S., '45	70¾	71	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. O. North Ry. 6s & O., '41	70	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Central Pacific 4s, 1946.....	83	86	Dunham & Co., 43 Exchange Pl., N.Y.C., Hanover 8300
Cent. Vermont Ry. ref. 4s, '30.....	89	91	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Central Pacific 4s.....	70%	70%	Jerome B. Sullivan & Co., 32 E'way, N.Y.C., Rector 813
Chattanooga Sta. 4s, J. & J., '37	81½	83½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Chi. & Erie 1st 4s, M. & S., '82	88	89½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Chi. & Erie 2d 4s, M. & S., '82	88	89½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Chi. Ind. & L. gen. 5s, M.&N., '08	85	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. M. & St. P. Europ'n 4s, J. & D., '25	68½	69½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Chi. M. & Puget 3rd 4s, '40.....	74	75	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. T. & N. E. 1st 4s, M. & S., '00	71	73	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
C. T. H. & S. P. Inc. 5s, 1900.....	80	82	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Chi. M. & St. P. gen. 4½s, '80.....	88½	90	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Choctaw-Memphis 3s, J. & J., '40	77½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Clin. Leb. & N. 1st 4s, M. & N., '42	86	88	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Clin. San. & Cleve. 1st 5s, 1928.....	98	101	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Cleve. & Mahon, Val. 5½s, 1939.....	90	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. & O. Ry. Co., Springfield 4s	82	90	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
& Col. 4s, M. & S., 1940.....	82	90	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. C. C. & St. L., Cairo 4s, J. & J., 1939.....	87	90	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
C. C. & St. L., Cin., Wab. & Mich. 4s, J. & J., 1939.....	82	84	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Cleve. Term. & Val. 4s, M. & N., '06	83	85	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Cleve., Term. & Val. 1st 4s, '95.....	83½	85	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Col. & St. Louis 1st 4s, 1942.....	70½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Col. & St. Louis 2d 4s, A. & S., '48	84½	85	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Col. & Toledo 4s, F. & E., '55.....	85	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Delaware River R. R. & Bridge 1st 4s, F. & A., 1935.....	89	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Det., Tol. & Ironont 1st 5s.....	89	95	A. S. H. Jones, 56 Wall St., N. Y. C., Hanover 6006
Detroit & Mackinac 1st 4s, '95.....	74	77	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Detroit & Mackinac 1st 4s, '95.....	70	73	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Dul. & Wab. 1st 4s, 1939.....	84½	86½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Dul., Win. & Pac. 4s, 1939.....	72	73	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl Gr. 1454
Edmonton, D. & B. C. (gtd. Atl.) 1st 4½s, A. & O., '44.....	87	89	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Erie & Jersey 1st 4s, A. & O., '44.....	91	96	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Erie & Penin. 1st 4s, A. & O., '44.....	91	93½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Fla. Cent. & Penin. 5s, 1930.....	93½		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Gal. Harris & San An. 1st 5s.....	99	100½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Gal. Hous. & H. 1st 5s, A. & O., '33	80½	91	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Georgia & Ala. 1st 5s, 1935.....	88	90	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Georgia & Ala. 1st 5s, 1935.....	88	90	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Georgia & Ala. Term. 5s, 1948.....	88	91	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
G. R. & Banking deb. 4s, '47.....	Want offer		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Grand Rapids & Ind. 1st 4½s, '41	92½	95	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
G. R. & I. 2d 4s, A. & O., '36.....	86½	87½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
G. R. & I. 2d 4s, '36.....	86½	87½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Grand Trunk 1st 4s, 1939.....	63%	64%	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Grand Trunk Pac. 4s, 39 (Alberta)	83½	84½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Grand Trunk Pac. 3s, 1962.....	63	64½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Grand Trunk Pac. 4s, all issues	Will trade		Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl Gr. 1454
Grand Trunk Pac. Mtn. & Prairie 4s, 1939.....	71½	72½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
T. Pac. (Alberta) 4s, '42.....	81	82½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
T. Pac. (gtd. Dom. of Can.) 4s, 1962.....	80%	81½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
T. Pac. (gtd. Dom. of Can.) 3s, 1962.....	63½	64½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
T. Pac., Prairie Sec. 4s, 1939.....	71½	72½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
T. Pac., Wab. & Mich. 4s, '36, A. & O.	72½	73½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Grand Trunk Western 4s, 1960.....	79½	80	Bennett M. Minton, 30 Broad St., N.Y.C., Broad 4379
Grand Trunk Western 5s, 50 (2)	84½	85½	Bennett M. Minton, 30 Broad St., N.Y.C., Broad 4379
N. T. Ry. of Can. 4s, A. & O., '34	81½	82½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Gulf & Ship Island 1st 5s, 1935.....	79	81	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Gulf Terminal Co. (Mobile) 1st 4s, J. & J., 1937.....	78½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Houston Belt & Term. 5s, 1937.....	93	96	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Hous. & Tex. Cent. 1st 5s, 1937.....	98		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
I. Cent. & St. L. 1st 5s, 1937.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
John. & D. 1963.....	88		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Ind. & Iowa 1st 4s, 1950.....	88		Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Ind. & Louisville 1st 4s, 1966.....	77	81	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Jacksonville Term. 6s, 1957.....	97	100	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Ken. & Mich. 1st 4s, 1939.....	97½	99½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
K. P. & S. M. & A., A. & O., '38	83½	84½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
La. & Ind. Term. unstd. 4½s, '61	74½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
L. & Ind. Term. 4½s, 1961.....	82	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
L. & W. 1st 5s, J. & J., '37.....	82	84	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Lehigh & Jeff. Bridge 4s, '45.....	84½	85½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
L. & N. S. Monon. J. 4s, J. & J., '52	84½	85½	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Masson City & Tr. Dodge 4s, '55.....	33	36	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Masson Term. 1st 5s, 1965.....	98	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Meridian Term. 1st 4s, M. & S., '34	79	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
M. & N. 1st 4s, J. & J., '34.....	92½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
M. & N. 1st 4s, J. & J., '34.....	92½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Mtn. & St. L. con. 5s, 1934.....	80	82	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Mtn. St. P. & S. S. Marie Cent. Term. 4s, 1941.....	91½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Michigan & Ohio 1st 4s, 1939.....	105	106	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Mich. & Hous. & H. 1st 4s, J. & J., '45	94½	97	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Ohio & Malone 1st 4s, 1901.....	86		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Pac. Pac. 3d ext 4s, 1938.....	91	85	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Pac. Eng. & R. R. 5s, 1945.....	81½		A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Pac. Eng. & R. R. 5s, 1945.....	81½		Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
Pac. N. & N. 1st 5s, 1955.....	58	59	Pynchon & Co., 111 Broadway, N.Y.C., Rector 813
O. Gt. North. 1st 5s, 1955.....	57½	58½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330

	Bld	Offered	
New Haven 48, 1923.....	84	90	Jernam H. Sullivan & Co., 42 E'way, N.Y.C. Broad 7180
New Haven 78, 1923.....	72% 72%		Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8306
New Haven 78.....	71% 72%		Jerome B. Sullivan & Co., 42 E'way, N.Y.C. Broad 7180
N. Y., Chi. & St. L. 2d 68, 1931.....	101 102		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
N. Y., Chi. & St. L. 2d 126, 1931.....	100% 102		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. & Jersey 1st 58, 1932.....	97		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Newpt. & Cin. Edge. 44s. J. & J. 45 N. Y., Pa. & Ohio 145s, 1933.....	94 W. O.		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Norfolk & Southern 5s, 1934.....	93 94%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Norfolk & Southern 1st 58, 1932.....	83		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Norfolk & Southern 1st 58, 1932.....	83		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Norfolk & Southern 1st 58, 1932.....	83		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Ohio, Ind. & West. 1st 58, 1938.....	W. O. .		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Pac. R. R. of Mo. 2d 58, 1938.....	96		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Pecria & East. 1st 48, A.C.O., 40.....	81% 84		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Perris 48, 1925.....	70 79		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Pere Marq., L. E. & Det. River 1st 44s, 1932.....	92% W. O.		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Raleigh & Southport 5s, 1935.....	78		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Raleigh & Southport 1st 58, 1932.....	97% 98%		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Richmond Term. 1st 58, 1932.....	98% 100%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Rock Island Frisco Term. 5s, 27 Seaboard & Roanoke 1st 58, 1926 St. Paul 48, 1925.....	97% 98% 98% 96%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & San Fran. gen. 78, 1929 St. Louis Bridge Co. 78, 1929.....	100 W. O. 107% 100%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Cairo 4s, J. & J. 31, 1931.....	91 93		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis Merch. Bridge Co. 78, 1929.....	W. O. .		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Louis Merch. Bridge Co. 78, 1929.....	90% W. O.		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Stephensville, N. & S. Texas 58s J. & J., 1940.....	81% 83		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Suffolk & Carolina 1st 58, 1932.....	82% W. O.		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Toledo & Cleveland 1st 58, 1932.....	82% W. O.		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Toronto, H. & B. 4s, J. & D. 44.....	84% 86		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Tampa Northern Ry. 58, 1936.....	W. O. .		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Tampa & Gulf Coast 1st 58, '53, W. O. .			A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Union Term. Co. (Dallas, Tex.) 1st 58, 1942.....	97% 98%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Vermont, N. H. & Ry. gen. 36, 1936.....	W. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330		
Vicks., Shreve & Pac. gen. 41, 1934.....	90% 92%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wabash Term. 1st lien 43, 1954.....	72 W. O.		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wabash 1st 58, M. & N., 1933.....	100% 100%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wabash 2d 58, M. & N., 1933.....	100% 100%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wabash & St. L. 1st 58, 1933.....	70% 81		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Western N. Y. & Pa. 58s, 1937.....	W. O. .		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Weatherford, Mineral Wells & N. W. 1st 58.....	78 80		A. S. H. Jones, 56 Wall St., N.Y.C. .... Hanover 0090
Wisconsin Central Ry. 48s, 1933.....	80 84		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Wya. Pac. Ry. 48s, A. O. 90.....	80 84		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wis. Cent. 1st gen. 48, 1949.....	82% 84		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wis. Cent. Sup. & Dul. 48s, M. & N., 1936.....	73% 73%		Pynchon & Co., 111 Broadway, N.Y.C. .... Rector 813
Wilkes-Barre & East, 58, 1942.....	68 69		A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330

## INDUSTRIAL AND MISCELLANEOUS

Atbitbit P. & P. Co., Ltd., 68/40	92	96	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Adams Express Co., 48, 1947.....	75	76 1/2	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Advance Rumsel, S. A., 66/67.....	104	107	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
For Rectifiers Co., 48b, 75, 1930.....	104	107	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Algonia Steel 58, 1932.....	47	51	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Amer. Chicle 68, 1926.....	W. O.		Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl, Gr. 1454
Amer. Road Mach. Co., 68, 1938.....	63	91	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Asbestos Corp., n. s., 1921.....	93	94	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Asbestos Magneto, 88, 1936.....	97 1/2	99	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Am. Can. deb. 58, 1928.....	98	100	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Thread Co. 1st 68, 1928.....	102 1/2	103 1/2	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Armour & Co., 78, 1930.....	104	105 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Armstrong & Co., 68, 1924.....	91	96	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Beech Creek Coal & Coke 58, '44	92	96	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Bell Tel. of Canada 58, 1925.....	97	98 1/2	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Booth Fisheries 68, 1926.....	85	W. O.	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Car. & Foundry 68, 1939.....	101 1/2	102 1/2	Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl, Gr. 1454
Canada S.S. Line, Ltd.....				
Can. 68, 1943.....	77	80	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Car. & Fdry, 1st 68, 1930.....	100	102	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Steel Foundries 68, 1930.....	93	97	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Crew Levick Co. 1st s. f. 68, '31	94	98	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Crawford & Co., 68, 1924.....	94	98	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cum. Coal Co. ref. 44s, 1934.....	94	97	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Civil Service D 78, 1936.....	90 1/2	91 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Cuban Telephone 1st 58, 1951.....	74	76	Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl, Gr. 1454
Dominion Coal Co., Ltd., 58, '45	90	98	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Davison Chemical Co., 88, 1938.....	97	98 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Dawson & Co., 68, 1924.....	92	W. O.	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Empire Ref. Co. 1st & col. 68, '27	97	97 1/2	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Empire Gas & Fuel 78s, 1937.....	97 1/2	97 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Federal Sugar Ref. 68, 1924.....	101	103	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Federal Sugar Ref. 68, 1923.....	101	103	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
General Electric, 1st 68, 1930.....	104 1/2	105	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Green Star Co., 88, 1936.....	102 1/2	103 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Green Star S. S. 78, 1921-24.....	5	15	Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl, Gr. 1454
Howard Smith Paper Co. 1st				
78, 1924.....	95	99	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. & Kilburn Corp. 1st 68, '39	87	90	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ione, T.&T. of Spokane 185s, '36	93	96	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Hydraulic Steel 88, 1930.....	105	106	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
International Cement 88, 1924.....	88	90	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
International Paper Co., 68, 1924.....	78 1/2	80	John Nickerson Jr., 61 Broadway, N.Y.C.....	Bowl, Gr. 6840
Interterson & Clearfield Coal & Iron Co. (Ind. Co.) 1st 58, '50	83	W. O.	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ones & Laughlin Steel 1st 58, '39	90	101	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Keystone Steel & Wire 88, '31	100	101	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Kerr, Pitts, & Co. 1st 68, 1941.....	97	75	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
kackawanna I. & S.Co.1st58, '26	100	102	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ocomotive & Mach. Co. of Montreal, Ltd., 1st 48, 1924.....	96	99	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
lory S. Steel Co. 1st 58, 1932.....	85	88	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Marquette Iron T. 1927.....	42	46	Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl, Gr. 1454
McComb & Co., 68, 1924.....	102	104	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
New England Oil Ref. 88, 1925	30	50	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813
New England Oil Ref. 88, 1931.....	95	100	Pincheon & Co., 111 Broadway, N.Y.C.....	Rector 813

## STANDARD OIL SECURITIES

	Bids Offered		
Anglo-Am. Oil Co., Ltd.	19%	20%	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Atlantic Refining Co.	1080	1110	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Atlantic Refining Co.	115	117	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Arne-Scrymgeour Co.	490	455	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Buckeye Pipe Line Co.	97	98	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Brownbrough Mfg. Co. Con.	195	205	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Continental Oil Co.	144	146	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
East Pipe Line.	35	37	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Emberland Pipe Line.	148	153	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Greka Pipe Line.	94	97	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Iowa-Signal Oil Co. con.	53	56	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Iowa-Signal Oil Co.	100	103	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Iowa-Signal Oil Co., p. old.	109	112	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Iowa Pipe Line.	174	177	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Iowa Pipe Line.	96	88	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
International Pet. Co., Ltd.	21%	22%	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
International Transit Co.	26	28	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Keokuk Pipe Line.	175	179	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Northwestern Pipe Line.	107	109	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196
Ohio Oil Co.	296	300	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7196



## Open Security Market—Stocks

**PUBLIC UTILITIES—Continued**

## RAILROADS

[illegible]

American Mfg. Co., Inc. 7% pf.	140	104	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
American Rubber Co. 7% pf.	113	W.O.	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
American Rolling Mills 7% pf.	101	101	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
American Type Fdra. Co. 7% pf.	85	106	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Barnhart Bros. & Spindler lat pf.	80	92	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Borden's Cond. Milk Co. 0% pf.	100	102	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Brighton Mills 7% pf., Class A.	77	81	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Danville-Balke-Col. Co. 7% pf.	96	160	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Bucyrus Co.	20	83	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Burroughs Adding Machine com.	140	143	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Caracas Sugar Co.	153	17	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Central Aguirre Sugar.	78	81	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Central Aguirre Sugar Co. com.	70	81	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Childs Co. 7% pf.	104	168	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Childs & Co. 7% pf., 7% pf.	95	59	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Clinchfield Coal Corp.	95	95	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Congoleum 7% pf.	80	93	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Continental Motors 7%.	80	94	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Continental Oil Co. 8% pf.	144	147	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Dodge Mfg. Co. 7%.	92	97	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Douglas Shoe Co. cv. 7% pf.	91	96	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Eiseman Magneto 7% pf.	33	39	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Eastern Steel Co. com.	16	22	Macartney & McLean, 52 E'way, N. Y. C.	Broad 7360
Eastern Steel lat.	46	22	Macartney & McLean, 52 E'way, N. Y. C.	Broad 7360
Farrell (Wm.) Co. 7% pf.	92	97	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Firestone Tire & Rubber com.	81	86	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Firestone Tire & Rubber 7% pf.	81	86	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Firestone Tire & Rubber com.	71	73	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Flske Rubber Co. 7% pf.	63	66	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
The Foundation Co.	37	42	Macartney & McLean, 52 E'way, N. Y. C.	Broad 7360
General Electric Co. of Canada.	280	280	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Ford Motor Co. Canada.	384	453	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Goodyear Tire & Rubber 7%.	28	31	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Goodyear Tire & Rubber 8% pf.	63	66	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Goodyear Tire & Rub. prior pf.	64	66	MacQuoid & Coady, 25 Broad St., N.Y.C.	Director 9070
Godechaux Sugar Co. 7% pf.	77	81	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Graton & Knight Mfg. Co. 7% pf.	50	63	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Great Atlantic & Tea Co. 7% pf.	105	107	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Great Western Sugar Co. 7%.	105	100	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Great Western Sugar Co. com.	255	265	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Great Western Sugar Co. com.	250	270	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Holly Sugar Co. 7%.	56	61	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Hupp Motor Co. 7% pf.	104	110	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Hydraulic Steel conv. 7% pf.	30	60	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Imperial Oil of Canada.	112	115	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Ind. & Ill. Coal Co. 7%.	35	60	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Ind. & Ill. Coal Co. 7%.	35	60	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Libby-Owens Glass 7% pf.	168	167	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Libby-Owens Glass com.	135	135	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Mass. Baking Co. 7% com.	82	90	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Merck & Co. 8%.	70	75	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
New York Oil.	21	23	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Packard Motor Car Co. 7% com.	85	90	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Packard Motor Car Co. 7% pf.	88	90	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Palge Detroit Motor Co. 7% pf.	75	80	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Palge Detroit Motor Co. com.	75	80	A. A. Housman & Co., 20 Broad St., N.Y.C.	Director 6330
Procter & Gamble 8%.	105	W.O.	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Procter & Gamble 8%.	105	108	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Procter & Gamble com.	131	137	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Republ. Motor Truck Co. 7%.	10	30	Pychnon & Co., 111 Broadway, N.Y.C.	Director 813
Rolls-Royce 7% pf.	56	60	Pychnon & Co., 111 Broadway, N	

Baraque Sugar .....	50	61	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Caracas Sugar Co. ....	154½	16½	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Central Aguirre Sugar .....	79½	79	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Cajardo Sugar .....	70	76	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Federal Sugar Refining .....	108	110	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Great Western Sugar .....	250	283	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Great West. Sug. of. (div. on). ..	107½	108½	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
National Sugar Refining .....	146½	148½	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Savannah Sugar Refining .....	47	47	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
Savannah Sugar Refining .....	94	97	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428
West India Sug. Fin. Corp. of. ....	90	92	Farr & Co.,	133 Front St.,	N.Y.C.	John	6428

Bristol & Hauser, 120 Broadway		Recker 4594	
	Bids Offered		Bids Offered
American Tobacco scrip.....	154 127	Mengel Box Company.....	30 32
American Cigar common.....	70 70	Porto Rico-American Tobacco.....	70 70
American Cigar preferred.....	80 82	Porto Rico-American Tobacco scrip.....	80 90
George W. Helme common.....	168 175	Universal Leaf Tobacco common.....	124 127
George W. Helme preferred.....	112 116	Universal Leaf Tobacco preferred.....	105 105
MacAndrew & Forbes common.....	410 410	J. S. Young common.....	90 92
MacAndrew & Forbes preferred.....	90 102	J. S. Young preferred.....	95 104

Bld Off			
American Exchange Nat. Bank..	284 288	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
Bankers Trust Co.....	374 378	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
Chase National Bank.....	418 420	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
Corn Exchange Bank.....	418 425	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
Guaranty Trust Co.....	238 243	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
Equitable Trust Co.....	291 296	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290
National Bank of Commerce...	278 282	Gilbert Elliott & Co.,	26 Exchange Pl., N.Y.B. Gr. 0290

**Gilbert Elliott & Co.**

Members New York Stock Exchange  
28 Exchange Place, N.Y. Bowling Green 0290



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